OUR 115TH YEAR

ANDOVER TOWNSMAN

AN EAGLE-TRIBUNE COMPANY

Issue No. 7 | 36 pages | OCTOBER 17, 2002 | 75 CENTS

Skating in Andover 13

TARGETING THE BUDGET

PHOTO BY TIM JEAN

When an emergency vehicle leaves the station nowadays it's rarely responding to a fire. Firefighters spend far more time responding to medical emergencies – and false alarms – and that has the chief thinking about changing the focus of the department.

Responding to a new call?

Chief talks of need for paramedics; union expects more money

By Rebecca Piro

Thanks to sheet rock and sprinklers, firefighters have fewer and fewer real fires to fight these days. But they have more and more ambulance calls – up to 3,000 emergencies per year.

That's why Andover is considering changing the focus of its department – and paying its firefighters to be paramedics.

"We're not having the amount of fires that we (used to) 40, 50 years ago," says Fire Chief Chuck Murnane. "We can't just stand still. We have to move with the technology, and if we (don't), we're going to end up sooner or later going out of business."

Focusing more on ambulance calls than fires is a trend in other local communities such as North Reading and Amesbury, driven by patients' needs and the economic troubles that are testing communities' budgets.

Currently, each of Andover's firefighters is a certified EMT, and they all receive a 6-percent bump above their so-called base pay for that certification. But a solid rescue operation needs paramedics, Murnane says.

The difference is that paramedics can administer medicine and do some internal procedures, like start an IV on a patient. EMTs can perform only external procedures, such as making a splint for a broken bone.

Andover has one paramedic, Jeff Condon, who does not receive an extra stipend for his paramedic certification. If Andover decided to train its firefighters to be paramedics, John McMullen, president of the firefighters' union, says he expects a stipend would be worked into a future contract.

The future

Currently, Andover relies on a paramedic unit from Lawrence General Hospital to respond to the more

Continued on page 6

Public safety pay is tops

With 150 details per week and overtime pay, the money adds up

Second in a series

By Rebecca Piro

Police officers and firefighters direct traffic around road jobs. Private parties hire them for crowd control. Companies hire them to supervise unions on strike.

Such jobs are called details, and, combined with overtime pay, they're a big reason why public-safety employees are the town's highest-paid workers.

Out of about 1,100 people employed by Andover, more than 500 earned more than $50,000. In total, 115 of Andover's 124 firefighters and police earned more than $50,000 last year. In large part, this was because of detail and overtime pay. In fact, money earned by those detail jobs and overtime shifts amount to practically a second salary for some employees.

Take Officer Randy Peterson, for example. He pulled in $119,978 last year. But less than half of that – about $58,650 – was his actual salary. He made another $54,400 by working details and $2,800 by working overtime.

Sgt. John Pathiakis, the town's highest-paid employee at $131,572, made $40,980 in overtime and $16,870 in details last year.

Taxes don't pay for all the details,

Continued on page 7

PHOTO BY TIM JEAN

Working details – such as directing traffic around road construction – helps make police officers and firefighters the highest paid Andover employees. Not all details are paid by taxes.

Governor's debate: Three for the road

By David Olson

We may never know if Republican Mitt Romney, Democrat Shannon O'Brien and Libertarian Carla Howell ever smoked pot or whether they think it even matters in a political race.

They didn't show Tuesday night for Essex County's only gubernatorial debate when the question was put to the three empty chairs and the two candidates who did attend: Independent Barbara Johnson of Andover and Green Party candidate Jill Stein. Both Johnson and Stein acknowledged they have smoked marijuana, and said it should not be a crime to do so in Massachusetts. They also said the fact they did smoke pot should not be a big deal in the election.

"It's a victimless crime," said Johnson, a 67-year-old Andover attorney. "Having an alcoholic drink is probably equivalent and that's not a crime."

Stein, the 52-year-old physician from Lexington, said treating marijuana use as a crime "is putting young people into jail

Continued on page 4

State election

O'Brien, Romney lieutenants face off in Andover

PHOTO BY TIM JEAN

Democrat Chris Gabrieli.

PHOTO BY TIM JEAN

Republican Kerry Healey.

By Rebecca Piro

With only weeks before the November election, the running mates of Mitt Romney and Shannon O'Brien joined local candidates in tackling issues including the economy and jobs, education and health care on Tuesday in a forum sponsored by the Andover Service Club.

Republican Kerry Healey and Democrat Chris Gabrieli, lieutenant governor candidates, led the discussion. It was their first opportunity to debate since the September primary.

"We'll make sure our first (resort) is never going back to the taxpayer to ask for more taxes to balance our budget," said Healey, running mate of Mitt Romney. "We are not going to back off on high standards in our schools. We will back the MCAS."

Gabrieli focused on his experience in the small-business world and public-service sector.

> "I assure you, 5-year-olds can learn a language as quickly as we can eat our breakfast."
>
> LT. GOVERNOR CANDIDATE KERRY HEALEY

"I created more than 100,000 jobs across Massachusetts. We need to build up our own entrepreneurs," Gabrieli said. "We need to fundamentally rethink what we do for kids between 4 and 6 in the afternoon.

"We need to give every child a real chance at the American dream."

Whether to do away with bilingual education was an issue upon which the two candidates were most clearly split.

"We will absolutely back English immersion," said Healey. "Bilingual education has been a failed experiment. I assure you, 5-year-olds can learn a language as quickly as we can eat our breakfast."

Gabrieli accused the Republicans of treating English immersion as a "magic" solution, and said his team plans to let districts choose for themselves whether to keep bilingual education.

"We're caring about the individual child's success," he said.

The candidates were asked whether they support changing Proposition 2½, a tool that limits communities to raising property taxes by 2.5 percent every year. This year, Andover schools asked voters to approve an override of Prop. 2½ to pay for teachers and programs that couldn't be funded within the town's budget. That attempt failed.

"We feel we absolutely need

Continued on page 4

Marasco wants debates

Calls for Tucker to meet her outside Andover

By Ben Hellman

Republican state senate candidate Maria Marasco claims incumbent senator Susan Tucker is ducking debates with her in Dracut, Lawrence and Tewksbury.

Marasco is challenging Tucker for the second Essex and Middlesex senate seat, which includes those cities and Andover. An Andover debate is scheduled for Oct. 30 by the League of Women's Voters of Andover/North Andover.

Marasco made the charge in a press release through the Massachusetts Republican Party. "It's outrageous that more than half of the voters in our district will not get the opportunity to hear a dialogue on the issues," said Marasco.

Tucker responded through her spokesman, Les Bernal, who said that Tucker has scheduled four debates with Marasco over six weeks and that is enough. They have appeared twice in Andover, at the senior center and at an Andover Service Club event.

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Coming this week in the **Sunday Eagle-Tribune**

- **In News.** New Hampshire border towns contain an unusually high number of post office boxes. Are residents south of the border using them to avoid taxes and reduce motor vehicle insurance bills?
- **In Sports.** The New England Patriots may be reigning NFL World Champions, but you wouldn't know it by their recent play. We take a detailed look at what's wrong as the Pats get their first week off since the season started.

Sidewalks coming to new schools

Walks may improve transportation issues at High Plain Elementary

By Ben Hellman

Some students of Andover's new elementary school may be strolling down sidewalks to the school by Halloween, says town engineer Brian Moore.

If used by students, the sidewalks could alleviate transportation problems that have irked some parents at High Plain Elementary.

Because of the lack of sidewalks around the school, more children have been riding buses and more parents have been shuttling their kids back and forth to the school in their cars than some parents expected. Parents say this has created a gridlocked pick-up line at High Plain after school. Others had complained of crowded buses, prompting the school to add another one at High Plain.

Construction for the sidewalks has already begun on Forest Hill Drive and the section of Cross Street that runs from Forest Hill to High Plain Road.

"Curbing is being installed. It started this week and will continue next week," said Moore. Crews should pour the concrete for the new sidewalks in the last week of October, he said.

Weather permitting, High Plain Road is next, says Moore. "It's all to be done by the end of the year. They're moving along pretty good," he said. If weather becomes a problem they will finish the job next spring, he says.

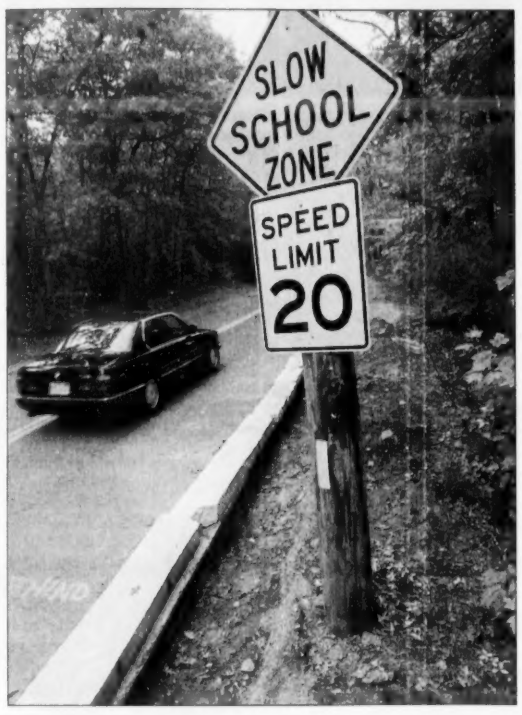
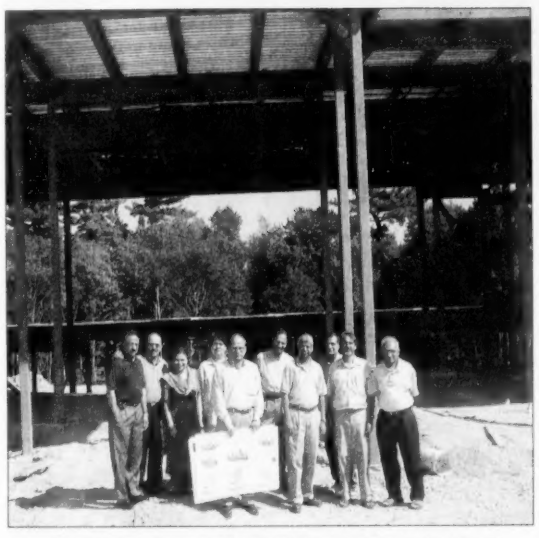


PHOTO BY TIM JEAN

Sidewalk work has begun near High Plain Elementary School, but will students walk to school?

Taste of India to help feed goal of mission



Members of the future Andover Hindu worship and education mission gather at the site of the Chinmaya Indian Mission. Route 28 drivers can see the construction near Interstate 495.

By Rebecca Piro

About 250 sets of taste buds are getting ready for this year's Taste of India.

The second annual event is scheduled for Sunday, Nov. 3 from 4:30 to 7:30 p.m., says resident Gopala Dwarakanath.

The tasty event benefits construction of the new Hindu worship and education center, headquarters for the Chinmaya Indian Mission Boston project, being built at 1 Union St. The project will cost about $4.5 million and will provide a meeting place for groups currently meeting in Bedford and Shrewsbury.

Last year's Taste of India was an "overwhelming success," says Dwarakanath. Once again, hungry participants will be able to try Southern and Central Indian food at 18 food stations.

"Some of the vegetarian food you get here you will never be able to get in a restaurant," he promises.

A raffle will also benefit the Hindu worship center. People can buy one ticket for $100 to compete for prizes totaling $105,000 in value. This year's prizes include a 2003 Lexus, a Rolex watch and a digital camera.

The raffle ticket is a separate purchase. Tickets to Taste of India are no longer available at $50 each.

Construction of the headquarters got off to a slow start when fundraising stalled after last year's Sept. 11 terrorist attacks. Ground was finally broken in May, and even though fundraising is still behind schedule, Dwarakanath says the group has enough money at this time to build at least the first of three levels. Private donors have raised about half of the total estimated cost.

"It's not looking bright, but it isn't looking bleak," he says.

When complete, the building will have six classrooms, a lecture hall, a shrine and a multipurpose room. The building will be 33 feet high, with a steeple reaching up 44 additional feet over the main structure.

Harvest Fest 2002 at High Plain Elementary

High Plain Elementary School plans to hold its Harvest Fest 2002 this Saturday, Oct. 19 from 11 a.m. to 2 p.m. at the school.

The cost is $5 per person, with a cap of $20 per family.

According to organizers, "There will be games, crafts, pizza, a candy hunt and lots more. We are asking everyone to bring their decorated pumpkin for a contest. It's a great chance to check out the new school and share in the spirit of the High Plain School."

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Camera-ready advertising copy is due by Tuesday at noon.
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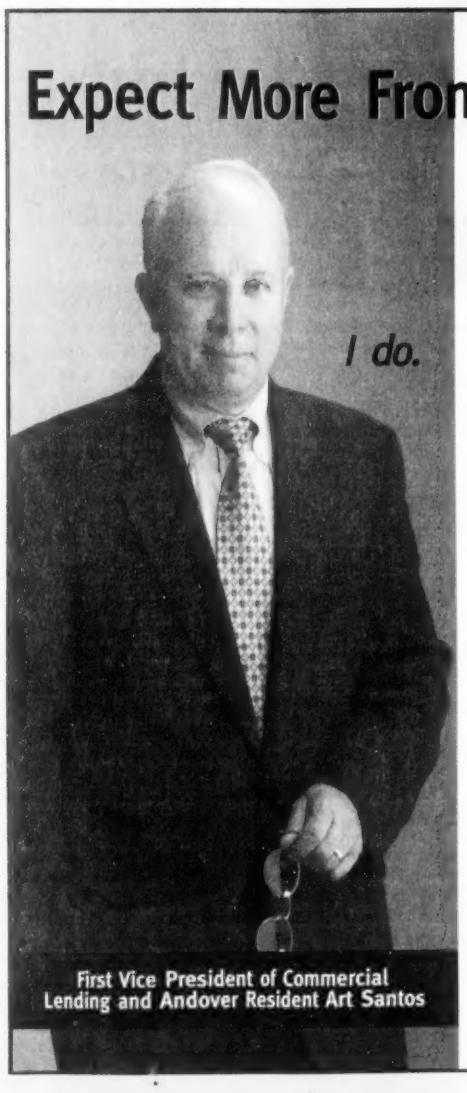

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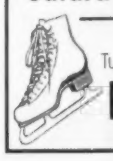

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IN BRIEF

Quarterly taxes due

The town of Andover has mailed the real estate tax bill for the second quarter of fiscal year 2003. This is a preliminary bill based on the actual fiscal year 2002 taxes. Payment is due Friday, Nov. 1. Taxes unpaid after that date are subject to interest charges of 14 percent.

The Town Offices at 36 Bartlet St. are open Monday through Friday from 8:30 a.m. until 4:30 p.m. Payments can be mailed in the envelope provided or dropped in the white mail box with the blue town of Andover seal in front of the Town Offices. The tax collectors' office will also be open Wednesday, Oct. 30 from 5:30 p.m. until 7:30 p.m. Those who have not received a bill or have any other questions, can call the Town Offices at 978-623-8200.

Composting

The Andover Recycling Committee and Department of Public Works will sponsor a free workshop, "Composting Made Easy," Saturday, Oct. 19, from 9 to 10:30 a.m., at the Andover water treatment plant on Lowell Street near Haggetts Pond.

Participants at the workshop will be given a free compost bin to take home. Enrollment is limited to 30. To reserve a spot, register by calling Candy Dann at 978-470-2797 or e-mailing <cdann681@aol.com>.

State election

The town clerk's office was open yesterday, Wednesday, Oct. 16 from 8:30 a.m. to 8 p.m., as it was the last day for new voters to register for the state elections in November.

The Massachusetts state election will be held on Tuesday, Nov. 5 from 7 a.m. to 8 p.m.

Precincts 1, 7 and 8 will vote at the Andover Senior Center on Whittier Court. Precincts 2, 3, 4, 5, 6, and 9 will vote at the Field House at Andover High School on Shawsheen Road.

The last day to file an absentee ballot application with the town clerk's office is Monday, Nov. 4 at noon.

The town clerk's office is open Monday through Friday from 8:30 a.m. to 4:30 p.m.

Precinct information may be accessed from the town Web site at <www.town.andover.ma.us> under "Election Primer."

Those with questions about their voter status, can call the town clerk's office at 978-623-8200.

Oct. 24 deadline

Get your word out: Town Directory coming

The *Townsman* will publish the 2002 Town Directory & Newcomers Guide on Thursday, Nov. 7.

The section will include information on town officials and town offices, and also will have a listing of clubs and nonprofit organizations in Andover, such as the Newcomers Club, Andona Society, senior-citizen organizations, etc. Each organization is invited to send in a press release of four sentences that includes the name of the club, purpose, and who may be contacted for more information.

The information is due Thursday, Oct. 24.

Send the information to 33 Chestnut St., Andover 01810; or send it by e-mail to Neil Fater at <nfater@andovertownsman.com> – or fax it to 978-470-2819.

Important note:

Organizations that have been listed in past directories should send updated information to be included in the section.

Have questions? Call editor Neil Fater or assistant editor Jack Grady at 978-475-7000.

PAST AND PRESENT

OLDER PHOTO COURTESY OF ANDOVER HISTORICAL SOCIETY; MODERN-DAY PHOTO BY TIM JEAN

The top photo shows the corner of Main and Chestnut streets, refered to as "Baxter's Corner," as it appeared in 1930. The vacant lot in that photo was to become a Gulf gasoline station and the site of the Andrews house in the background was to become the site of the Andover Post Office for many years. Today, the brick building that used to house the Andover Post Office is home to one of the downtown's many banks. The Gulf station, originally run by a Mr. Baxter, is still there.

Quote, unquote . . .

BELIEVE IT OR NOT – and this may come as a shock to some people – police officers do eat.

– Police Chief Brian Pattullo, on complaints about police drinking coffee while working road details. **(Story, page 1)**

WE'RE NOT EXCITED about the fees. Neither are the parents. (But) they know the budget is hurting. (This is) a way for parents to contribute.

– Doherty Middle School Principal Floyd McManus on the $75 activity fee for extracurricular activities. **(Story, page 8)**

IT'S KEPT QUIETER. They have private doctors. Their houses are spaced further apart. The shame factor is harsher.

– Artist Kathleen Bitetti, whose installation Golden Handcuffs addresses domestic abuse in affluent communities. **(Story, page 16)**

News Calendar

Thursday, Oct. 17

Strategic Planning Task Force, Town Offices, third floor, 7:30 a.m.

Tobacco Awareness Program, Town Offices, third floor, 10 a.m.

Andover Housing Authority, 256 North Main St., 7 p.m.

Senior Center Task Force, Senior Center, 36 Bartlet St., 7 p.m.

Main Street Committee, Town Offices, second floor, 7:30 p.m.

Monday, Oct. 21

Selectmen, Town Offices, third floor, 7:30 p.m.

Tuesday, Oct. 22

Planning Board, Town Offices, third floor, 7:30 p.m.

School Committee, School Administration Building, 7:30 p.m.

Vision 21 Committee, Town Offices, second floor, 7:30 p.m.

Wednesday, Oct. 23

Recycling Committee, Town Offices, second floor, 7:30 p.m.

Thursday, Oct. 24

Disabilities Commission, Memorial Hall Library, activity room, 7 p.m.

Mitt Romney to be at Lanam Club

Mitt Romney, candidate for governor, will be at the Lanam Club, on North Main Street, on Friday, Oct. 18 from noon to 1:15 p.m., as part of the Merrimack Valley Chamber of Commerce's executive luncheon series. The cost is $17 for members, $25 for others.

Contact the Chamber by phone at 978-686-0900, by fax at 978-794-9953, or e-mail: <www.merrimackvalleychamber.com>.

Health clinics, pneumonia prevention

The Andover Health Department will offer a mini clinic on Monday, Oct. 28 from 1 to 2 p.m. at Frye Circle. Senior-center clinics will be held 2 to 3 p.m. each Wednesday, Oct. 16, 23 and 30. No appointment is necessary.

Free: Pneumonia prevention

Pneumococcal pneumonia disease, a common complication of influenza, is an infection caused by bacteria. People at risk for it include everyone 65 and older, residents of long-term care facilities and anyone with certain chronic medical conditions.

The Andover Health Department will administer a vaccine free-of-charge to at-risk individuals at clinics on Monday, Oct. 21 from 2 to 3 p.m.; Wednesday, Oct. 30, from 10 to 11 a.m. and Wednesday, Nov. 20, from 10 to 11 a.m. An appointment is required. Call the Andover Public Health nurse at 978-623-8299 for an appointment.

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Challenger wants talk

■ DEBATE CHALLENGE

Continued from page 1

on Tuesday, and appeared once in Lawrence in front of the Mount Vernon Association. The League of Women Voters debate will be the fourth meeting.

"She's been seen with Maria so many times that people are going to think the senator has joined the Republican Town Committee," said Bernal. He says that *Eagle-Tribune* coverage will bring coverage of the Andover Service Club event to the rest of the towns in the Tucker's district.

Marasco responded that she and Tucker haven't had a true debate. She said the events were presentations with opportunities for each candidate to speak. She also said that Tucker left before people were able to question her at the Andover Senior Center. Marasco thinks that the League of Women Voters debate is too late for voters to be able to make an informed decision at the November ballots.

Maria Marasco wants debates outside of Andover.

Bernal said he believes that the meetings were debates and people have had opportunities to ask questions at each event.

The League of Women Voters debate will be held at 7 p.m. on Wednesday Oct. 30 at Memorial Hall Library in Andover.

Local contests also air views in debate

■ SERVICE CLUB

Continued from page 1

to maintain Prop 2½ in place. People are paying astronomical taxes as it is," said Healey plainly.

Gabrieli indicated that he would not ignore the possibility of repealing Prop. 2½ in light of the state's own budget problems.

"When you talk about cutting $2 billion, that means cuts and reductions to our communities," he said. "Taxes matter. This is a critical time to continuing our commitment to schools and Medicare."

House and Senate races

State Senate candidate Maria Marasco and incumbent Sue Tucker attended Tuesday's forum, as did Barbara L'Italien and Kathy Sachs, candidates for the 18th Essex District Seat. Barry Finegold, who is running unopposed for the 17th Essex District seat, was also present.

Barbara L'Italien: It will be more difficult to "balance concerns."

The five candidates addressed Prop. 2½, with the majority opposing any change.

"It gives us a fiscal measure by which we plan our budgets and set our priorities," said Marasco.

Tucker also vowed not to push for any changes to the proposition that would boost taxes.

Sachs agreed. "Taxes are already too high. The more we drive our senior citizens out, the more young families come in with kids and add to the burdens on our schools."

Only L'Italien and Finegold did not dismiss the idea completely. "It's going to become more and more difficult to balance concerns of education, seniors and public safety," said L'Italien, who led a group in support of the Prop. 2½ override last spring.

Kathy Sachs: Driving out seniors further burdens schools.

Andover candidate tackles second debate

■ GOVERNOR'S RACE

Continued from page 1

and creating incredible difficulty for them." Drug abuse should be treated as a mental-health problem, she said. "It costs one-third as much to keep a drug treatment bed as it does a criminal bed," Stein said.

About 50 people attended the 75-minute, wide-ranging debate at the Rogers Center Auditorium at Merrimack College.

Both candidates said they favor eliminating the MCAS test as a graduation requirement. This year's high school seniors must pass the standardized test to receive their diploma.

They disagreed on the effects of political patronage on Beacon Hill.

"It's really not that big a deal," Johnson said. "There are much more important issues than patronage and nepotism."

"Patronage was alive and well at Massport" before the Sept. 11 attacks, Stein responded. The planes that were hijacked and later flown into the World Trade Center towers originated at Logan Airport, which is run by Massport.

If Massport was staffed with "capable professionals" and not political appointees, Stein said, the attacks may never have happened.

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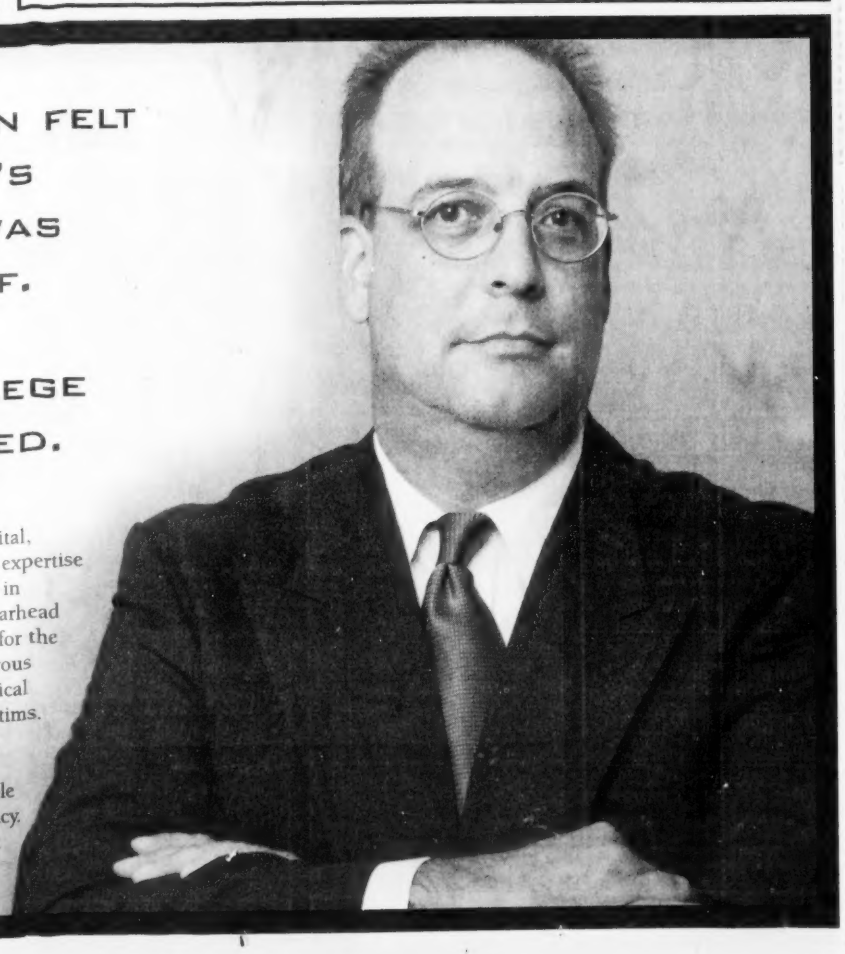

Lawrence General Hospital

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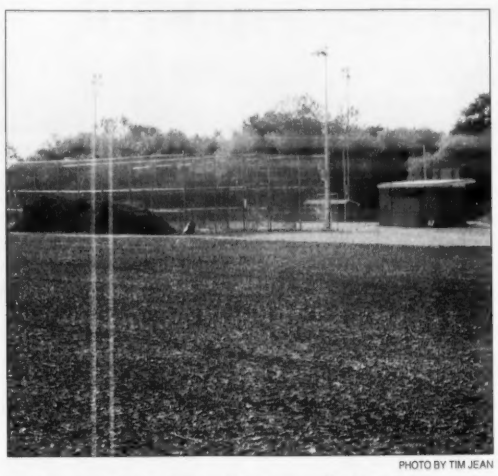


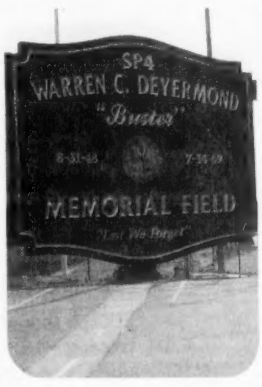
PHOTO BY TIM JEAN

Workers appear to have made preparations at the soccer fields at Deyermond Memorial Field.

Fields: Wait is on

The town is still waiting to find out whether the landfill cap under Deyermond Memorial Field is too thin.

A consultant hired by the town tested the ground one month ago, after an irrigation project alerted town officials that the landfill cap may no longer meet state standards.



Earlier tests all but proved that harmful gases are not escaping the landfill cap. One test came back positive, but the consultant suspects that it was contaminated at the lab. That sample is being retested.

Consultant Camp, Dresser & McKee estimated that the landfill test results would be ready in one month. Project manager Bruce Haskell has not returned calls from the *Townsman* to report on the status of the test. Jack Petkus, the town's Public Works director, says he has not heard from the consultant.

If the landfill cap is too thin, rain could leak through and cause hazardous waste to leach into the ground water supply. If that is the case, the state Department of Environmental Protection may order the town to recap the landfill.

–Rebecca Piro

HALLOWEEN EVENTS CALENDAR

Saturday, Oct. 19

Children's Haunted Playground, $3 kids 12 and under, $4 ages 13 to adult, 5:30-9 p.m., Clarke Park, Burroughs Road, North Reading, directly across from Shaw's Plaza on Rte. 28, shuttle will operate from Shaw's Plaza, kids wear costumes, costume contest with prizes at 6 p.m., food, drinks, real gravestone rubbings, ghoulish decorations plentiful, guided tours featuring spooky skits start at 6:45 p.m., tour appropriate for ages 3 to 10 but all ages welcome; Janet Niccsia 978-664-1776 or Lida Jenney 978-664-0625.

Maudslay State Park is haunted, Theater in the Open offers a mixed bag of tricks on its notorious and popular haunted trail, including scenes of traditional Halloween spooking to modern creatures developed from imaginations, this is an outdoor one-hour walk, dress appropriately, some skits are not suitable for the very young, $3 per person, 2-4 p.m., One Curzon Mill Rd., Newburyport; 978-462-6680 (rain dates are Oct. 28 and 29.)

Sunday, Oct. 20

Maudslay State Park is haunted, Theater in the Open offers a mixed bag of tricks on its notorious and popular haunted trail, including scenes of traditional Halloween spooking to modern creatures developed from imaginations, this is an outdoor one-hour walk, dress appropriately, some skits are not suitable for the very young, $3 per person, 2-4 p.m., One Curzon Mill Rd., Newburyport; 978-462-6680 (rain dates are Oct. 28 and 29.)

Saturday, Oct. 27

Family Halloween festival, sponsored by Andover Historical Society "Pumpkin Pals & Spooky Stories," come in costume and bring a carved jack-o-lantern and candle, guests can decorate a trick-or-treat bag, listen to spooky stories in the barn, meet characters from the past while trick-or-treating in the house and barn, and join in a Halloween costume parade,$5 and $3 for Historical Society members, 2-5 p.m., Andover Historical Society, 97 Main St.; 978-475-2236, <www.andhist.org/>.

Live music, Andover Chamber Music Series presents its fifth annual family concert, Tough Turkey in the Big City, an innovative work by New York composer Bruce Adolphe for six musicians and narrator, children are invited to wear their Halloween costumes, adults $10, children under 15 $8, 4 p.m., Rogers Center for the Arts, Merrimack College, North Andover, for more information and to order tickets: call 978 474-6222 or <www.andoverchambermusic.org>.

Thursday, Oct. 24

Trick or Treat, for children at the Pines of Tewksbury, 6-8 p.m., 2580 Main St., Tewksbury.

Theater, the Off Broadway Players at UMass Lowell presents Bram Stoker,s *Dracula*, $6, students $5, opening night student special $1, tickets available at the door, 8 p.m., Mahoney Auditorium, South Campus, UMass Lowell, for more information; 978-934-5024

Friday, Oct. 25

Dracula, see Oct. 24 entry

Saturday, Oct. 26

Old-fashioned family halloween party, indoor haunted house, games, arts & crafts, outdoor haunted trail for older kids, entertainment, snacks, $7 per family for members; $14 per family for general members; $21 per family for non-members, 3-6:30 p.m., Andover/North Andover YMCA , 165 Haverhill St.; 978-685-3541.

Family halloween party and costume contest, carnival games, arts & crafts, best costume contest, refreshments served, carnival tickets $5 for 20 tickets (all activities are one ticket each), 6-8:30 p.m., Lawrence YMCA, 40 Lawrence St., Lawrence; 978-686-6191.

Dracula, see Oct. 24 entry.

Sunday, Oct. 27

Dracula, 2 p.m., *see Oct. 24 entry.*

Ongoing

Witch's Wood, presented by Nashoba Valley Ski Area, haunted hayrides, while riding on a hay cart, enter the domain of witches, werewovles, zombies and other creatures, visit the Nightmare Mansion, pass through the gates of Vampire Village Cemetery and into the Keepers Crypt, $18 adults, $15 Children under 12, 6:30 p.m., every Sunday through Thursday in October, Nashoba Valley Ski Area, Westford; 978-692-3033, <www.witchswoods.com>.

Theater, *The Woman in Black*, classic gothic ghost story, Oct. 18-Nov. 3, Thursdays 7:30 p.m., Fridays 8 p.m., Saturdays 4 and 8 p.m., Sundays 2, 7:30 p.m., $25-35 (senior, student discount), 395 Main St., Stoneham; 781-279-2200, <www.stonehamtheatre.org>.

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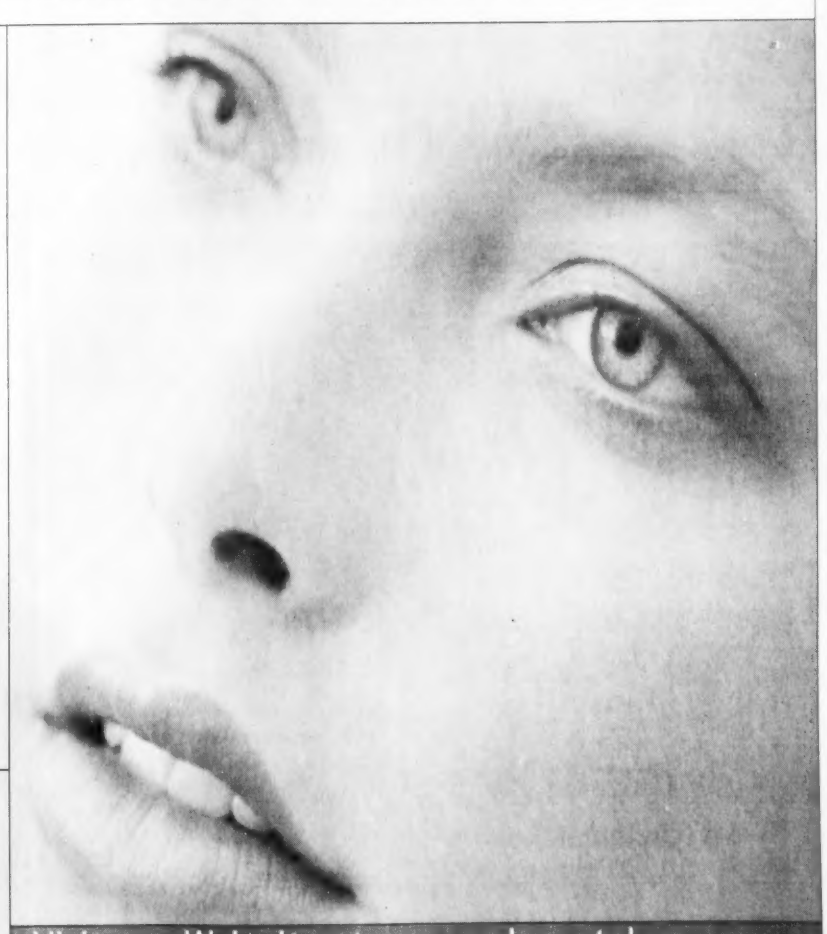

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Jay Leno in town for brother's funeral

Private services for Patrick Leno of Andover were held last Friday

By Rebecca Piro

Rain dripped from gray skies on Friday during the private funeral services of Patrick Leno, Andover resident and brother of Tonight Show host Jay Leno.

Details of the services were kept private. Jay Leno, who was in town all day Friday, did not return calls made to his publicist for comment.

"I know he's very upset about this," said Gary Burke, a family friend and owner of Burke Funeral Home, who made the arrangements. "He asked us to keep things quiet. I have to respect the family's wishes on that."

Patrick "Pat" Leno, 62, who was 10 years older than his brother, died Sunday, Oct. 6 at the Lahey Clinic following a long illness with cancer.

Born in New Rochelle, N.Y., he was a graduate of Pennsylvania Military College and

Yale Law School in Connecticut. He worked for a short time with Prudential Financial Services, and was a Vietnam veteran serving in the Army.

He leaves his wife Antoinette (McNamara) Leno, son Richard Leno of Connecticut, and several aunts and uncles.

Burial took place at West Parish Garden Cemetery.

Noting that Patrick Leno was a Yale Law School graduate, Jay Leno called him the "family Einstein" in his book *Leading with my Chin*. He also talked about his patience, including an ability to whittle a piece of wood into almost anything. Patrick Leno carved a coffee table for his brother's living room, according to the younger Leno's book.

Patrick Leno's Hill Road home is only streets away from the Clark Road lot where he grew up. He and Jay Leno sold the family's small gray Cape to a developer, following the deaths of their mother Cathy in June 1993 and their father Angelo in August 1994. The house was razed last summer and a multi-million-dollar brick home now stands in its place.

News of Patrick Leno's death came as a surprise to his Clark Road neighbors.

"Nobody mentioned it in the neighborhood," said Ann Fuchs, a resident who fondly remembers the Lenos as her next-door neighbors. She and other residents declined to comment out of respect for the family.

Jay Leno, who lives in California, was in Andover Friday, first at a mercy meal for his brother at the Lanam Club and then at the funeral.

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The Town of Andover's leaf compost site at Bald Hill on High Plain Road IS NOW OPEN for Andover residents to drop off leaves & grass clippings

Monday - Saturday
8:00 a.m. - 4:00 p.m.
through December 7, 2002
(except Veterans Day and Thanksgiving Day)

Residents MUST remove their leaves & grass clippings from whatever container is used to transport. All contaminated loads will be rejected. The area is available for walk-ins at all times, however, there are substantial fines for **ILLEGAL dumping**.

Directions to Bald Hill: Lowell Street. (Route 133) to Greenwood Road (at the traffic light just east of the IRS). Greenwood Road. (0.8 miles) north to High Plain Road., Left onto High Plain Road., (1.0 miles) to Bald Hill (on left).

The Town of Andover will be conducting curbside leaf collection during the weeks of Oct. 21, Oct. 28, Nov. 4, Nov. 12, Nov. 18, and Dec. 2. **(Leaf collection will not take place during the week of the Thanksgiving holiday).** Residents are to put their leaves out on their designated trash collection day. Any appropriate size containers may be used for leaves, but if using plastic bags, they **MUST BE CLEAR PLASTIC.**

Paramedics: Way of future?

■ CHANGING DEPARTMENT

Continued from page 1

serious injury calls.

If the fire department doesn't adapt to the town's changing needs, it could lose its ambulance service as it becomes more and more outdated, says Murnane.

"We'd lose the service we provide to the town now, which we feel is superior to any service that a private contractor could provide," he says.

The Andover firefighters' new contract, settled just last week, reflects that need to adapt. The contract calls for the town to study the benefits of training all its EMTs as paramedics. The study will last one year, and, if proven beneficial, will be enacted shortly thereafter, says Murnane.

Selectman Brian Major has suggested renaming the department to something that more adequately reflects what its employees do, such as Andover Fire and Rescue. "Let's step into the new century and name it for what it really is," he says.

"We have to get the word out that we do more than just fires," agrees Murnane.

If the fire department doesn't prove that there is a real need for its services, then looming budget cuts won't show it much mercy, worries the chief. In Lawrence, several firefighters recently left the department on early retirement, and the city has no intentions of replacing them, Murnane adds. He doesn't want to see that happen here.

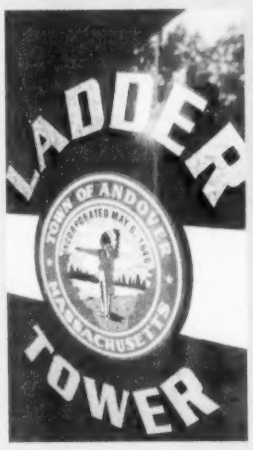
"I will fight tooth and nail before I lose one person on this department," he says.

Adding a paramedic program to the department would mean purchasing more rescue vehicles and more hours in training for the firefighters, Murnane adds.

Fire OT big p-a-y

Overtime costs continue rising

By Rebecca Piro



Despite the fire department's promise that switching to a 24-hour shift schedule would reduce overtime spending, the money spent on overtime keeps increasing.

Fire Dep. Chief Richard Hartman is the No. 2 highest-paid town employee, having made $129,303 last year. His overtime pay of about $37,470 – almost half of his regular wages – is largely responsible for that.

Last year the town paid firefighters $847,000 in overtime, or 17.25 percent of the department's total salaries. The town manager has predicted that number will climb to $857,000 – to 17.4 percent of the department's budget – by the end of this year.

According to the 24-hour shift schedule, which Andover adopted in 1999, firefighters work two 24-hour shifts for every eight days. It supposedly reduces the likelihood that a firefighter will call out sick needlessly, and force another firefighter to work overtime to fill his or her shift, simply because he or she is already there, says union president John McMullen.

But overtime is often unpredictable and unavoidable, says Fire Chief Chuck Murnane. Presently, one firefighter is out of work indefinitely with a bad back. Another one is on maternity leave. Firefighters also receive a minimum of four, 24-hour vacation days, which, when taken, require someone to fill a shift on overtime.

"If you have four or five of these people (out of work), that's when we're into huge amounts of money," he says.

Firefighters made an average of $11,760 in overtime last year. Overtime is time-and-a-half pay, and a firefighter called to fill a shift must be paid a minimum of four hours. Yet, firefighters don't count on overtime as a salary supplement, says McMullen.

"It's nice when you can get it, but you can't depend on it," he says. "You don't know when it's going to be there."

Detail & overtime

- In 2001, 43 of the town's 50 highest-paid employees were public-safety workers.
- 33 of those 43 public-safety employees made more than $10,000 in overtime. Twenty of those 43 made more than $10,000 in details last year.
- 49 of the police department's 52 sworn police officers – 94 percent – make more than $50,000.
- Out of those 49 police officers, the average sum earned by detail jobs is $13,800.
- 66 of the fire department's 72 sworn firefighters – 92 percent – make more than $50,000.
- Out of those 66 firefighters, the average sum earned on detail jobs is $1,950.
- Last year police earned more than $675,000 in detail jobs. Fire employees earned more than $128,000 in detail money.

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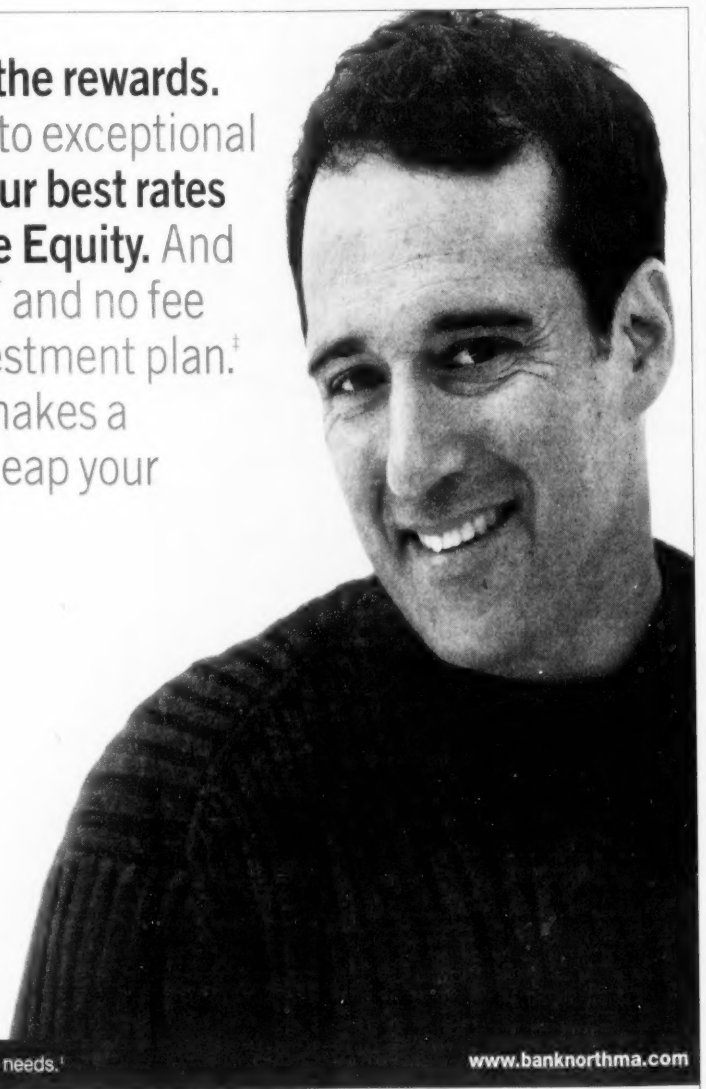

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Considering the job, safety officials say pay is reasonable

■ SAFETY SALARIES

Continued from page 1

as private contractors or companies pay for an officer or firefighter to work private jobs, but they do pay for many. The town also foots the bill for all overtime hours logged – something that it has been trying to reduce, unsuccessfully, for years.

Police Chief Brian Pattullo says his officers have earned every penny of their paychecks.

"It's very easy to stand on the sidelines and say, 'Jeez, how can we have 54 police officers making around $100,000 a year?' Well, they're putting in a lot of extra time to make their community safe," he says.

"These things weren't just made up so the firefighters could make money. They're there (to addess) a safety issue."

FIRE CHIEF CHUCK MURNANE

Details

Sewer projects, construction and road work is plentiful in a growing, changing community like Andover. And wherever you see one of these projects underway, you're bound to find a police officer or firefighter on a detail.

Police officers or firefighters are called upon for an average of 150 detail jobs per week, says police Lt. Jim Hashem. When a contractor requests a detail, the call comes into the police department. Off-duty officers are offered the job first; auxiliary police, who are retired, volunteer officers, have next dibs; and firefighters get whatever is left over.

These days, the officer in charge of filling the details is often turning to the end of the list – not because people don't want to work details, but because there are so many to go around. The jobs are offered first to officers who have worked fewer detail hours, to be fair, says Hashem.

"They're not all clamoring for it, but you've got officers who have bills to pay. It's a big part of their income. You come in knowing there's long hours," he says.

Firefighters have fought to keep the detail jobs coming. In 1998, the police chief asked selectmen to appoint 12 Merrimack College police as "special" Andover officers. If appointed, those officers, who have the power to arrest and issue citations, would have been called to fill details before firefighters. Firefighters threatened legal action and called the Merrimack College police "scabs" at a selectmen's meeting. Selectmen left details alone.

Public-safety officials insist that Andover isn't overzealous in assigning details, nor does it have an ulterior, financial motive. The town manager's office and the police department put together a set of guidelines in 1978 that define which roads require a police officer at a construction job. Those guidelines were last modified in 1985, and Hashem says they aren't stricter than other communities.

"These things weren't just made up so the firefighters could make money," agrees Fire Chief Chuck Murnane. "They're there to (fill) a purpose and (to address) a safety issue."

In fact, most contractors request a police officer to work a detail even if one isn't required, for liability reasons, says Det. Sgt. Don Pattullo.

"People don't care about cones. I would say 90 percent of the jobs are requested by the contractor," he says.

The pay

Detail pay is $40 an hour for police officers and firefighters. For a four-year veteran of the police department making a base salary of $43,205 this year, that's twice his or her hourly wage. Yet, Don Pattullo says he doesn't know an officer who would work a detail for any less.

"Who's going out on the road for $20 an hour?" he says.

Police are valuable commodities to a road job, as they come equipped with a radio, CPR training and the power to arrest in event of an emergency, he says. There's also an element of danger to the job, as the officer is often standing in the middle of the road with traffic zooming by.

Contractors must pay an officer or firefighter for a minimum of four hours of work, though Hashem says most jobs are eight-hour affairs. That means an employee walks away with $320 for a day's detail work.

"Electricians walk in the door at $80 an hour," points out Police Chief Brian Pattullo.

"The guy in the hole is making (around $40) an hour for his straight time," agrees Don Pattullo. "Forty dollars an hour is nothing, standing out there waving your arms."

Strike pay, also known as hazardous work pay, is $80 per hour – double what an officer or firefighter would earn on a regular detail. When the union workers at Raytheon went on strike in 2000 for five weeks, the town billed Raytheon almost $1 million for the public-safety workers who patrolled the picket lines.

Taxpayers who gripe about officers holding a cup of coffee in their hands while working a detail don't realize that the officer doesn't take a lunch break, Brian Pattullo adds.

"Believe it or not – and this may come as a shock to some people – police officers do eat," he says.

Overtime

Overtime hours are a must for the Andover police department, says its chief, because he doesn't have enough officers to cover every shift on straight pay.

"For a community of this size, we should be at approximately 65 sworn officers. I'm 13 officers shy," says Brian Pattullo.

Overtime for the police department is time-and-a-half pay. Last year, the police department spent about $530,000 in overtime. A police officer is paid a minimum of four hours of overtime if he or she is called to fill a shift.

The fire department spent considerably more, about $847,000 in overtime last year *(see sidebar, page 6)*, although the department had switched to a 24-hour shift schedule in large part to cut down on overtime.

Police Sgt. John Pathiakis made $40,980 in overtime last year. He did not return a call from the *Townsman* to comment.

"He gives up an awful lot to have that much money in overtime, (such as) the quality of life with his family and friends," says Police Chief Brian Pattullo. "He may be stacking it away for the future. I don't know. That's his personal choice."

While Brian Pattullo has been pushing town officials to let him hire more officers, he says hiring won't fix the problem.

"You're never going to do away with overtime," Brian Pattullo says.

There would be less overtime hours logged, but it's expensive to pay a new officer benefits and regular salary, he says. Officers will still have to appear in court, on overtime. Officers also attend "refresher" training courses when they're not on duty, which adds up to more overtime.

Earning it

Safety officials say they aren't ashamed of holding the top slots on the town's payroll.

"We ask (police officers) to be highly trained," says Brian Pattullo. "They should be compensated accordingly. These officers put themselves on the line every day. People sometimes diminish that, saying we live in the small town of Andover, but... we're dealing with more hazardous materials and situations than we've ever had."

"They want you to be a psychologist, a psychiatrist, a doctor, a lawyer, and a counselor for kids. We have to be trained in all of that," agrees Don Pattullo.

"Whether it be 2 in the afternoon or 2 in the morning, not knowing what dangers I'm going to face, what tragedies I'm going to see, I believe I earn my money," says Fire Lt. Jim Cuticchia.

Employees who made the most in detail jobs last year

EMPLOYEE	TOTAL 2001 EARNINGS	REGULAR WAGES	OVERTIME	OTHER*	DETAILS	PERCENT OF TOTAL EARNED IN DETAIL
Police Patrolman Randy Peterson	$119,978	$58,650	$2,867	$4,036	$54,425	45%
Police Patrolman Tim Hagerty	113,620	57,115	10,991	3,900	41,615	37
Police Patrolman Mike Connor	100,427	51,888	17,303	3,691	27,545	27
Police Patrolman Jim Reilly	95,601	51,935	13,149	3,655	26,863	28
Police Detective Pat Keefe	101,620	55,372	17,307	2,858	26,084	26
Police Patrolman Jim Haggerty	95,148	54,452	10,673	3,940	26,084	27
Police Patrolman Robin Cataldo	99,348	54,727	15,079	3,792	25,751	26
Police Patrolman Joe Magliozzi	71,022	37,423	4,830	3,070	25,699	36
Police Patrolman Bill Canane	88,499	57,990	2,089	4,095	24,325	27
Police Patrolman Steve Gerroir	77,508	40,578	9,517	3,568	23,844	31

*Other includes vacation time and sick time sold back, stipends, clothing and terminal leave.

Fran Landry

Detail pay, which can be paid by private companies instead of taxpayers, can provide a significant boost to salaries. More than 60 percent of Andover's 124 public-safety officials worked detail jobs last year. Thirteen public-safety employees – all police officers – made more than $20,000 in details last year.

Employees who made the most in overtime (OT) last year

EMPLOYEE	TOTAL 2001 EARNINGS	REGULAR WAGES	DETAILS	OTHER*	OVERTIME	PERCENT OF TOTAL EARNED IN OT
Police Sgt. John Pathiakis	$131,572	$68,244	$16,870	$5,479	$40,980	31%
Fire Deputy Chief Richard Hartman	129,303	78,735	NA	13,102	37,466	29
Sewer department employee Ronald Hancock	74,179	42,838	NA	325	31,016	42
Highway department employee Kevin Hale	74,279	42,953	NA	325	31,001	42
Water treatment plant operator James Greenwood	74,432	44,148	NA	325	29,959	40
Police Det. Sgt. Don Pattullo	111,583	77,130	NA	4,749	29,704	27
Police Sgt. Richard Edson	104,350	66,019	$4,253	4,809	29,269	28
Water department employee James McSurdy	80,140	50,660	NA	325	29,154	36
Fire Deputy Chief Al Deldotto	104,295	70,537	NA	4,708	29,050	28
Fire Prevention Deputy Chief Jim Lynch	127,710	86,829	NA	13,725	27,157	21

*Other includes vacation time and sick time sold back, stipends, clothing and terminal leave.

Fran Landry

Six of the top 10 overtime-wage earners in Andover were public-safety officials. In total, 17 public-safety employees earned more than $20,000 in overtime pay last year.

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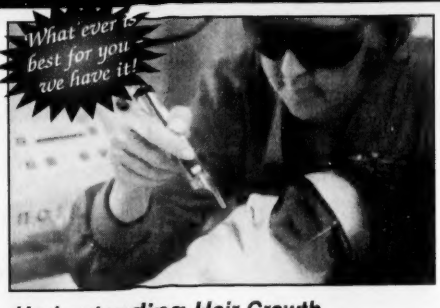

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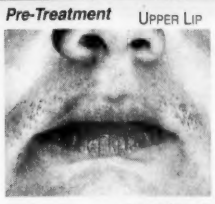

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Education

Middle schools

$75 fee keeps clubs going after school

By Ben Hellman

Extracurricular programs at Andover's middle schools are up and running despite fees and some transportation problems. Doherty, West and Wood Hill middle schools are each faring differently in the wake of school cuts that eliminate the after-school activity budget and late bus, according to the schools' principals.

In the middle of the summer, middle-school principals faced the challenge of raising money to pay for the extracurricular programs. After polling a vacationing parent population by mail they decided to charge $75 fees to every student who participated in an after-school activity.

The fees pay stipends to educators running the programs, as spelled out in the teachers' contract, said Wood Hill Principal Norah McCarthy.

The fee-based activities run Monday through Thursday. They include, but are not limited to, intramural sports such as football and floor hockey, activities like drama, and clubs such as the math or chess club. Students who help provide services to the schools such as the yearbook staff or kids involved in student government also must pay the $75 fee.

Doherty Middle School

Doherty Principal Floyd McManus says that the list of activities and clubs grows or shrinks each year depending on student interest. For instance, Doherty is offering a game club this year, while West Middle is offering a program where middle-schoolers put on puppet shows to teach elementary students about disabilities.

Students are free to wander from activity to activity after paying one fee. "Some kids will take part in every one of them. It's an opportunity to try a lot of things," said McManus.

McManus says that the after-school activity program is operating well at Doherty, despite fees. "We'll be all right. We were able to bring in enough money," he said. McManus says that 80 percent of his students have paid the fee.

Each of the middle-school principals say they went into the year not sure how things would work out. "(We were) between a rock and a hard place," said McCarthy.

Parents wanted to know what was being offered before they paid. The principals weren't sure what they could offer until they knew how much money they had.

"We're not excited about the fees. Neither are the parents. (But) they know the budget is hurting. (This is) a way for parents to contribute," said McManus.

Wood Hill Middle School

The financial situation is not as good at the other middle schools as it is at Doherty. Starting a new program like this isn't easy, especially for a new school, says McCarthy. Her response when asked how the fee-collection process had gone was, "Not without a lot of gray hair."

Wood Hill's PAC started at a disadvantage this year as they couldn't rely on earnings from previous years of fundraising, says McCarthy. Now the school is in overdrive to catch up. "We're in a fundraising frenzy," she said. The school plans to sell food at dances to help make up the difference. The first Wood Hill dance is scheduled for Thursday, Oct. 24.

Wood Hill has received help from Andover Youth Services, which runs flag football at the school. Wood Hill and West Middle students together will put on a show, and rehearsals are at West Middle.

West Middle School

Kathy Hammond, West Middle's principal, was able to start the extracurricular programs, but doesn't currently have the money to run them all year, she says.

"We got a lot of money," she said, but only 53 percent of what the school needs. She said that cutting the program short was one possible solution if the money doesn't come in.

Late-bus issues

Transportation has also been an issue for students participating in after-school activities this year because the late bus was also cut from the school budget. Students leaving from school after hours used the late bus to get home. "It was put in for detention, but it was mostly used for these (extracurricular) services," said McCarthy.

The late bus loss has affected Wood Hill and West Middle schools more than Doherty. McManus said that the late bus wasn't much used by Doherty students. "At the most, (it was used by) 35 kids or so. It was a service, there's not doubt about that," said McManus.

But for students at West and the farther-flung Wood Hill Middle, walking home can be more difficult. "The late bus is the biggest (problem). The kids can't get a ride," said Hammond. She says it has hurt participation in after-school activities. Seeing kids waiting outside the school at 4:30 p.m. for parents to pick them up is also a tough sight, says Hammond.

"There's no transportation. Not only would it be a hike, it's (dangerous)," said McCarthy. Sidewalks could help alleviate the problem for kids closer to Wood Hill, but McCarthy says that the roads are still winding.

Throwing the book at after-school library fees

According to a rumor circulating among parents, using the library after school would also carry a fee. Not true, said Floyd McManus, Doherty Middle School principal, who called it "a misunderstanding."

Kathy Hammond, West Middle principal, said she had considered charging a fee for after-school library use to pay her media specialist for keeping the media center open after school. The idea was dropped, says Hammond, when the specialist refused the money.

McManus says that the fee-based program is new and that mistakes are natural.

"We're going to stumble. We're going to make mistakes. It's so new," said McManus.

MANY HANDS

PHOTO BY AMY REMER

Last spring parents raised nearly $60,000 for a new playground at Sanborn Elementary School. Last Friday and Saturday, the new structure was built, along with a new swing set and new tire swings. Parent volunteers and faculty were at the school throughout the rainy weekend putting the new playground together for the Sanborn community to enjoy. Pictured from left are: Pat Keffer, Sanborn Principal Steve Jankauskas, Daryl Arsenault and Ann Sermos.

SCHOOL LUNCH MENUS

Here's what's for lunch in the Andover public schools next week, Oct. 21-25:

Elementary schools

Monday: Nachos with taco, meat and cheese, hot dog on a roll with chips, pizza stick with soft pretzel, peas, applesauce and milk. Luck tray day.

Tuesday: Sloppy Joes on a roll, chocolate chip pancakes with ham, slice of pizza, potato puffs, pineapple, milk, white cake with frosting.

Wednesday: Tuna sandwich with soup, baked chicken nuggets, pizza ring with marinara sauce, carrots, peaches and milk.

Thursday: Baked macaroni and cheese, french toast and sausage, mozzarella sticks with marinara sauce, green beans, fresh, fruit and milk.

Friday: Fish and chips, baked chicken nuggets, slice of pizza, potato puffs, applesauce and milk.

Doherty Middle School

Monday: Fish and chips, toasted cheese sandwich with soup, two hot dogs on a roll with chips, peas, applesauce and milk.

Tuesday: Sloppy Joes on a roll, stuffed crust pizza, nachos with cheese sauce, white cake with frosting.

Wednesday: Shepherd's pie, chocolate chip pancakes with sausage, baked chicken nuggets, carrots, peaches and milk.

Thursday: Baked macaroni and cheese, mozzarella sticks with marinara sauce, chicken mcschool with chips, green beans, fresh fruit and milk.

Friday: Tuna salad sub, stuffed crust pizza, baked chicken nuggets, potato puffs, applesauce and milk.

Secondary schools

Monday: Sloppy Joes with fries, stuffed crust pizza, pizzaroni, peas applesauce and milk.

Tuesday: Baked macaroni and cheese, bakery pizza, rotini with meatsauce, wax beans, fruit and milk.

Wednesday: Breakfast for lunch, stuffed crust pizza, spaghetti ilio olio, carrots, peaches and milk.

Thursday: Two hot dogs with chips, bakery pizza, American chop suey, green beans, fresh fruit and milk.

Friday: Pot roast dinner, stuffed crust pizza, spaghetti and meatballs, mashed potato, veggie and milk.

□□□

Menus subject to change. Lunch prices are: Elementary student $1.50; adult $2.25. Secondary student $1.75 or $2.50; adult $2.50 or $3.25.

Questions? Call Karen Pappa at 978-623-8623.

WHAT'S UP

A teen's look at 'I'm so stressed!'

By Kyra Auffermann
WHAT'S UP intern

I'M SO STRESSED! It's become a common refrain among adults and teenagers alike across Andover, reflecting a national inclination towards anxiety. For students, schedules crowded with extracurricular activities, games and upcoming tests may leave one student motivated and another overwhelmed, serving to smudge the indistinct line between "too much" and "just enough" work.

With the media focus on stress and all of its negative health risks – ranging from increased blood pressure and fatigue to weight fluctuations – more attention has been paid to the factors contributing to teenage stress.

Go into any bookstore and there will be titles such as *Don't Sweat the Small Stuff for Teens* lining the shelves. An article published in the Sept. 12 issue of the *Wall Street Journal* discusses an emerging trend of increasing the homework load. But are teenagers – at least those in Andover High – as overwhelmed as the news declares?

The answer depends on who you ask, with answers ranging from "I'm a stress magnet!" to outright laughter.

"Yes, (Andover High can be stressful), only because it's so competitive," says Stephanie Casper, a senior. However, Zac Broomfield, a junior, feels that "the parents are more stressed than the kids are."

The major stress causers cited by students included overwhelming amounts of homework, college anxiety (especially among seniors), social situations, pressure within athletics and struggles with teachers. The most common contributing factor, however, seems to be the high expectations teenagers have. While parents and teachers contribute to this anxiety, the kids who are stressed are usually the ones putting pressure on themselves to excel.

"I don't think (Andover High) is more stressful than any other high school – it depends on what classes you take and how hard you try," says junior Allison Kerivan.

"The average kid at Andover High handles stress well," says Mike Marcoux, a long-time guidance counselor at AHS. "It's a learning process. As kids get older, they learn to deal with it better." He acknowledges that this time of year can be especially overwhelming for seniors embroiled in the college-application process, but says many "have learned how to cope," turning to athletics, music, friends and sometimes the Friday night party scene to vent and relax.

"I think that students need to determine their own wants and needs instead of having this drive to please other people," says Fred Hopkins, a teacher at Andover High, adding that "balance is important" for handling any stressful situation.

In the end, the amount of pressure a given student is under is the result of their own motivation, amplified by inevitable problems and the expectations of peers, family and teachers. While some in the media may blame our fast-paced society or too much homework, it's nothing that a Saturday spent with pajamas, friends and popcorn can't handle.

▶ *WHAT'S UP is written by kids for kids. For more information about WHAT'S UP, call Jack Grady, Townsman assistant editor, at 978-475-7000, Ext. 8722. E-mail submissions to: <jack@andover-townsman.com>.*

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AHS REUNIONS

AHS class of '82 sets 20th reunion

The Andover High class of 1982 plans to hold its 20th reunion Saturday, Nov. 30 at the Wyndham Andover Hotel, 123 Old River Road. The $45 event runs from 6:30 p.m. to 12:30 a.m. with a buffet and dancing.

Contact Glenn Acciard at 978-688-8644; or Jane (LoBuglio) Marcks at 603-487-3840.

AHS class of '77 plans 25th reunion

The Andover High class of 1977 plans to hold its 25th reunion Saturday, Nov. 30 at Old Town Hall, 20 Main St.

The $40 event runs from 7 p.m. to midnight, with a buffet and dancing.

Contact Phil Nardone at 978-474-1900, Ext. 250.

AHS class of '72 makes reunion plans

Andover High School Class of 1972 will hold its 30th year class reunion Saturday evening, Nov. 30 at the Phillips Academy Log Cabin. For more information, contact Gretchen Tarbox Harb at 978-475-4386; or e-mail <Cammy434@aol.com>.

▶ *PLANNING A REUNION? Tell the Townsman. E-mail the information to:* ***<jack@andovertownsman.com>***.

SCHOOL TALK

Parent To Parent presents two programs especially for parents of teens.

Next Thursday, Oct. 24, **Dr. Michael Hollander**, clinical director of acute adolescent services at **McLean Hospital**, will share his knowledge with parents as he addresses the topic of risky behavior and "out of control" teens. Organizers consider Hollander "an exceptional resource on this subject." He will help parents identify high-risk behaviors and suggest how to respond to them.

"If you sometimes find yourself overwhelmed with stress and worry regarding your teen, this is an event you do not want to miss," organizers said.

"Risky Business: Out of Control Teens" will be held from 7:30 to 9:30 p.m. at **West Middle School Auditorium**. This event is free and open to the public.

On Wednesday, Nov. 6, from 7:30-9 p.m., **Dr. Ronnie Ginsberg** will lead a workshop for parents of 15- to 18-year-olds.

"Dating, Driving, Diplomas and Other Decisions: When your teen is preparing to leave the nest" will focus on the common developmental issues facing most teens this age, and the typical conflicts that many parents confront.

Topics of discussion include driving and the increased freedom a learner's permit and junior operator's license brings; boyfriends and girlfriends; the sometimes angst-ridden college-application process or the career-choice dilemma following high school; and the early stages of physical as well as emotional separation from family. Parents are encouraged to bring questions and specific concerns.

The cost of the workshop is $10 per person. Space is limited and pre-registration is required. Call **Sue Pellegrino** at 978-474-4028 by Oct. 25.

□□□

The Academy of Notre Dame's Alumnae Association is sponsoring its 16th annual Alumnae Fall Fair this Saturday, Oct. 19 from 10 a.m. to 3 p.m. at the Academy of Notre Dame, 180 Middlesex Road, Tyngsboro. Admission is free and open to the public.

The fair offers original holiday, gift and home crafts displayed by many area crafters and vendors.

In addition to the craft and vendor booths, and the raffle drawing for a cash prize, this year's fair features a Pumpkin Patch room, which will be dedicated to pumpkin decorating, face-painting and other activities to keep children entertained while their parents shop.

Lunch, desserts and a wide variety of snacks will also be available for purchase. For more information about the Fall Fair, call 1-978-649-7611, Ext. 321.

Discussing plans for the upcoming NDA Alumnae Fall Fair are students Sarah Sintros (standing) and Anne Blackwell, both of Andover.

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Opinion

The year to take stock

MOST EVERYONE TODAY IS BUSY. So when work settles down, and the kids don't need to be driven somewhere and the leaves are bagged and the house seems as if it won't leak for awhile, people want to relax. Talk with their family. Hit a bucket of balls. See a movie. They certainly don't have a burning desire to dig into a pile of material on town finances.

But, perhaps particularly so in a community that is run by an Open Town Meeting, residents have an important role to play in the budget process – and not just as human cash machines.

Encouragingly, based on the feedback from the *Townsman* budget series started last week, many residents want to be better informed about where their tax dollars are going. Naturally, some of this interest is stirred by the current economy. People tend to take stock of their taxes when they can't get anyone to take their business stocks off their hands. But the interest can be focused to improve the town.

This year more than ever, residents and town employees who are aware of areas of town government that deserve attention – and perhaps change – should bring them forward. In times of limited resources, everyone should do their part to shed light on where and how money might be spent more wisely. There must also be a focus on programs that could serve as models.

An open, constructive dialogue about town spending and priorities is crucial to ensure Andover gets the most out of its dollar.

Web question

Train to be paramedic, boost salary?

Last week's *Townsman* Web-site question was: Fire Chief Chuck Murnane says that a $250,000 home is out of the price range of anyone in the fire department. Are town employees paid enough?

(57 people responded)

• 12 people, or 21 percent, said "Yes, town employees are paid appropriately. Running and protecting Andover is a tough job and we want qualified people in these positions."

• 18 people, or 32 percent, said "Yes, town employees are overpaid. During a recession where people are losing their jobs, these well-protected town employees need to stop complaining and be thankful."

• 21 people, or 37 percent, said "No. If we want to keep these valuable people running our town, we need to pay them more."

• 6 people, or 11 percent, said "No, but this is a tough financial time for everyone. We can't afford to pay them more."

This week's question:

Andover requires its firefighters to be certified EMTs. It compensates them for that certification by paying them an additional 6 percent of their salary. If town officials decide that firefighters should become certified paramedics, should they be paid similarly?

• Yes. The firefighters' contract has paid extra for such skills for years. There's no reason to stop that tradition now.

• Yes. Not everyone can be a paramedic. The firefighters should be compensated for that skill.

• No. Being a paramedic would be a job requirement. Why should the town pay its employees extra for skills they need to hold the job in the first place?

• No, because the town pays for the firefighters' training, and it pays the firefighters for the hours they spend training.

• Other.

To vote, log on to <www.andovertownsman.com>.

LETTERS POLICY

THE *Townsman* accepts letters to the editor from the community. Letters must be typed and no longer than two, double-spaced pages. All letter writers must include addresses and phone numbers with their letters. The phone numbers will not be published.

The paper reserves the right to edit letters at its discretion. Reasons for editing include editing for length, clarity and style.

Letters should be received by the *Townsman* by Monday at 5 p.m. for consideration in that week's paper. They may be sent by mail, fax or e-mail. As a general rule, the paper does not publish anonymous letters or thank-you letters.

It also does not publish letters for candidates in the issue prior to an election.

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PATCH WORK

PHOTO BY TIM JEAN

Rev. Calvin Mutti and members of the afternoon class at the Andover Rompers Nursery School roll three giant pumpkins. Mutti, of South Church, took three pumpkins to the Topsfield Fair last week.

LETTERS

Not everyone can afford Andover

Editor, *Townsman:*

Regarding last week's Web question, affordability of housing has nothing to do with in-town pay scales. Lots of other people who work in Andover can't afford to live here – it's expensive. Not many custodians and firemen live in Boxford, Wayland or Scarsdale either.

Michael Frishman
Andover Street

Voters, get REAL

Editor, *Townsman:*

Sue Tucker deserves a vote in November because she is indeed a "REAL" candidate. A state senator who brings: Results, Energy, Ability, and Leadership to our district.

Integrity driven representation is what she is all about. Her can-do attitude consistently delivers where it counts. A person of her word, she does what she says she is going to do time and time again. Her track record includes her leading the fight to reform the Registry of Motor Vehicles day-to-day operations, thereby making government work better while eliminating wasteful spending. Her focused drive on Human Services and Elder Affairs has resulted in vastly improved services for our seniors, veterans and children.

Her continuous efforts on behalf of preserving open spaces and the environment stand on their own merit. Leading the fight to eliminate mercury products, she has served as a touchstone for safety and health management throughout the Commonwealth. And finally, while operating form the perspective of a former teacher, she has championed educational reform and innovations that have had, and will continue to have a lasting effect on Massachusetts.

On election date, my only choice advice for the electorate is for them to get "REAL" and vote to keep Sue Tucker in office where she can continue to keep doing the things she does best on behalf of us all.

Joseph T. Ponti
16 Alden Road

Driver training

Cool way to stop blood on the highway

Editor, *Townsman:*

The Andover Service Club created an opportunity for the town's newer drivers to spend last Sunday afternoon with Stevens Advanced Driver Training.

No, this was not your father's drivers ed! These kids learned how to negotiate challenges like panic stops and emergency lane changes at highway speeds – things they can't go out and practice on 495. Instead, in a safe environment on an abandoned runway at Concord, N.H., airport, the teens had the opportunity to perfect scary, evasive manuevers, where real life doesn't usually give you a second chance.

The fact that the instructors were race-car drivers (cool!) made their lessons on the physics of automobile behavior at various speed differentials not only palatable, but riveting. It also didn't hurt that the kids knew they were learning from people who teach these same maneuvers to law enforcement professionals and others who routinely face life-or-death driving challenges. Each participant received plenty of individual attention, and students didn't leave the training ground until they had mastered each exercise.

I hope the Service Club will consider offering this opportunity again to the town's newer drivers, and I hope many more will take advantage of it – especially the ones my child rides with.

Karen English
105 Chestnut St.

On solutions, it's Tucker everlasting

Editor, *Townsman:*

I am pleased and proud to say that I support Sue Tucker for reelection as our state senator. Not only does she have intelligence and a vision, but also she is able to listen to residents and understand their priorities. I have seen her in discussions with parents about education in Lawrence and Andover, with employers about tax issues and economic development, and with residents about preserving open spaces and building affordable housing. Always, she is able to listen to different viewpoints and figure out solutions. Her broad experience in both the public and the private sectors gives her the necessary skills to be our best candidate.

Kay Berthold Frishman
179 Shawsheen Road

Resident wants restaurant's outdoor drinking banned

Editor, *Townsman:*

To town citizens:

On Sept. 23, I called the town clerk to ask if a license had been issued to Palmer's, allowing public drinking on its front porch. Randy Hanson said that no license had been issued, but she was aware that public drinking was occurring there for more than a month. She then threatened to call the owner and inform him that I had made the complaint. I then informed her that I should not be blamed for her not enforcing the laws of the Commonwealth of Massachusetts, which she swore to uphold.

That day, I appeared before the selectmen and informed them. Hanson said she informed Town Manager Buzz Stapczynski and he told her to allow the public drinking across from a house of worship, Free Christian Church, to continue. Selectman Brian Major then defended the clerk's actions, as did the town moderator Jim Doherty.

On Monday, Oct. 21 at 8 p.m. the selectmen will vote on Palmer's license to allow public drinking on Elm Street. I do not want our town to begin looking like a "Provincetown," if this is allowed. Please attend this meeting and tell the town you are fed up with Stapczynski and Hanson not enforcing the laws that they swore to uphold.

Donal Taylor Coleman
High Street

THE THURSDAY FILE

Remember, Ginger Rogers did everything Fred Astaire did, but she did it backwards and in high heels.

FAITH WHITTLESEY

Habit is habit, and not to be flung out of the window by any man, but coaxed downstairs a step at a time.

MARK TWAIN

Patience is passion tamed.

LYMAN ABBOTT

I want to remind you that success in life is based on hard slogging. There will be periods when discouragement is great and upsetting, and the antidote for this is calmness and fortitude and a modest yet firm belief in your competence. Be sure that your priorities are in order so that you can proceed in a logical manner, and be ever mindful that nothing will take the place of persistence.

WALTER ANNENBERG

A fanatic is one who can't change his mind and won't change the subject.

WINSTON CHURCHILL

Wise men talk because they have something to say; fools, because they have to say something.

PLATO

A house without books is like a room without windows.

AMERICAN PROVERB

Writing doesn't get easier with experience. The more you know, the harder it is to write.

TIM O'BRIEN

Who is the happiest of men? He who values the merits of others, and in their pleasure takes joy, even as though they were his own.

JOHANN VON GOETHE

The JFK quotation:

A child miseducated is a child lost.

Best quotation sent

It is not the critic who counts; not the man who points out how the strong man stumbles or where the doer of deed could have done them better. The credit belongs to the man who is actually in the arena. Whose face is marred by sweat and dust and blood. Who strives valiantly, who errs, and comes up short again and again. Because there is not effort without error and shortcomings. But who actually does strive to do the deeds; who knows the great enthusiasms, the great devotions; who spends himself in a worthy cause, at best knows in the end the triumph of high achievement. And at the worst, if he fails, at least fails while daring greatly.

So that his place shall never be with those cold and timid souls who know neither victory or defeat.

THEODORE ROOSEVELT
APRIL 23, 1910

About "The Thursday File"

Steve MacDowall started the file two years and sent it to 10 people. Today it is sent to more than 10,000.

The Web site for his creation is <www.hudsonvanloo.ca> and it suggests books to read and offers quotations such as the ones at right.

POLICE LOG

ARRESTS

Thursday, Oct. 10 – At 11:29 a.m., Julissa Lopez, 30, of 35 8th Ave., Haverhill, was arrested and charged on a warrant for driving with a suspended license.

Friday, Oct. 11 – At 3:11 p.m., Stephen Ruocchio, 20, of 26 Cotting St., Medford, was arrested and charged with possessing a Class D substance.

At 9:20 p.m., John Riddle, 38, of 21 Netherwood Road, Windham, N.H., was arrested and charged with driving under the influence of alcohol.

Sunday, Oct. 13 – At 10:41 p.m., police took an Andover man into protective custody for intoxication.

At 11:43 p.m., police arrested a 16-year-old Andover male and charged him with driving without a license.

Monday, Oct. 14 – At 10:05 p.m., Antonio Jones, 37, of 41 McGuiness Ave., Lawrence, was arrested and charged with speeding and driving with a revoked license; and on a warrant for threatening to commit a crime.

At 11:30 p.m., Jose Diaz, 47, of 310 Tulley Lane, Lowell, was arrested and charged with a subsequent offense of driving with a suspended license, with a revoked registration and without insurance. He was also charged on a warrant for driving with a suspended license, violating the seat-belt law and failing to obey a state-highway signal.

INCIDENTS

Wednesday, Oct. 9 – At 12:03 p.m., an Ivy Lane resident turned in a rifle to be destroyed.

At 4:42 p.m., a female reported that her son was depressed and suicidal. The son went voluntarily to the hospital.

At 5:11 p.m., an officer retrieved an abandoned bicycle from Morton Street and took it to the police station.

At 1:12 p.m., a caller from Shattuck Road reported threatening phone calls.

At 4:08 p.m., a Brown Street resident reported that she believes there is drug activity taking place frequently in front of her house.

At 4:26 p.m., a caller reported the unattended death of a Railroad Street resident.

At 5:37 p.m., a Park Street caller reported being harassed by the mother of a former employee.

At 7:59 p.m., a Farrwood Drive resident reported a case of harassment.

At 8:22 p.m., a River Road resident reported that a male had been outside teaching a young boy to urinate on a garage door. When she went outside to tell them to use the bathroom, they yelled at her, she said.

Friday, Oct. 11 – At 10:27 a.m., a caller from Raytheon reported receiving harassing phone calls.

At 1:24 p.m., an officer stood by while a hotel manager asked an unwanted guest to leave.

At 1:37 p.m., a Minuteman Road caller reported harassing e-mails.

Sunday, Oct. 13 – At 1:15 p.m., a caller reported that he had seen a man sexually assaulting a girl downtown. The girl told an officer that she had been joking around with a friend.

At 4:52 p.m., an officer intervened in an argument between a female and her mother.

Monday, Oct. 14 – At 4:51 p.m., a caller reported a suspicious male taking pictures of women in the CVS parking lot. A detective was to file a report.

Tuesday, Oct. 15 – At 2:24 p.m., a female reported that her brother, who lives in a different community, had threatened to commit suicide. An officer notified that local police department.

THEFTS

Wednesday, Oct. 9 – At 2:18 p.m., a Castle Heights Road resident reported that someone was using her credit card.

At 2:33 p.m., a Castle Heights Road resident reported that her child's musical instrument had been stolen from West Elementary School.

Thursday, Oct. 10 – At 12:30 a.m., a South Main Street caller reported that someone had stolen money from her closet.

At 5:14 p.m., a male reported that his bike had been stolen from Andover High School.

At 6:50 p.m., a detective was to file a report regarding a larceny.

At 7:15 p.m., a Park Street caller reported that a man had just stolen someone's pocketbook.

Sunday, Oct. 13 – At 12:49 p.m., a Lowell Street caller reported that her wallet was stolen.

At 4:52 p.m., a High Plain Road caller reported that someone was using his Social Security number.

Monday, Oct. 14 – At 8:52 a.m., a Clark Road resident reported that someone had stolen his violin.

At 10:36 a.m., a High Plain Road resident reported that someone had used his Social Security number to get a credit card in his name.

Tuesday, Oct. 15 – At 2:04 p.m., a North Main Street caller reported that some equipment had been taken and never returned.

At 4:26 p.m., a female reported that her son's school bag had been stolen from a locker at the high school.

AUTO INCIDENTS

Friday, Oct. 11 – At 7:28 a.m., a Poor Street caller reported that a large tree had fallen on their cars that were parked in the driveway.

At 8:56 a.m., the high-school assistant principal reported that someone was parking in another student's parking spot.

At 3:06 p.m., a Brickstone Square caller reported a stolen vehicle.

At 3:20 p.m., a female reported hitting a deer on Woburn Street.

Sunday, Oct. 13 – At 12:25 p.m., a Dascomb Road caller reported seeing a suspicious white van. An officer was to check to see if the van returned.

Tuesday, Oct. 15 – At 12:04 a.m., a Memorial Circle caller reported a stolen vehicle.

At 5:25 p.m., a caller reported that someone broke into his car while it was parked outside the ice rink at Phillips Academy. A purse was stolen from the car.

At 6:28 p.m., a female reported that she had been followed by a male from Wild Oats to Market Basket.

ACCIDENTS

Wednesday, Oct. 9 – At 9 a.m., one car was towed from an accident at the intersection of Route 125 and Salem Street. No one was hurt.

At 11:02 a.m., an ambulance assisted the state police with an accident on Interstate 93 South.

Thursday, Oct. 10 – At 7:07 a.m., one vehicle was towed from an accident on Main Street. No one was injured.

At 5:53 p.m., one car was towed from an accident on Union Street. No one was injured.

Friday, Oct. 11 – At 4:19 p.m., a caller reported a three-car accident on Lowell Street. No one was injured.

Sunday, Oct. 13 – At 12:44 a.m., a car struck a tree on Blanchard Street. The injured party was taken to the hospital.

At 4:46 p.m., an ambulance responded to an accident on Route 125 to treat the injured party.

At 5:17 p.m., an ambulance responded to an accident on North Main Street to treat the injured party. One car was towed away.

Alleged lottery looter nabbed

Police have snagged the man who they say snatched several purses in Andover.

Jeremy Desroches, 26, was arrested by Lawrence police Tuesday. All Greater Lawrence police departments have been on the lookout for Desroches' green 2001 Mitsubishi Mirage since he became a suspect in several local thefts, says Andover Det. Sgt. Don Pattullo.

In Andover, police allege that Desroches stole about $670 worth of lottery tickets and about $30 in cash from the Grocery Bag on Haverhill Street last month. They say he's responsible for at least four purse snatchings including one at CVS last week. Desroches is also accused of stealing purses in Lawrence, Salem and Methuen, says Pattullo.Policce allege purse snatching is not new to Desroches, who is originally from Andover.

"We've been dealing with him since he was about 12 years old," says Pattullo, adding that Desroches has been arrested several times before and charged with larcenies. "He's got a long record." Desroches, whose last home address was listed as Lawrence, was charged on numerous warrants for larcenies in the Greater Lawrence area. He was arraigned Wednesday in Lawrence District Court.

– Rebecca Piro

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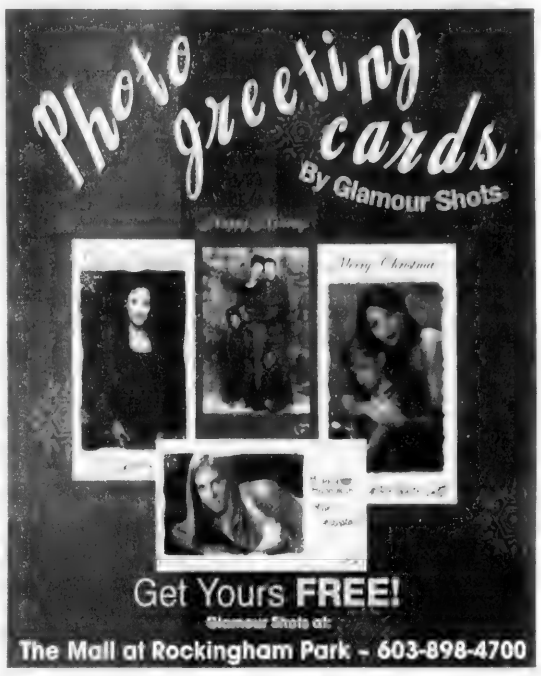

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OBITUARIES

Patrick Leno

Yale Law School grad, Vietnam veteran

Patrick "Pat" Leno, 62, of Andover, died Sunday, Oct 6 at the Lahey Clinic following a long illness with cancer.

Born in New Rochelle, N.Y., he was a graduate of Pennsylvania Military School and Yale Law School in New Haven, Conn. He worked for a short period of time with Prudential Financial Services, and was a Vietnam veteran who served in the Army.

Members of his family include his wife, Antoinette (McNamara) Leno; a son, Richard Leno of Connecticut; a brother, *Tonight Show* host Jay Leno of California; and several aunts and uncles.

Memorial contributions may be made to the American Cancer Society, Centralized Memorial Processing Center, 30 Speen St., Framingham, MA 01701.

Funeral services were private and were under the direction of Burke Funeral Home, 390 N. Main St., Andover.

Burial took place at West Parish Garden Cemetery.

Tue Wen Hsiao

Longtime accountant

Tue Wen Hsiao, 82, of Andover, died Monday, Oct. 14 at the Academy Nursing Home in Andover.

Born in Chinangshi, China, he was an accountant for more than 40 years.

He was a member of St. Augustine Church in Andover.

During World War II, Mr. Hsiao was in the Chinese Army fighting against Japan.

He was the widower of Pen Yun (Sah) Hsiao.

Members of his family include two sons, Fong Hsiao of Taiwan and Wei L. Hsiao of Washington, D.C.; a daughter, May, and her husband, Chen Hung Chang, of Andover; five granchildren; and several nieces and nephews.

There were no calling hours and burial was private in Spring Grove Cemetery, Andover.

Arrangements were by Dewhirst & Conte Funeral Home, 28 Florence St., Andover.

Samuel Rosen

Engineer; worked in commercial real estate

Samuel Rosen, 79, of Andover, died Saturday, Oct. 12 at home, of lung cancer.

Born in Boston, Mr. Rosen was an electronic engineer, and was very involved with commercial real estate in the Revere and Springfield areas. He was the president of Panelmatch, a hardware importing wholesale distributor.

Members of his family include his beloved companion, Rita Bernstein; two sons, Jeffrey A. Rosen of Andover and Daniel H. Rosen of Kenya, Africa; and two brothers, Frances Rosen of Boston and Charles Rosen of Newton.

Memorial contributions can be made to the Andover Village Improvement Society (AVIS), PO Box 5097, Andover, 01810.

Services were held at the Levine Chapels, 470 Harvard St., Brookline.

Burial was in West Parish Cemetery, Andover.

Anne Burke

Lived here 45 years

Anne (Stewart) Burke, 68, of Andover, died Thursday, Oct. 10 at home, after a five-year battle with cancer.

Mrs. Burke was a clerk in the probation department at Lawrence District Court for the last 18 years.

Born in Salem, she graduated from Salem High School in 1951.

She lived in Andover for 45 years, having formerly lived in Salem.

She was a member of St. Augustine Church.

She was also a member of the Shawsheen Village Women's Club and volunteered for Bread & Roses for several years.

She was the widow of John L. Burke.

Members of her family include daughters and sons-in-law, Joanne and Charlie Bickford of Derry, N.H., and Julie and Brandt Groh of Hummelstown, Pa.; sons and daughters-in-law, Michael and Lori Ann and Patrick and Kaori, all of Andover; seven grandchildren; and several nieces and nephews.

Memorial contributions may be made to Merrimack Valley Hospice/VNA, Merrimack Street, Lawrence, MA 01843.

Arrangements were by Burke Funeral Home, 390 N. Main St., Andover.

James T. Anderson

Was a self-employed contractor, avid golfer

James T. Anderson, 77, of Palm Bay, Fla., died Tuesday, Oct. 8, at Holmes Regional Medical Center in Melbourne, Fla.

He lived in Andover until he moved to Florida in 1986.

He also formerly lived in Methuen and Salem, N.H.

Mr. Anderson was a self-employed contractor in Massachusetts and New Hampshire. He was a member of the Salem Contractors Association and the VFW.

An avid golfer, he was a member of Crystal Springs Country Club in Haverhill.

He was an Army veteran of World War II.

Members of his family include his wife, Dorothy Anderson; sons and daughters-in-law, Richard and Naeko Anderson of Sparta, Ga., and James S. and Brenda Anderson of Salem; daughter and son-in-law, Beverly Anderson and her husband John of Manchester, Vt.; six grandchildren; and one great-granddaughter.

Cremation was private.

A memorial service will take place in Massachusetts at a later date.

Memorial contributions may be made to Macular Degeneration Foundation, Box 531313, Henderson, NV 89053.

OBITUARIES

The *Townsman* will publish obituaries of Andover residents without charge.

The paper also will publish without charge a short announcement of those people who died and did not live here, but are related to someone who lives in Andover. This listing will include the name of the deceased, where he or she lived, when he or she died, and names of relatives in Andover.

Those who wish to have a complete obituary published about a person who did not live in Andover can pay for a death notice. The cost of a death notice depends on the length of the notice.

Questions? Call Jack Grady or Neil Fater at 978-475-7000.

DEATHS

James T. Anderson, 77
Loretta B. Bourassa, 88
Anne Burke, 68
Elaine F. Cronin, 85
Ann (Kayley) Currier, 94
Tue Wen Hsiao, 82
Patrick "Pat" Leno, 62
Nelda C. Noel, 81
Samuel Rosen, 79

DEATHS ELSEWHERE

CRONIN – Elaine F. (O'Brien) Cronin, 85, of Haverhill, died Friday, Oct. 11 at the Emerson Hospital, Concord. Mrs. Cronin was employed as a tax examiner at the Internal Revenue Service Center, Andover, until retirement in 1981.

NOEL – Nelda C. Noel, 81, of Lawrence, died Sunday, Oct. 13 at the M.I. Restorative Center in Lawrence. Ms. Noel was a retired employee of the Raytheon Corp. in Andover.

Loretta B. Bourassa

Retired payroll clerk

Loretta B. Bourassa, 88, of Andover, died Thursday, Oct. 10 at home.

Born in Nashua, N.H., she was raised and educated in Lawrence. She attended MacIntosh Business School and was a member of the National Secretary Association.

Ms. Bourassa was a payroll clerk for Sylvania Electric in Woburn. After retiring, she worked part-time at Merrimack Valley Elder Services in Lawrence for 18 years.

Members of her family include her sister, Claire Bourassa Nicosia of Nashua, N.H.; and several nephews, nieces, grandnieces, grandnephews and cousins.

Memorial contributions may be made to a charity of the donor's choice.

There are no calling hours. A funeral Mass will be said Saturday, Oct. 19 at 9 a.m. in St. Augustine Church, Andover.

Burial will be private.

Arrangements are by Cataudella Funeral Home, 126 Pleasant Valley St., Methuen.

Ann Currier

Attended local schools

Ann (Kayley) Currier, 94, of North Andover, died Friday, Oct. 11 at the Nevins Nursing & Rehabilitation Center of Methuen.

She was born in Lawrence and educated in the Andover school system.

Family members said she devoted her life to her family.

She was an active member at the Prospect Hill Congregation of Jehovah's Witness for 47 years in Lawrence.

Mrs. Currier was also an avid gardener, enjoyed dancing and playing the piano for several years.

She was the widow of Albert I. Currier. Members of her family include her daughters, Thalia Corraggio and husband, Frank, of Angleton, Texas, Andre Monroe of North Andover, Merle Sirois and husband, Paul, of Amesbury, and Elinore Carney and husband, John, of Methuen; sons, Albert Irving Currier and wife, Jeanie, of Derry, N.H., and Clifford Currier and wife, Anna, of Dracut; 16 grandchildren; 18 great-grandchildren; one great-great-grandchild; and many friends.

There were no calling hours. Burial was private at the Mt. Vernon and Brook Side Cemetery, West Roxbury.

Arrangements were by Goundrey Funeral Home, 42 Main St., Salem, N.H.

ALL THOSE YEARS AGO

100 Years Ago – 1902

The following vote was passed at the last annual meeting of the Andover Club: "That the use of the club rooms on Wednesday afternoons be given to the ladies of the families of the members of the club, with the right to invite their friends."

A derailed car at Andover Street, South Lawrence, caused the Andover electric car service to become disarranged early this morning.

Andover Bookstore is carrying a line of souvenir postals consisting of Andover views. These are entirely new and sure to go like hotcakes.

At Phillips Academy the coal supply is sufficient to last probably until the end of the present term, and by that time Treasurer Sawyer hopes to secure all the soft coal he needs.

50 Years Ago – 1952

A motley array of ghosts, goblins and kindred spirits will stage a big parade here on All Hallows Eve Friday, Oct. 31.

Closing sessions of the board of registrars prior to the presidential election resulted in more than 560 names being added to the local voting lists.

A petition for Chapter 90 construction funds to correct the South Main street traffic hazard adjoining the Phillips Academy campus was presented at a hearing in Salem last week by Supt. Edward R. Lawson of the board of public works.

General Eisenhower's train sped through Andover twice Tuesday on the Republican presidential nominee's three-day tour of New England.

President Harry S Truman's train passed through Andover Friday afternoon shortly after 2 o'clock en route to Malden, after a whistle-stop speech on the Lawrence Common.

25 Years Ago – 1977

The shutting down of a school turned up this week as only one of four prime answers to declining enrollments in the elementary grades.

Elementary school substitutes seeking "preferred" status are presently undergoing a special 12-week training program that, followed by six hours of on-the-job training, will gain them an extra $5 per day.

Despite Committeeman Joseph Finn's warnings that they could be opening a "Pandora's Box," the majority of the School Committee last week voted to allow non-residents to attend Andover schools at the School Committee's "discretion."

10 Years Ago – 1992

The cast-iron urn stolen from in front of Old Town Hall last week was found by Andover detectives in a Haverhill antique shop Wednesday.

– Compiled by Townsman intern Kyra Auffermann.

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NOTICE
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Townspeople

TOWN TALK

News Hour gets expert opinion from an Andoverite

Move over, Jay Leno and Michael Chiklis? Not quite.

But there was another Andoverite featured on television recently.

It was Peter Olney, who grew up in town and graduated from Phillips Academy. He's well known for his labor-movement research and was recently featured on the PBS program *News Hour with Jim Lehrer*. He was on the air Oct. 3 to talk about the labor dispute between dock workers and shippers, which has brought some West Coast ports to a standstill.

Olney, who has been living in California since 1983, said he has been involved with labor-movement organizing since 1973. Currently, he is the associate director of the Institute for Labor Employment at the University of California.

"It's a statewide research institute that works on policy in labor issues," he said of his job.

He downplayed being chosen for the expert commentator role on the *News Hour*, saying "*McNeil-Lehrer* just called me up and asked me to be on the show."

He seemed more excited to get the call from his hometown paper inquiring about his appearance. "I'm thrilled that you are interested," he said. "I always read the *Townsman* when I'm in town."

– Judy Wakefield

A 'not unusual' name, perhaps

Andover's Tom Jones is having success with the catchy, somewhat unusual name for his Andover software company, which just landed some $14 million in venture-capital funding (*see story in* BUSINESS, *page 19*).

The company is called EXIT41 and gets its name from two highway exits.

"We chose EXIT41 as the name because the first exit to Andover is exit 41 on both Interstate 93 and Interstate 495," explained Jones, who is co-founder and chief executive officer.

– Judy Wakefield

High times for candidate

Unenrolled gubernatorial candidate Barbara Johnson of Andover was part of a laugh-out-loud radio interview last Friday on WAAF-FM/107.3. Discussion topics ranged from her experiences with marijuana to the *Li'l Rascals* TV show.

Johnson admitted to trying pot twice. Once, it had no effect. The other time, she said, she was out with "someone" and tried the drug, hoping some sexual stimulant would kick in.

She handled several crank callers with ease, joking along. One person asked whether the raspy-voiced candidate was the voice of Froggie from the *Li'l Rascals*, while another said, "I thought George Burns was dead."

– from the *Eagle-Tribune*

Stop the car!

Dan Murphy, a former Andover resident who now lives in West Lake Village, Calif., was back in town last week.

He worked for former selectman Sid White, on White's farm by Argilla Road during the 1950s.

Murphy had a number of stories about White and working on the farm. For instance, at age 16, he says he met John F. Kennedy – though he didn't know who the future president was at the time. He remembers that one day he was out in a field working and saw a number of fancy cars roll by.

"The next day, the car stops – five of them stop – this guys walks out and shakes my hand. 'Hi, I'm Jack Kennedy. I'm running for senator.'"

Photographers were there to take pictures of what Murphy believes was a planned stop. He says that JFK walked back across the muddy ground and got into the back seat of his car. "He took off his shoes, put them in a bag and put on new shoes," he says.

– Neil Fater

This one didn't get away

Kathy Goodson

Andover resident Kathy Goodson earned a first-place trophy in the women's division of the 2002 Bluefish and Striped Bass Tournament, held Saturday, Oct. 5 and sponsored by Winchester Fishing Co. She took the top honors in the division with a striped bass measuring 38 inches and weighing 27.20 pounds.

Goodson's winning fish was caught off Gloucester on an all-night fishing trip about three miles outside the breakwater,

Continued on page 15

Still making kids smile

Warmth of Barbara Doran's presence lives on at YMCA

By Ben Hellman

A NEW ROCKING CHAIR at the Lawrence YMCA, meant to be used by those telling stories to kids, bears the name of Barbara Doran. Though Doran died this year, the chair is a way Doran will continue to be associated with happy children.

Doran, who could spin a yarn and donated her time to kids, lived for 16 years with Stage-3 ovarian cancer. "It was a negotiation between her and the good Lord. She refused to go until she saw her grandchild Nicholas," said her husband, Dennis Doran.

Before she died last January she was able to spend 11 months with her first grandson.

"She was just crazy about her grand baby," said her friend Linda Hentschel, who belonged to Quota International of Andover with Doran. Quota donated the chair this month in Doran's honor.

Her friends and husband say that what made her special was her spark, her sense of humor and her laugh. "She was not afraid to die. She just didn't think it would get better than what she had," said Dennis Doran.

Barbara Doran

Nancy Dube, Quota president, said that the rocker would be perfect for holding a child in someone's lap while they tell him or her a story.

"We knew anybody who was rocked in that chair would get a lot of love from Barbara," says Hentschel.

Dube says that the chair signifies Doran's ability to tell a story. Dennis Doran says that his wife's ability came from growing up in a big Italian family. "She enjoyed laughing more than anything. That's how I ended up with her. I could make her laugh," said Doran.

"She had a great sense of timing and could really break up a room. We really loved her being a part of Quota," said Hentschel.

> "She was the spark of the club... She was full of life and full of energy even when she had cancer. She always had a smile. She always said yes and she always said yes with a smile."
>
> ROTARY CLUB MEMBER

Doran says that part of his wife's charm was that she wasn't afraid to admit embarrassing things, to laugh at herself or to share her life. "She had no qualms telling people she grew up in the Everett Housing Project," he said.

In addition to Quota, Doran belonged to many other town service organizations. Hentschel says Doran's sense of humor made her well-suited to the board of directors of the A Better Chance house.

"The girls there loved her. She could relate to the kids because she's really pretty goofy," she said.

Doran was a charter member and the first woman member of the Rotary Club of Andover. The club has named a scholarship after her.

"She was the spark of the club. She always over-volunteered. She was full of life and full of energy even when she had cancer. She always had a smile. She always said yes, and she always said yes with a smile," said club member Peter Caruso.

Doran said that his wife became involved in the community from her dealings with people through Bay Bank/Bank Boston, where she was vice-president. He ended up going to many charitable functions with her.

"I enjoyed being 'Mr. Barbara Doran.' That's how I introduced myself," he said.

There will be a special service for Doran at St. Augustine Church on Sunday, Nov. 3.

Ready for an ice time? Try Phillips

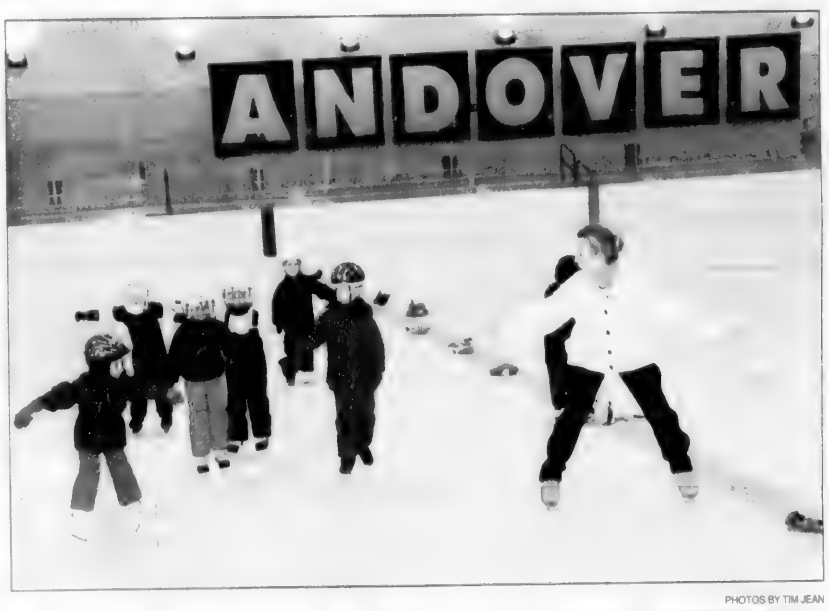
By Ben Hellman

SKATING SEASON IS AROUND THE CORNER, and Andover residents will have a full winter's opportunity to experience Phillips Academy's new Ted Harrison Rink.

The new ice rink was built in the summer of 2001 and opened last February. The rink was meant for public use, but ice-rental costs rose so high that the once 1,100-member Andover Skating Club membership dropped to 160 members last year and disbanded after 40 years of existence.

Phillips Academy now offers its own skating club, which numbers 300, as well as skating lessons and other opportunities for the public to skate.

"This is a community rink. That was the intent all along," said Ben Ruggles, manager of rink operations.



PHOTOS BY TIM JEAN

Arlene Collins leads one of the tot lessons Tuesday afternoon in the Phillips Academy Skating School, at the new Ted Harrison Rink.

There is a $35 membership fee to belong to the Phillips Academy Skating Club. Additional family members may join for $15. The skating club isn't an organized club, says Ruggles, but the rink's equivalent of open skating. Calling it a club is a way for Phillips to control and keep track of who is using the rink, Ruggles said.

In addition to membership fees, there are daily skating fees.

The times and costs of opportunities vary depending on whether the members are involved in open skating, freestyle skating or stick practice (hockey). Club members are charged $5 for open skating, $12 for freestyle or figure skating, and $10 for stick practice. Members can prepay for multiple skate times at a discounted rate. Guests of skating-club members are charged $10, and private skating instructors are charged $5 to get into the rink.

Birthday on ice?

There is a room at the rink for birthdays and other affairs. The rink can be rented out for these occasions or people can pay the regular fees and share the rink with other skaters.

Skating classes are also offered to the community at the rink. The 10-week session includes 10 lessons and prices vary by experience level. The tot lessons are offered for children age 3 and up. They cost $100. Lessons in basic skills cost the same amount. Ice-dancing lessons, for a more advanced skater, are $120. Ruggles says there are teens and adults in the ice-dancing classes.

Ben Ruggles manages operations at Ted Harrison Rink.

"Skate to fitness" is offered for adults who want to stay in shape, for $100.

People interested in these programs can get more information about times and prices by calling 978-684-7200; or by logging onto <www.andover.edu/ice>.

Women's hockey league at PA?

Phillips Academy is looking to put together a women's hockey league at its new ice rink.

"We're trying to generate some interest and dedicate some good ice for them," said Ben Ruggles, manager of rink operations.

The idea was attempted at the rink by H-Puck, an adult hockey league that runs a men's league and morning league at the rink, but there was not enough interest to cover the cost of ice rental. The time is 8:30 p.m. on Sunday nights and there are 10 women currently interested.

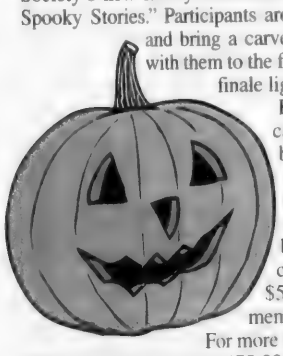
STROKE OF BEGINNER'S LUCK?

PHOTO BY TIM JEAN

Annette DeVito (second from left), of 1 Penacook Place, made a hole-in-one at Middleton Golf Course on Wednesday, Oct. 9, while playing in the Wednesday Morning League. It was made on hole No. 5 at 125 yards using a 7 iron. It was witnessed by Kathy George, Regina Keickhafer and Doris Tiney, all of Andover. It was DeVito's first hole-in-one and she's been playing for 10 years, according to a course official. DeVito told the *Townsman* that since she plays so seldom, "It's more like I've been a beginner for the last 10 years." With her are the rest of her foursome: Doris Tiney (left), Regina Keickhafer and Kathy George.

Halloween pumpkin festival planned at Historical Society

Bring a carved jack-o-lantern to the Andover Historical Society's new family Halloween festival, "Pumpkin Pals & Spooky Stories." Participants are asked to come in costume and bring a carved jack-o-lantern and candle with them to the festival to be part of the grand finale lighting.



Before the lighting, guests can decorate a trick-or-treat bag, listen to spooky stories in the barn, meet characters from the past while trick-or-treating in the house and barn, and join in a Halloween costume parade. Admission is $5; $3 for Historical Society members.

For more information, call the Andover Historical Society at 978-475-2236, or check out the Web site: <www.andhist.org>.

The Andover Historical Society and the Amos Blanchard House & Barn Museum are located at 97 Main St.

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FOR SENIORS

By Pat Becker
Andover Senior Center

Here are some of the activities coming up at the Andover Senior Center:

Symphony Trip: The center will sponsor a trip to an open rehearsal of the Boston Symphony next Thursday, Oct. 24. Cost of the trip is $28. Reservations may be made by stopping into the center. There are a few spaces remaining.

"Snow Busters" Program: Winter is right around the corner. If you are an Andover senior in need of someone to shovel your driveway, walkway, or stairs, give Olivia a call at the center and take advantage of our "Snow Busters" program.

Brown Bag Lunch/Lecture: On Wednesday, Oct. 23 at noon we will welcome Rita Wollmering, who will speak on the topic "The Joy Of Herbs." Wollmering will cover the growing, harvesting, preserving and cooking of herbs, and will bring a variety of plants with her as well. Cost is $2; advance reservations are greatly appreciated. Bring a bag lunch; we'll provide dessert and beverages.

Men's Breakfast: The next men's breakfast will be held on Friday, Oct. 18 at 8:30 a.m. After breakfast, the speaker will be experienced mountain climber Al Torrisi, who will present a slide show on his experience of "Climbing Denali." Reservations ($3) may be made by calling the center.

Fix-it Shop: Our volunteers will be on hand again Tuesday, Oct. 29 from 1:30 to 3:30 p.m. to offer their assistance on the fixing of small appliances or household items that might be in need of repair. Stop by and take advantage of this great service.

Harvest Fair: We invite you to stop into our Harvest Fair on Friday, Oct. 25 beginning at 9 a.m. Great bake table, pumpkins, fall crafts, etc. We appreciate your support. Families and community welcome.

Health Screenings: The center will hold a hearing screening on Monday, Oct. 21 from 1 to 4 p.m. sponsored by Northeast Rehabilitation Health Network and a skin screening on Wednesday, Oct. 30 from noon to 1 p.m. sponsored by Andover Dermatology. Appointments – necessary for both screenings – may be made by calling the center. There is no charge for this service.

Philosophy Club: Are you interested in discussing life's important issues with a group of local high-school students? The Andover High School philosophy club invites seniors to join them on Tuesdays at 2:30 p.m. for spirited exchanges on a wide variety of topics. If you are interested in this special opportunity, contact Pat at the senior center.

Supper Club: This month we will dine at Daniela's Restaurant in North Reading on Wednesday, Oct. 30 at 5 p.m. Menu choices are veal marsala, broiled haddock, chicken piccata, or sirloin steak. Cost is $15, and reservations may be made by stopping into the center. Everyone welcome.

Computer Class: There are two spots left in our beginner's computer class, which will get under way on Tuesday, Oct. 22. The class will meet for four consecutive Tuesdays from 2 to 4 p.m. Great instruction, small classes, and one student per computer. Cost is $50; registration may be made by stopping into the center.

Computer Users' Group: The next meeting will be held Monday, Oct. 21 at 1:30 p.m. in the activity room of Memorial Hall Library. Try some group problem-solving with our new laptop and projector system.

Movie Matinee: On Monday, Oct. 21 at 1 p.m. we will show the comedy *Hello Again*, starring Shelly Long. No charge; just drop in and join us.

Women's Breakfast Forum: The center will host a women's breakfast forum Friday, Nov. 1 at 9 a.m. Cost is $3, and the menu will be scrambled eggs, muffins, fresh fruit, yogurt, cereal, juice and coffee. The after-breakfast program will feature a presentation on personal protection with Andover police detectives Charlie Heseltine and Mark Higginbottom. Reservations are necessary; call the center if you would like to attend.

Christmas Floral Showcase: We are currently accepting reservations for our upcoming trip to the Christmas Floral Showcase at Searles Castle in Windham, N.H. Sixteen beautiful rooms will be all decked out in greens and floral arrangements in a holiday motif. Decorations and floral pieces will also be for sale, and lunch will be available onsite. Cost of the trip is $20, which includes transportation from the center.

Firefighters plan 131st ball

The 131st annual Firefighters Ball will be held Friday, Oct. 25 at the Wyndham Andover Hotel on Old River Road. Cocktail hour will start at 6:30; dinner will follow at 7:30. Music will be by the band Players.

Tickets, $35 per person, are available at the Andover Public Safety Center, 32 North Main St.

Call 978-475-1281, Ext. 5.

TOWN OF ANDOVER
WATER DEPARTMENT
NOTICE

A fire flow test will be conducted on **SATURDAY, OCTOBER 19, 2002** beginning at 8:00 a.m. in the **DASCOMB ROAD, BALLARDVALE AREA.** Water may be discolored for a period of time. To help alleviate the problem, please run your outside spigot(s) until the water clears.

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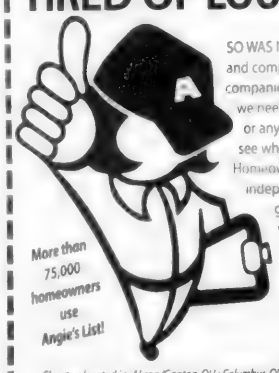
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LAUNCH PARTY

There was a launch party for the Mercedes 2003 E-Class at Smith Motors in Haverhill last Thursday night. Here, John and Ellen Smith take time out from the party to pose with the new sedan.

TOWN TALK

■ A FISH TALE

Continued from page 13

she said.

Goodson is the owner of KMG Retail Consulting and author of *Retail Management Through Customer Eyes.*

No $$$ for turtles

Giant turtles could have been a regular sight around downtown Andover this fall. A project meant as a fundraiser for the Andover Arts Council was postponed in light of the poor economy.

Robert Blount, one of the artists involved, said that the Massachusetts Cultural Council's budget was cut by 66 percent this year, and it wasn't a good year to look for sponsors. The project would have had businesses sponsor a local artist. In return they would be able to choose a giant fiberglass turtle for their business that had been decorated by local artists. The turtle prototype was four feet wide, three feet long and 18-inches high.

– Ben Hellman

Saturday Night, Live for a cause

The Merrimack Valley Jewish Federation's Women's Division presents "Live from the Merrimack Valley – It's Saturday Night," an evening of dinner, dancing and social camaraderie to benefit the 2003 Merrimack Valley Jewish Federation annual campaign.

This event will take place Saturday, Oct. 26, at 7:30 p.m. in Old Town Hall, 20 Main St.

A woman and her guest can attend the event with a contribution made to the Women's Campaign of the Federation of at least $150.

The 2003 annual campaign of the Merrimack Valley Jewish Federation has attached a matching gift challenge grant.

Each dollar pledged by new donors or added by last year's donors to renewed gifts will be matched dollar for dollar, up to $100,000.

Every matching dollar will go directly to Israel to aid the victims and families of terrorism.

To attend this gala event, or contributing to the 2003 annual campaign, please call the Merrimack Valley Jewish Federation office at 978-688-0466.

WEDDINGS

Baker-Aeder

Katherine Michelle Aeder of Lansdale, Pa. and Anthony Wayne Baker, also of Lansdale, were married June 29 at St. Catherine's Church in Westford, where the Rev. Thomas Stanton celebrated the ceremony.

Katherine and Anthony Baker

The bride is the daughter of Mr. and Mrs. of R. Gregory Aeder of Westford, formerly of Andover. She is a graduate of Choate Rosemary Hall and Villanova University, with a bachelor of science degree in biology. She is a staff biologist at Merck Pharmaceutical.

The groom is the son of Mr. and Mrs. Robert Baker of Halifax. He is a graduate of Lafayette College in Pennsylvania with a bachelor of science degree in biology. He is a process scientist for a biopharmaceutical consulting firm in Pennsylvania.

The couple, who traveled to the island of Grenada for a week, live in Lansdale, Pa.

Durant-Miskell

Father Bernard Kelly married Kelly Miskell and Paul J. Durant Jr. on June 1, at St. Joseph's Church in Woods Hole, Mass.

The bride is the daughter of Michael and Marjorie Miskell of Falmouth, and was given in marriage by her father. The maid of honor was the bride's sister, Colleen Dahn, of Falmouth, and bridesmaids were the groom's sisters, Nicole Smith of Amesbury, and Christine Durant of Jeffersonville, Vt., the bride's cousins, Jillian Hoyle and Ashley Hoyle both of Wenham. The junior bridesmaid was the bride's cousin, Victoria Hoyle of Peabody. The flower girls were the bride's niece, Cicely Dahn of Falmouth, and the groom's niece, Morgan Smith of Amesbury.

Kelly and Paul Durant

The bride is a 1991 graduate of Andover High School and a 1996 graduate of the University of Massachusetts Amherst. She has a bachelor of arts degree in psychology and is working as a child-care provider in Boston.

The groom is the son of Paul and Mary Durant of Andover. The best man was the groom's father and the ushers were the groom's brother-in-law, Shane Smith of Amesbury, the groom's close friends Brendan O'Leary of Bradford and Darrin Cianci of San Franscisco, Calif., and the bride's cousin Joseph Hoyle of Wenham.

The groom's nephew, Tyler Smith of Amesbury, was the junior groomsman and his nephew, Tabor Smith, also of Amesbury, was the ring bearer.

The groom is a 1992 graduate of Andover High School and a 1996 graduate of St. Michaels's College in Burlington, Vt. He is the marketing director for Techprint Inc. in Lawrence.

Following the reception at the Woods Hole Golf Club, the couple left for a two-week honeymoon on the Amalfi Coast in Italy.

The couple live in Haverhill.

Woloski-Lumley

Bruce and Amy Woloski

Amy Jean Lumley, daughter of Steve and Jean Lumley, and Bruce Joseph Woloski, son of Cynthia and Bruce Woloski, exchanged their wedding vows July 20.

The matron of honor and best man were the bride's sister and brother, Carrie Horan and Rodney Lumley.

The bridesmaids were Amy Rodger, Gina Lieto, and the groom's sister Amy.

The ushers were Joseph Gallagher, Mike Perpall, and Jason Fair.

The wedding was filled with close friends and family.

The ceremony was an outdoor wedding at the bride's parents' house in Andover, with the reception following at Indian Ridge Country Club.

The newlyweds went to Hawaii for their "adventurous honeymoon."

The bride is a kindergarten teacher; the groom is a senior accounting analyst with Fidelity Investments.

Mr. and Mrs. Woloski are enjoying married life in an apartment on the river in Manchester, N.H.

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Arts & Entertainment

Students prepare to man the barricades

AHS tackles Broadway show *Les Mis*

By Ben Hellman

This November, Andover High School is staging the Broadway hit musical, *Les Miserables*. *Les Mis*, which opened in 1987, was one of the first Broadway shows to earn the title of "mega-musical." Andover High is one of the first Massachusetts high schools to undertake the musical, which was released this fall for student production. Only two other schools in the state will perform the musical this fall, says drama teacher Susan Sepich.

The student version shrinks the 3½ hour show to a more manageable 2½ hours, says Sepich. The cuts are transition music and scenes, so the show's popular songs are intact, she said.

Sepich, Collins Center manager Scott Worthley and several members of the cast have taken trips to New York City to see the Broadway production, which announced two weeks ago that it would close later this year.

AHS is working hard to live up to the Broadway standard. The school is already building a replica of the Broadway production's characteristic turntable and plans a barricade and bridge that will span the stage overlooking the action.

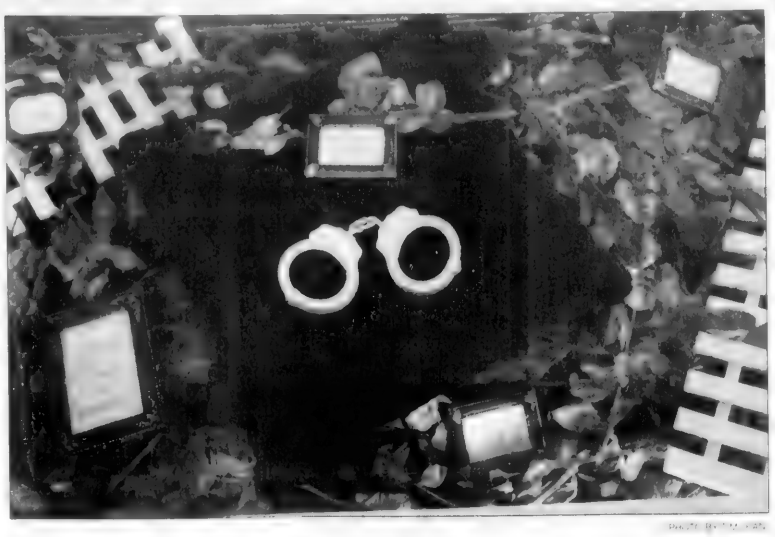
The play is a tough one, says Sepich. "It's vocally, extremely demanding. It's like running a marathon. The rehearsal schedule is very ambitious. It's like training for a marathon," she said. "I wouldn't have taken this on if I didn't have the talent to put it out there," said Sepich.

At Dance Prism, kids meet characters – and dress like them

Dance Prism's *Cinderella* will make its first appearance at the Collins Center on Sunday, Oct. 20 at 2:30 p.m.

A pre-Halloween party will follow the show. Young audience members are invited to come in costume, meet Cinderella and the Prince and enjoy complimentary treats with the cast. Prizes will be given to the best costumes worn by those age 12 and younger.

Tickets are $12 for children and seniors and $18 for adults. Those interested can call the box office at 978-371-1038 or visit <www.danceprism.com>.



Kathleen Bitetti's installation *Golden Handcuffs* represents women in middle- and upper-class societies who are trapped in abusive relationships.

The rich myth unlocked: Money doesn't buy happiness

Artist unlocks truth about domestic violence in affluent communities

By Rebecca Piro

All that glitters isn't good.

Take Kathleen Bitetti's *Golden Handcuffs* for example, one of several installations included in her exhibit *Who's Afraid of the Big Bad Wolf*, which is spread throughout the Merrimack Valley for October, Domestic Violence Awareness Month.

What is represented by the golden glint of these handcuffs is less than desirable. Namely, domestic violence in affluent towns.

"Every time (women) get beat up, they'll get a new piece of jewelry, or they'll get to go on a trip," says Bitetti.

That's something she's learned from talking to Andover women who have been victims of batterers.

Bitetti, 34, of Quincy Point, has focused much of her work – as an artist and an activist – on preventing domestic violence. She says the beating that goes on in affluent communities like Andover is worse than most people imagine.

"Women in the middle and upper classes have the least amount of services available to them if they're in an abusive relationship," says Bitetti. "And it's kept quieter. They have private doctors. Their houses are spaced further apart. (The families) are well connected in the community. The shame factor is harsher, and (the battered women) are less likely to use a shelter."

> **"Every time (women) get beat up, they'll get a new piece of jewelry, or they'll get to go on a trip."**
>
> KATHLEEN BITETTI

Bitetti talked with several of these women before she even planned to create this particular exhibit. The women themselves referred to their abusive situation as golden handcuffs.

This particular installment is located at Phillips Academy's Addison Gallery. A pair of handcuffs, donated by a Lawrence domestic-violence police officer, is spray-painted with gold. It perches uneasily on a velvet pillow and is boxed in by pieces of white picket fence. Dried long-stemmed rosebuds are crushed underneath. The installation is on a very small scale, because, as Bitetti says, "much of this stuff is hidden."

"People say, 'That doesn't happen in my town,'" says the artist, who created *Golden Handcuffs* for Andover and the Phillips Academy community specifically. "Everybody thinks it's everybody else's problem."

Other installations included in *Who's Afraid of the Big Bad Wolf* are set up at various locations around the Merrimack Valley. *House* is a paper structure pieced together with restraining orders on view at Merrimack College in North Andover. An installation called *Bedroom* is at the Essex Art Center in Lawrence. Other sites include the Lawrence and Haverhill campuses for Northern Essex Community College, Lawrence Heritage State Park and Nevins Memorial Library in Methuen.

Bitetti hopes that her exhibit will get people thinking about domestic violence and encourage those who need help to reach for it. "That's what this is all about – connecting people with the services they need," she says.

Pulitzer-winning columnist to counsel college

Pulitzer Prize-winning writer Art Buchwald will speak at Merrimack College on Monday, Oct. 28.

The lecture, scheduled for 7 p.m. at the Rogers Center for the Arts, benefits the student scholarship.

A syndicated writer since 1952, Buchwald's popular column of political satire appears in more than 500 newspapers. He won a Pulitzer Prize for feature writing in 1982, and in 1987 he was inducted into the Academy of Arts and Letters.

Tickets for the Buchwald lecture are now on sale. A limited number of $100 preferred-seating tickets are available. They include an invitation to a special reception with Buchwald preceding the lecture. General admission seats are $25.

Tickets may be obtained by calling the box office at 978-837-5355.

EVENTS CALENDAR

Thursday, October 17

Reading, poet Erica Funkhouser will read, 7:30 p.m., Andover Bookstore, 89 Main St.; 978-475-0143.

Theater, the Dubblejoint Theatre from Belfast, Northern Ireland, present, *Paddy on the Road: The Life of Christy Moore*, the story of Moore's public life from learning his trade in the pubs of England to Carniegie Hall, $10, 8 p.m., Rogers Center for the Arts, Merrimack College, North Andover, 978-837-5355, <www.merrimack.edu/rogers>.

Training sessions, surrogate parents needed to make educational decisions for students with special needs, training sessions are scheduled by the Educational Surrogate Parent Program, free, noon-3 p.m., Nevins Memorial Library, 305 Broadway, Methuen, call to register: 508-792-7679

Live comedy, Planet Girl, $8, 8 p.m., Wingate Theatre, 45 Wingate St., Haverhill; 978-521-7664.

Friday, October 18

Andover storyteller, Lani Peterson tells stories, *Stories from Within*, ages 8 and up, 7:30 p.m., Andover Bookstore, 89 Main St.; 978-475-0143.

Live music, Phillips Academy Music Department presents, Faculty Jazz Ensemble, free, open to the public,7:30 p.m., Phillips Academy Graves Hall, 180 Main St

Live comedy, Tim McIntire, Stephanie Peters, Anne Maneikis, $12, 9:30 p.m., Comedy Escape at the China Blossom, North Andover; 781-938-8088

Antiques, annual antique show and sale $4.50, 10 a.m.-8 p.m., over 25 dealers, Acton Congregational Church, Acton; 978-263-2728.

Tot Shabbat, Temple Emanuel will hold an abbreviated Sabbath Service for toddlers, preschoolers and school aged children, Rabbi Robert Goldstein will lead the child-centered liturgy, Cantor Donn Roesnweig will lead the singing, the adult service is at 6:30 p.m., this will precede the regular adult service at 7:30 p.m., Temple Emanuel, 7 Haggets Pond; 978-470-1563.

Paddy on the Road: The Life of Christy Moore, see Oct 17 entry.

Saturday, October 19

Live music, White Lightnin', 9 p.m., Palmer's, 18 Elm St; 978-470-1606.

Artists reception, two Massachusetts artists John Lundquist (North Andover native, now in Great Barrington) and Andy Newman (Concord), 6-9 p.m., Alpers Fine Art, 2 Main St; 978-470-0013.

Safety Saturday, sponsored by Andona Society, FBI agents will help educate families on how to keep children safe while using the internet, car seat safety checkpoint to ensure proper installation and answer questions about safety seats, seat belts, and airbags, children four to eight can bring bicycles for a bicycle safety session, DNA Lifeprint Kits will be available for purchase, face painting, games, and prizes, free, 10 a.m.-2 p.m., Sanborn School at 90 Lovejoy Road.

Harvest fest, games, crafts, pizza, candy hunt and lots more, bring a decorated pumpkin for a contest, $5 per person, not to exceed $20 a family, 11 a.m.-2 p.m., High Plain Elementary School.

Autumn flea market, Lawrence Pallas Chapter #330 Daughters of Penelope are sponsoring a flea market, 8 a.m.-1 p.m., space rental $10, table rentals additional $5, proceeds benefit local scholarship and charitable works of this chapter and district, Sts. Constantine and Helen Greek Orthodox Church, High Plain Road.

Food fair, celebrate the USDA's new national standards for organic foods, food samples, hot apple cider, pumpkin paint for kids and more, free, noon-4 p.m., Wild Oats, 40 Railroad St.

Workshop, Writing the Ultimate Business Plan, free, open to the public, 9 a.m.-Noon, Lawrence Heritage State Park, 1 Jackson St., Lawrence.

Craft fair, and pancake breakfast, hand-crafted items by over 50 local and out of state artisans, free, 9 a.m.-3 p.m., pancake breakfast $3 adults, $1.50 under 12, 9-11 a.m., Sacred Heart Parish Church Hall, 321 South Broadway, Lawrence.

Coffee tasting, Starbucks presents coffee experts to talk about environmentally-friendly and socially-responsible coffees, free, open to the public, 10 a.m.-noon, Starbucks Coffee, 562 Turnpike St., North Andover; 978-975-7229.

Live comedy, Tim McIntire, Stephanie Peters, Anne Maneikis, $12, 9:30 p.m., Comedy Escape at the China Blossom, North Andover; 781-938-8088.

Penny social, sponsored by the Forest Street Union Church, free, raffle tickets 25 for $1, snack bar available, 4 p.m., VFW Hall on River Street, Methuen.

Film, shorts from the Boston International Comedy Festival hosted by comedian Kim Davis $8, 8 p.m., Wingate Theatre, 45 Wingate St., Haverhill; 978-521-7664.

Teen book club, teens in grades 7-12, no sign up required, the first book is Meg Cabot's *Princess Diaries*, get a copy, read it and come to a discussion, 3 p.m., Tewsbury Public Library, Tewksbury, for more information call; 978-640-4490, Ext. 207, <www.tewsburypl.org/teenpage.htm>.

Craft fair/bazaar, 9 a.m.-3 p.m., West Parish Church, 129 Reservation Road; Sandy Bertetti 978-475-2251.

Artist reception, and gallery talk, Endicott College Art and Design Faculty Exhibit, artists include Maria Cusumano and Mark Towner of Andover, 4-5 p.m., Endicott College, J David Broudo Gallery of Art, Beverly; 978-927-0585.

Artist reception, Newburyport artist Kevin Shea, 5-8 p.m., Walsingham

Continued on page 17

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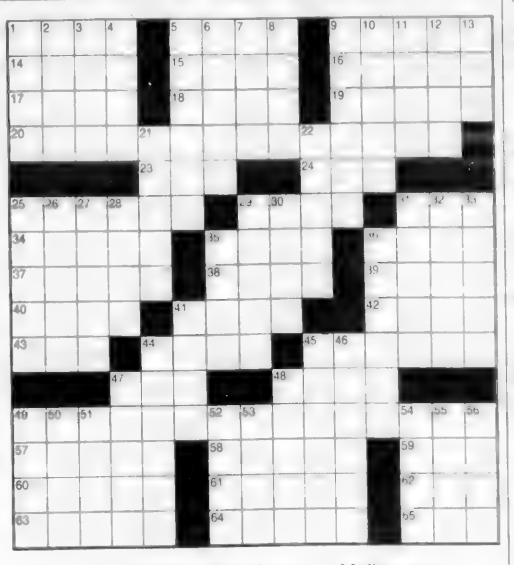

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24. Ingested
25. Angular unit
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31. A collection of anecdotes
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59. Swiss river
60. Deep blue
61. Cranium
62. Time units, abbr.
63. More coherent
64. Saucy
65. Visit

CLUES DOWN
1. Ancient kingdom near the Dead Sea
2. Plant part
3. Lower part of an interior wall
4. Paradise
5. Drink containing medicine
6. White heron
7. Dry
8. Partial
9. Ballroom dancings
10. Cornered
11. Hebrew calendar month
12. Informal terms for money
13. Argon, for one
21. Slatterns
22. Sacred city of Lamaism
25. Woodwind instruments
26. Auto parts
27. Coarse, edible red seaweed
28. Asian country
29. Teach
30. A British peer ranking
31. Defense
32. Drapery fabric
33. Amidst
35. Enough (archaic)
36. A Scandinavian kingdom
41. Blats
44. Important food fish of the N. Atlantic and Mediterranean
45. Desert animals
46. In a tied way
47. Seasoning seed
48. Whale constellation
49. Bounces over water
50. Ancient Greek city
51. Norse goddess of fate
52. Throw carelessly
53. Maori war dance
54. Expresses pleasure
55. Concern
56. Goidelic language of Ireland

SOLUTION ON PAGE 18

EVENTS CALENDAR

■ OCT. 17 THRU OCT. 27

Continued from page 16

Gallery, 47 Merrimac St., Newburyport; 978-499-4411 <www.thewalsinghamgallery.com>.

Artist reception, 92-year-old artist, James Trumbull McClellan, free, 3-5 p.m., Cape Ann Historical Museum, Gloucester.

Paddy on the Road: The Life of Christy Moore, *see Oct 17 entry.*

Antiques, *10 a.m.-4 p.m., see Oct. 18 entry.*

Sunday, October 20

Live music, the '60s Invasion Band, some of the bands whose music is represented in their program are: the Beatles, the Byrds, the Grass Roots, Gerry and the Pacemakers, 2 p.m., Memorial Hall Library, <www.mhl.org>.

Gallery talk, children's book illustrator, Ilene Richard of Andover will talk about illustrating children's books, 2-5 p.m., on display will be drawings from her sticker books, *My Totally Cool Room* and *Superstars*, her new book *Shipwreck Fever*, due out this January, Bedford Free Public Library, Bedford; 781-275-9440.

Candlelight vigil, the YMCA of Lawrence will host a candle lighting and remembrance service in honor of victims of violence, 6-7 p.m., YMCA, 38 Lawrence St., Lawrence; 978-687-0331.

Art show, the Horticultural Society of Boxford presents, Art in the Arboretum, pastel, watercolors, oils, and acrylics on sale, live music, refreshments and more, $5 donation requested, 1-4 p.m., Harlan P. Kelsey Arboretum, 18 Kelsey Rd., Boxford, for more information call, Catherine Hubbard 978-561-5611.

Run, the BayState Marathon and Half Marathon and the Lowell Sun 10K, all three races start at the Tsongas Arena and end inside LaLacheur Park, $45, marathon, starts 8:10 a.m., $30 half-marathon 8:05 a.m., $23, Lowell Sun 10K, 8 a.m., for more information and registration visit <www.baystatemarathon.com>.

Monday, October 21

No scheduled events.

Tuesday, October 22

Theater, *Tres Vidas* (Three Stones), tales of three women who share Latin roots, Mexican painter, Frida Kahlo, Argentine poet Alfosina Storni and one living woman Rufina Amaya, solo survivor of the El Salvadoran El Mazote massacre, $15, student and senior $ 10, 7 p.m., Rogers Center for the Arts, Merrimack College, North Andover, 978-837-5355, <www.merrimack.edu/rogers>.

Live jazz, with the Maggie Scott Trio, featuring vocalist Jim Porcella, 7:30-10:30 p.m., $5, Casa Vecchia, Rte. 97, Salem, N.H.; 603-893-6553.

Wednesday, October 23

Talk, Joel Kaplan will talk about his automobile accident and near death experience that led him on a spiritual journey, free, 7 p.m., North Parish of North Andover, Unitarian Universalist Church.

Merrimack Valley Camera club meeting, 7:15 p.m., Trinitarian Congregational Church, Elm Street, North Andover; 978-685-8317, <www.mvcameraclub.org>.

Thursday, October 24

Author talk, Linda Greenlaw will discuss her book, *The Lobster Chronicles*, 7 p.m., Andover Bookstore, 89 Main St.; 978-475-0143.

Parent to Parent, Dr. Michael Hollander, Clinical Director of Acute Adolescent Services at McLean Hospital, will be sharing his knowledge of risky behavior and out of control teens, to help parents identify high risk behaviors and how to respond to them, free, open to the public, 7:30-9:30 p.m., West Middle School Auditorium.

Live music, Glen Miller Orchestra, playing many original songs, *Moonlight Serenade, Tuxedo Junction, Chattanooga Choo-Choo* and more, $22, senior and students $18, 7 p.m., Rogers Center for the Arts, Merrimack College, North Andover, 978-837-5355, <www.merrimack.edu/rogers>.

Candlelight vigil, Alternative House will host a candle lighting and remembrance service in honor of victims of violence, 6-7p.m., Memorial Auditorium, Hall of Flags, Lowell.

Friday, October 25

Live music, Phillips Academy Parents Weekend Concerts, featuring Jefferey Wessler performing Lowell Lieberman's Flute Concerto, Joshoua Williams performing Joaquin Rodrigo's Concierto de Aranjuéz, free, open to the public, 7:30 p.m., Phillips Academy Cochran Chapel, 180 Main St.; 978-749-4995

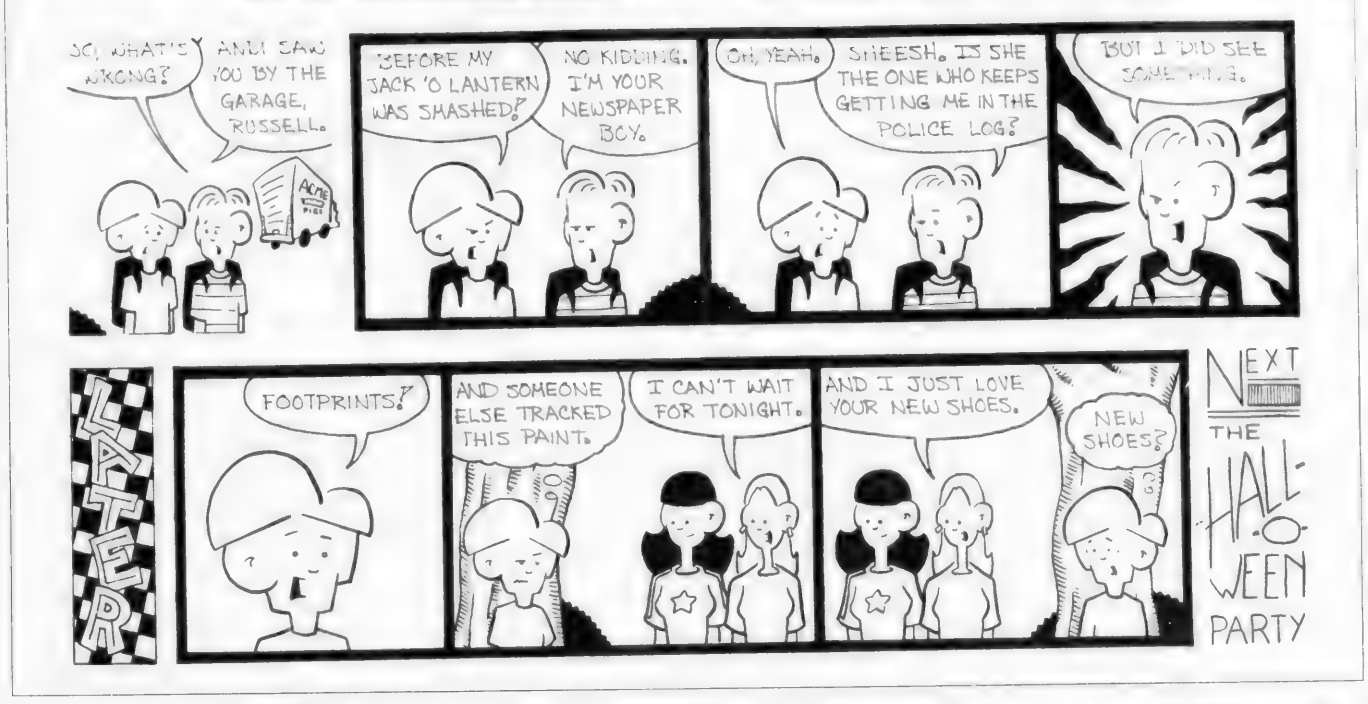
Harvest fair, bake table, pumpkins, fall crafts etc., 9 a.m., Andover Senior Center, Whittier Court; 978-623-8321.

The 131st Annual Firefighters Ball, this year the ball will be dedicated to all firefighters who risk their lives every day; tickets $35 per person available at the Andover Public Safety Center, 32 N. Main St.; cocktail hour will start at 6:30; dinner will follow at 7:30; music will be by the band Players, Wynd-

Continued on page 18

ENTERING ANDOVER

By Neil Fater and Don Mathias



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EVENTS CALENDAR

■ OCT. 17 THRU OCT. 27

Continued from page 17

ham Andover Hotel, Old River Road; 978-475-1281, Ext. 5

Open Studios, and annual juried show representing 50 artists, free, 5-8 p.m., Essex Art Center, 56 Island St, Lawrence

Art show, and sale, 19 artists will be displaying and selling their work, 5-8 p.m., Off Broadway Gallery, 397 Methuen St., Lawrence

Live music, singer/ songwriter and humorist, Don White, 7:30 p.m Coffeehouse, Christ Church125 Central St; Rosemarie Buxton 978-683-7055

Saturday, October 26

Live music, Phillips Academy Parents Weekend Concerts, featuring students will be feature in a recital, coordinated by music faculty member Christopher Walter, free, open to the public, 3 p.m., Phillips Academy Timothy Dwight Graves Hall 180 Main St., 978-749-4995.

Live music, banjo player Alison Brown and her Quartet, take the banjo beyond traditional bluegrass, $20, Students and Seniors $15, 8 p.m., Rogers Center for the Arts, Merrimack College, North Andover, 978-837-5355, <www.merrimack edu/rogers>.

Poetry reading, Robert Frost Festival presents, Seamus Heaney, considered to be the greatest living poet of the english language, $15 reading, $40 reading and catered reception, 7 p.m., Lawrence High School Auditorium, Lawrence; <www.frostfoundation.org>

Open house, high school seniors and prospective transfer students are invited to Salem State College, meet faculty and learn about academic programs and services, campus tours, 9-10 a.m., and 11:30 a.m.,-1 p.m., Main Stage Auditorium, Salem State College; Nancy Bryant 978-542-6200

Open house, Governor Dummer Academy, a 9-12 preparatory school, invites seventh and eighth graders and their parents, to meet faculty and administration, 8:30-10:30 a.m., and 10:30 a.m.-12:30 p.m.,Governor Dummer, Byfield; 978-499-3120.

Open Studios, 10 a.m.-5 p.m., see Oct 25 entry.

Art show, 10 a.m.-5 p.m., see Oct 25 entry

Sunday, October 27

Live music, Phillips Academy Parents Weekend Concerts, a choral concert featuring the Phillips Academy Chorus, the Fidelio Society, the Academy Canta Choir and Chamber Orchestra, free, open to the public, 3 p.m., Phillips Academy Cochran Chapel, 180 Main St., 978-749-4995.

Clothing drive, North Andover to benefit Lazarus House, please donate: clothing, footwear, hat, mittens, toiletries, paper products, small appliances furniture, bikes toys and more, bring them to the North Andover Middle School, 10 a.m.-4 p.m.

Open Studios, 10 a.m.-5 p.m., see Oct 25 entry

Art show, 10 a.m.-5 p.m., see Oct 25 entry

Ongoing

Museums and Historic Homes

Custom House Maritime Museum, Wednesday, Friday and Saturday, 10 a.m.-4 p.m., Thursday and Sunday, 1-4 p.m., 25 Water St., Newburyport; its Lowell Boat Shop, 459 Main St., Amesbury, Wednesday-Sunday; 978-388-0162.

Wenham Museum, $5 adults, $3 children ages 2 and up, 132 Main St., Wenham; 978-468-2377.

Peabody Essex Museum, The Real Witchcraft Papers, ongoing; The Saltonstall Family Portraits, ongoing; A Folk Art Sampler, ongoing; Monday-Saturday, 10 a.m.-5 p.m., Sunday, noon-5 p.m., $10 adults, $8 seniors, students; free for children under 16; East India Square, Salem, Mass. 978-745-9500 <www.pem.org>.

Dracula's Castle, unusual lore of New England focusing on strange ghostly and unexplained events, $6, $4 ages 8-14, Saturdays, 7:30 p.m., 90 Lafayette St., Salem; Dan Tremblay 978-777-2711.

Stephen Phillips Trust House, a Federal mansion from the early 1900s, tours on the third Wednesday of the month, 2 p.m., May 25-Oct. 31, hours are Monday-Saturday, 10 a.m.-4 p.m., all tours, programs are free, 34 Chestnut St., Salem, Mass.; 978-744-0440.

Castle Hill, guided house tours of the Great House on the Crane Estate, Wednesday and Thursday, 10 a.m.-4 p.m., through Sept. 5, $7 adults, $5 children; 209 Argilla Rd., Ipswich; 978-356-4351.

Art Exhibitions

Andover Historical Society, 97 Main St.; Tour the Amos Blanchard House and Barn Museum for a glimpse into life in the early 19th century. SiteLines: Art on Main installation by artist Mark Dion, through Sept. 28. Admission to SiteLines is free. Contemporary Andover Artist Series presents: Emily Trespas' *Speaking in Metaphores* .The Museum is open for tours Tuesday through Friday 1-4 p.m, $5 admission; students $3; Elaine C. Zopes 978-475-2236 <www.andhist.org>.

Alpers Fine Art of Andover, Surfaces Rendered, Sept. 12 through Oct. 13, gallery hours; Wednesday & Thursdays 11 a.m.-8 p.m., Staurday 10 a.m.- 10 p.m., Sunday 10 a.m.-4 p.m., 2 Main St., Andover; 978-470-0013.

Town Manager's Offices, Monday-Friday, 9 a.m.-5 p.m., Town Offices, 36 Bartlet St.; 978-623-8200.

Essex Art Center, Tuesday-Friday, 10 a.m.-5 p.m., 56 Island St., Lawrence; 685-2343.

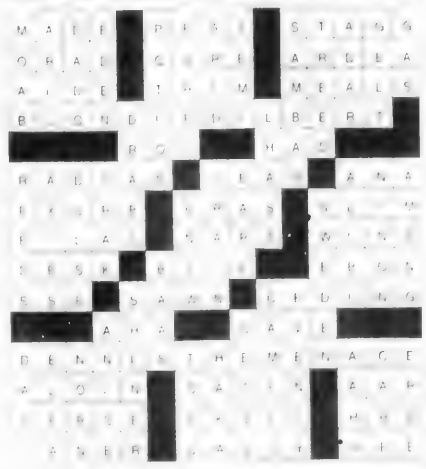
Robert S. Peabody Museum of Archaeology, *Objects and their Meanings: Historical Highlights of the Peabody,* displays ethnographic objects from the museum's collections of North and South America and a series of photographs that illustrate the activities of the museum's key people during the last century; Tuesday through Saturday, noon-5 p.m., free admission, Phillips Academy campus, 175 Main St., 978-749-4490.

Brush Art Gallery, *American Art Quilts*; through Oct 27, gallery hours Tuesday-Saturday, 11 a.m.-4 p.m., Sunday, noon-4 p.m., 256 Market St., Lowell; 978-459-7819.

McCoy Gallery, at Merrimack College, call for hours; 978-837-5000, Ext. 4205.

Revolving Museum, artist-driven museum, dedicated to presenting public art, exhibitions, educational programs, gallery hours: Tuesday - Saturday 10 a.m.-4 p.m./Sunday 12 p.m.-4 p.m.

CROSSWORD SOLUTION



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Owner Jonathan M. Samel credits the firm's substantial increase in business to the agency's knowledgeable and experienced staff. "All of the employees take the time to learn what each client's needs are, and services those needs. They are service-oriented and provide information quickly and efficiently," he said.

Mr. Samel is active in the community and has been recognized on several occasions for his dedication and compassion. He is treasurer at Temple Emanuel in Andover and volunteer for the Massachusetts Special Olympics Unified Sports Tournament. He's been the recipient of the Rotarian of the Year Award for his volunteer work in the Lawrence school system, and has been hailed by the Massachusetts Independent Insurance Agents as the Insurance Agent of the Year.

Samel Insurance Agency offers a variety of policies for personal and corporate accounts. For individual customers, life, health, automobile and home owner's policies are all available at competitive rates. Commercial and business insurance plans include a myriad of options, such as commercial auto, property, general-liability, worker's compensation, pension, and profit-sharing plans, and group health and life coverage.

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Business

IN BRIEF

Mom-daughter custom jewelers coming to town next week

Custom jewelry gets special attention next week at a local antique shop.

Van Campens' Attic, located at 89 North Main St., hosts mother-daughter jewelers Whitney and Jean Stewart, who own a custom jewelry business. The duo will be at the shop Wednesday, Oct. 23 from 5 to 9 p.m. Refreshments will be available.

The Stewarts have more than 35 years experience in the custom jewelry business. They are known for recycling gold jewelry and gems into affordable contemporary pieces.

For more information, check out <whitneyscustomejewelry.com/home.html>.

Montalto ranked 5th in nation

Realtor Magazine's second-annual ranking of the top 100 sales people in the United States has named Lillian Montalto of Lillian Montalto Signature Properties, fifth in the nation for 2001 total sales volume out of 820,000 agents.

Lillian Montalto

Montalto is the No. 1-ranked woman on the list, according to a release. Additionally, Montalto is the only one in Massachusetts to be named to this Top 100 list for both of the years the list has been published.

Montalto, who ranked ninth on last year's list, started her own company, Lillian Montalto Signature Properties, in 2000. She credits her team and her approach to the business of real estate for her continued success.

"My mission, and that of my team," says Montalto, "is to consistently and passionately provide business excellence and five-star service with a smile, in a unique environment, resulting in raving fans who can expect the extraordinary."

Lillian Montalto Signature Properties is a leader in residential real estate with a 2001 sales volume in excess of $159 million, delivering solutions and experiences to the real-estate marketplace, she says.

For more information, visit <www.andoverhomes.com> or e-mail Montalto at <lillian@andoverhomes.com>.

New massage therapist at First Health

First Health of Andover, One Dundee Park, announced its newest massage therapist is June Marguerite D'Andrea, LMT. D'Andrea joins the company from the New Hampshire Institute of Therapeutic Arts, and specializes in Ashiatsu Oriental Bar Therapy, a deep massage by feet.

June Marguerite D'Andrea

Ashiatsu is one of the newest techniques offered. Ashiatsu combines the best elements of traditional Thai massage, barefoot Shiatsu from Japan and Keralite massage from Southern India.

D'Andrea balances on her client's back using different foot strokes to apply flowing deep pressure on strategic points along muscles. She varies the applied pressure by supporting herself from two wooden poles on a custom built Japanese Kabuki hut. These poles extend the length of the massage table. This system allows her to alter the applied pressure of her 115-pound frame, depending on the client's tolerance.

D'Andrea is one of only six therapists in Massachusetts currently certified to offer Ashiatsu Oriental Bar Therapy. Her current clientele who receive Ashiatsu therapy ranges from the well-muscled individual to the petite woman. According to a release from First Health, Ashiatsu therapy is designed for the average, hard-working person who suffers from mild-to-chronic back pain, scoliosis or bulging-disc problems.

Ashiatsu is also a choice for people who sit at a desk, or in front of a computer, for long periods of time.

Other therapeutic massage techniques D'Andrea offers include: Swedish, Neuromuscular, Circulatory, Lymphatic and Reflexology.

Local man to lead Creative Partners

Creative Partners, a Stamford, Conn.-headquartered corporate design and marketing-strategy firm, has completed a management buyout of that company from Panoramic Communications, the parent company of Earle Palmer Brown.

Peter Schelfhaudt

The firm will continue to operate under the Creative Partners name.

Lead financing for the transaction was provided by Merchant's Tow Capital Group, a venture financing entity owned by former Panoramic senior partner, Peter Schelfhaudt of Cheyenne Circle. Schelfhaudt will head the newly organized company along with creative director and founder Roy Estrow.

The current depressed advertising market provided a unique purchase opportunity, said Schelfhaudt.

"EPB was looking to divest itself of some of its more saleable assets, and Creative Partners which has established a reputation as one of the tri-state region's premiere design and marketing communications organizations, was an ideal candidate for this kind of transaction," he said.

As president, Andover resident Schelfhaudt oversees the management of Creative Partners LLC, including the growth and evolution of the company's corporate identity, marketing communications and advertising components.

Prior to acquiring Creative Partners from Earle Palmer Brown on Aug. 1, he was head of mergers and acquisitions/advertising and communications worldwide for TMP Worldwide, the parent company of Monster.com, which promotes itself as "the world's leading online career portal."

Wine tasting toasts store expansion

Owner Mike Helman plans to pop several corks next weekend at the grand reopening of his newly renovated Shawsheen Liquors. Helman took over the store in January and has recently completed an expansion that doubled his floor space and quadrupled his liquor offerings.

"We went from about 40 wines (when the store opened) to about 200," says Helman. "I've doubled my predecessor's business."

The entire building, located in Shawsheen Square, received a face lift this summer including fresh paint and trim.

Helman will celebrate his finished store with a wine tasting next Saturday, Oct. 26. He'll offer customers samples of 15 to 20 wines.

– Rebecca Piro

PHOTOS BY TIM JEAN

Tom Jones, CEO of EXIT41, uses a touch screen at an ordering kiosk, inside a mock-up set of a McDonald's fast-food restaurant in Dundee Park. With him is Monica Hering, who does product marketing for the Andover-based company.

EXIT41 gets $14.2 million

Financing obtained by local company that provides information technology for fast-food restaurants

By Judy Wakefield

An Andover technology company that speeds the delivery of burgers and fries to hungry fast-food customers has just received a beefy financing package.

Andover-based EXIT41, a software provider to establishments such as Wendy's and McDonald's, announced last week that they have secured more than $14 million in financing. The company provides all the information technology necessary to run a fast-food restaurant.

"It's virtually unheard of for a software company to get a large initial round of funding from top-level venture firms in these times," said a clearly elated Tom Jones, co-founder and chief executive officer.

"Two years ago Andover was at the heart of the Internet revolution – now it's a ghost town. We're a tech company that has gone beyond survival – we're thriving," added Jones, who lives in Andover and has been active in fundraising efforts for the new youth center.

EXIT41's funding comes from Thomas Weisel Venture Partners, who completed a $14.2 million financing deal with the Andover company late last week. The research-driven merchant bank is featured in the current issue of *Fortune* magazine. Investors include Thomas Weisel Venture Partners and Fidelity Investments.

"That they chose to make this investment in today's uncertain economy is a testament to the strength of EXIT41's team, vision and products," Jones said of his company, which is located in Dundee Park. "We will use this funding to capitalize on the momentum we have built."

The momentum includes continuing to help fast-food restaurants serve their customers better. EXIT41 customers include McDonald's and Wendy's restaurants across the country. Locally, those fast-food restaurants in North Reading, Stoughton, and Norwood are EXIT41 customers. In addition, one customer is located across the street from the new Gillette Stadium in Foxboro.

Jones praised the EXIT41 team as a "seasoned group of professionals with in-depth experience."

They pulled together to come up with ways for fast-food restaurants to improve productivity and service during peak times. Investors believe fast-food restaurant owners are limited in their ability to expand. The key to the success of these restaurants is getting better results by using what they have. That's where EXIT41 comes in, offering the software to beef up productivity and service, explained Jones.

◀ Tom Jones and his company's ordering kiosk, which allows fast-food restaurants to expand their potential and serve more customers. Above, a welcome screen on the EXIT41 ordering kiosk features Ronald McDonald.

VALUED OPINIONS

Andover Post Office was well-represented when the US Postal Service's Middlesex-Central District held a Town Hall Meeting recently in district headquarters, North Reading, to allow employees the opportunity to meet and discuss various issues with postal management. From left are Linda Ann Papa, lead plant manager at the Middlesex-Essex Processing and Distribution Center; Wanda Sanchez, clerk; Buddy Vitagliano, city letter carrier, and Sam Donato, rural letter carrier, all with Andover Post Office. District employees who took part in an employee opinion survey were selected in a random drawing to meet with district postal leaders.

Gentle Giant Wins the Greater Boston Chamber of Commerce Award

Larry O'Toole, of Farrwood Drive, saw his moving company honored as 2002 Small Business of the Year.

Gentle Giant Moving Co. has been named winner of the 2002 Small Business of the Year Award by the Greater Boston Chamber of Commerce. Gentle Giant was chosen by the group "for its continued excellence in providing superior moving services to the Greater Boston community." This award follows several additional accolades recently won by Gentle Giant for its services, including the Better Business Bureau's 2002 Local Torch Award for Excellence and recognition in 2002 as the best moving company by *The Improper Bostonian* with its fourth consecutive "Boston's Best" award for superior customer service.

"Moving is an industry traditionally wrought with customer complaints. Being selected above all Boston companies across all other industries is indeed rewarding recognition," said Larry O'Toole, of Farrwood Drive, Gentle Giant founder and president. "It's very much a tribute to the hard work and dedication of our highly trained and motivated employees."

Sports

AHS ROUNDUP

Warrior teams celebrating Octoberfest

By Rick Harrison

[illegible]

GIRLS SOCCER

[illegible]

Schedule

[illegible]

Scoring leaders

[illegible]

Andover 1
Billerica 0

[illegible] Faulk broke the stalemate with her [illegible] midway through the second half of Tuesday's MVC game at Lovely Field.

Senior Jackie Alexander took a corner kick that curled and struck the crossbar of the BMHS net, deflecting out to Faulk who deposited the rebound.

Two AHS players were injured during the hard-hitting game, senior defender Courtney Hay suffering an ankle sprain in the first half and stopper Samantha Hughes [illegible] when her left knee [illegible] after she locked legs and collided with a Billerica player 15 minutes into the second half.

Hughes was taken to the hospital [illegible] for a precautionary exam, and the extent of her injury was not known at press time.

"Our defense was a bit jumbled because of the injuries," said coach Loschi. "Billerica played much better than the first time we faced them.

"They devoted themselves to defense that made it very difficult for us by blocking off the middle. This was a real test."

AHS goalkeeper Brooke [illegible] made four saves to record her second solo shutout and the team's fifth whitewash of the season.

[illegible]

ations where we couldn't take advantage of our opportunities — and they came down the field once and scored."

AHS finished with an 11-6 shooting edge as sophomore keeper Micaela Smith made five saves.

Loschi lauded the play of stopper Samantha Hughes and midfielder Sloan McCauley.

In recent meetings, the Lady Warriors blanked Pentucket 2-0 last year, won 3-1 in 1999 and the teams tied 1-1 two years ago. The Sachems last defeated Andover 1-0 in 1997.

Andover 3
Billerica 1

Jackie Powers produced the Lady Warriors' first hat trick of the season, pumping in three straight goals in the opening 15 minutes of the second half to power the victory in this makeup of a game originally scheduled Sept. 12.

Powers broke a scoreless tie four minutes into the final period by punching in the rebound of a shot by Capt. Meghan Charlebois.

Powers made it 2-0 at 11:29 when she [illegible] a shot by Ashley Faulk past Billerica goalkeeper Brett Maron.

The AHS sniper completed her 'trick' at 14:52 when she headed in a pass by Sloan McCauley.

"We had some extra incentive — and adrenalin rush — because we had to go back to Billerica to play this one," said coach Loschi.

Confusion about the start time of the game back on Sept. 12, caused by faulty communication from Billerica officials, caused Andover to arrive at the field late. The game had to be rescheduled because half the Billerica team had left for home — a situation that didn't sit well with the locals.

"Our entire midfield of (Jenny) Muller, McCauley, Charlebois, (Erica) Weeks and (Emily) Pallotta broke up play after play," said Loschi. "And our defense cleared away the loose balls.

"Even though the first half was scoreless it was just a matter of time before we broke through. The ball was in their end 35 of the 40 minutes and we had nine shots on net.

"We changed our formation in the second half and our continued aggressiveness in front of the net paid off," said Loschi.

The game became very physical in the second half and Powers went to the sidelines briefly after rolling her ankle.

BMHS averted the shutout when Kristen Gramzow scored an unassisted goal with eight minutes to play.

AHS junior goalkeeper Ariana Miliotis finished with four saves in the Andover net while Maron stopped 10 Andover shots.

Andover 1
Pentucket Regional 1

[illegible]

FIELD HOCKEY

After Tuesday's 5-0 romp over Haverhill, an earlier 1-0 squeeze past Tyngsboro and the second 1-1 tie of the season with pesky Lowell, defending Merrimack Valley Conference champ Andover stands at 11-1-3 overall and 9-1-3 in MVC field hockey play.

AHS has now outscored the opposition by a wide 41-6 margin.

Schedule

Andover has an MVC title showdown at Methuen today, then wraps up the regular season at Haverhill next Monday night (7 p.m.) and home versus Tewksbury on Wednesday (3:30 p.m.)

Scoring leaders

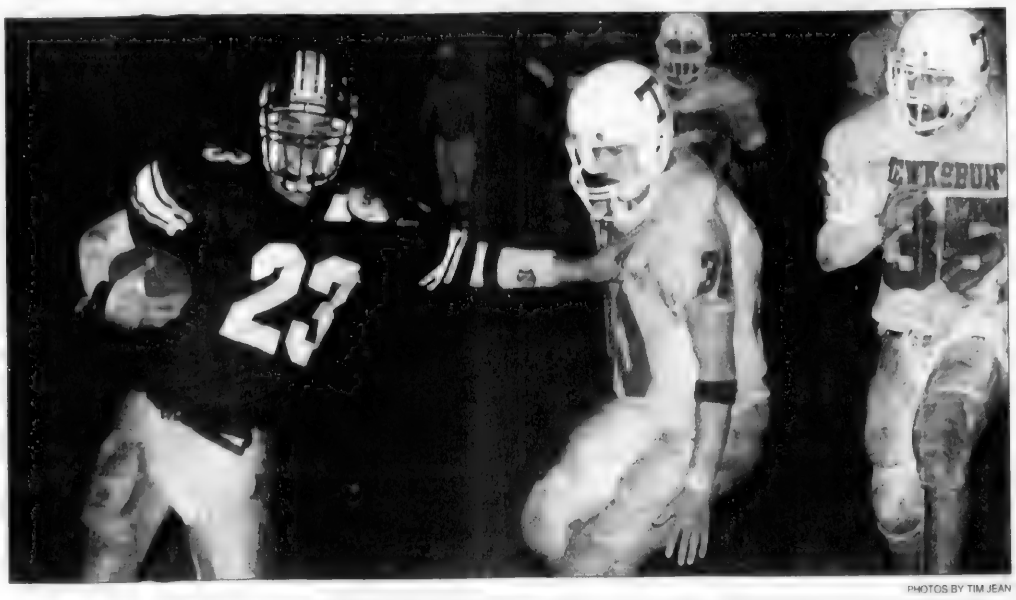
MVC scoring leader Stephanie [illegible] has eight goals and 14 assists for [illegible] points through 15 games.

[illegible] Farnham has 10 goals, nine [illegible] Munro nine goals, six [illegible]

Andover 5
Haverhill 0

Capt. [illegible] Farnham stroked home [illegible] ninth and 10th goals of the [illegible] and passed out an assist, while Capt. Stephanie Casper scored once and [illegible] to power the assault in [illegible] makeup game against the

Continued on page 21



PHOTOS BY TIM JEAN

Nick Stamas (No. 23) made a sparkling debut at quarterback last Friday, connecting on 18-of-38 passes for 188 yards and three TDs. He also led all Andover rushers as well, with 83 yards on 14 carries.

Despite overhaul and 5 TDs, Warriors lose wild one, 46-30

By Rick Harrison

DESPITE AN OUTSTANDING individual performance by Nick Stamas, the Andover High football team remained winless after dropping a wild 46-30 Merrimack Valley Conference decision to visiting Tewksbury under the lights at Lovely Field.

Unveiling a completely-different look, including a new quarterback (Stamas), shotgun formation and no-huddle offense, the Golden Warriors exploded for 319 yards and five touchdowns.

Stamas' debut was impressive, as he completed 18-of-38 passes for 188 yards and three TDs. He also led all AHS rushers with 83 yards on 14 carries.

The problem was the Andover defense could not stop undefeated Tewksbury (5-0), which piled up 407 yards including 293 rushing and 114 in the air.

Veteran Redman back Steve Kasprzak ran wild, lugging the ball 25 times for 250 yards and scoring five TDs to boost his season totals to 67 points and 816 yards rushing. He also kicked four conversions.

The teams combined for 726 yards from scrimmage, and after falling behind 12-0 early Tewksbury rallied to take a 32-24 lead at the half.

A shootout was the last thing anyone expected from these two teams, because Tewksbury had allowed only 20 points in its previous four games while Andover had scored only 21 over the same stretch.

The Golden Warriors struck on their first possession, marching 55 yards in nine plays after a Tewksbury punt.

Using the hurry-up offense and moving quickly downfield on a series of short pass completions into the flat, AHS reached the shadow of the goal line before Joel Keefe knifed over from the two for the first of his two touchdowns.

A short time later, after a shanked six-yard Redmen punt, the locals were back in business at the TMHS 27. After two pass completions, Stamas rambled the final eight yards on a keeper for his second TD of the season.

Trailing 12-0 after both AHS conversion attempts failed, Tewksbury began its comeback on the ensuing kickoff.

Speedster Jim Hamilton juggled the ball at his own six, then cut to the right sideline and sprinted the length of the field to the Andover two yard line before being dragged down by Dennis Collins.

Redmen QB Mike Rocco slanted across and Kasprzak added the PAT to trim the lead to 12-7.

The visitors struck again with 22 seconds left in the first quarter. Kasprzak escaping on a 27 yard run and muscling eight yards for the touchdown after shaking off two would-be tacklers at the line of scrimmage.

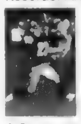
Early in the second quarter Tewksbury moved 69 yards in just four plays. The payoff was a 55-yard TD run by Kasprzak who swept right, hurdled a defender and cut back to the middle before sprinting to paydirt.

Andover retaliated immediately, trimming its deficit to 19-18 with a quick 57 yard trek. Stamas picked up 12 yards on a broken play, and the TD came on a 20 yard scoring strike from Stamas to Keefe.

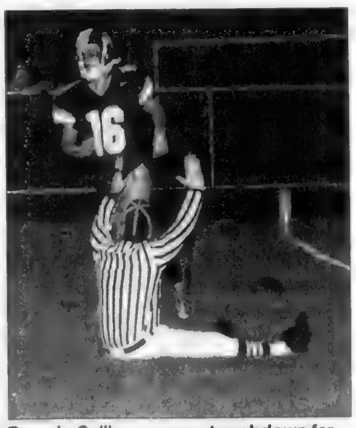
FOOTBALL
TEWKSBURY 46, ANDOVER 30
at Lovely Field, Andover

Tewksbury	13	19	0	14	—	46
Andover	12	12	0	6	—	30

First Quarter
A: Joel Keefe 2 run (kick failed)
A: Nick Stamas 8 run (pass failed)
T: Mike Rocco 2 run (Steve Kasprzak kick)
T: Kasprzak 8 run (kick blocked)
Second Quarter
T: Kasprzak 55 run (pass failed)
A: Keefe 20 pass from Stamas (kick failed)
T: Kasprzak 24 run (kick failed)
T: Bill Fabiano 47 pass from Rocco (Kasprzak kick)
A: Dennis Collins 35 pass from Stamas (rush failed)
Third Quarter
No scoring
Fourth Quarter
T: Kasprzak 2 run (Kasprzak kick)
T: Kasprzak 11 run (Kasprzak kick)
A: Dennis Collins 8 pass from Stamas (pass failed)
TEAM STATISTICS
First Downs: Andover 18; Tewksbury 18.
Rushes/Yards: Andover 27-131; Tewksbury 35-293.
Passing: Andover 18-39-0, 188 yards, 3 TDs; Tewksbury 7-15-1, 114 yards, TD
Total Yards: Andover 319; Tewksbury 407
Fumbles/Lost: Andover 0-0; Tewksbury 0-0
Punts/Ave: Andover 7-26 1
Penalties/Yards: Andover 6-59; Tewksbury 4-25
Scrimmage Plays: Andover 68.
Records: Andover 0-5, Tewksbury 5-0
INDIVIDUAL STATISTICS



Rushing: A, Nick Stamas 14-83, TD Brent Hyde 4-17; Logan Maggio 3-13 Jason White 1-8; Joel Keefe 4-5, TD. Nathan Thibault 1-5. T, Steve Kasprzak 20-250, 5 TDs, Ryan Casey 6-26; Mike Rocco 5-5, TD; Brian Donoghue 2-5; Bill Fabiano 1-4; Greg DiGiso 1-3
Passing: A, Nick Stamas 18-38-0, 188 yards, 3 TDs. Brent Hyde 0-1-0. T, Mike Rocco 7-15-1, 114 yards, TD.
Receiving: A, Dennis Collins 8-105, 2 TD; Logan Maggio 3-29; Joel Keefe 2-24, TD, Brent Hyde 1-4; Jason White 1-14, Buddy Farnham 1-5; Kyle MacKenzie 1-0. T, Bill Mulvanity 2-34; Steve Kasprzak 2-25; Matt Spatola 2-8, Bill Fabiano 1-47, TD
Interceptions: A, Buddy Farnham 1
Tackles: A, Buddy Farnham 11, Greg Hartwell 8 Nick Stamas 6, Chris Vining 5, Brent Hyde 4, Nathan Thibault 4



Dennis Collins scores a touchdown for Andover on a wet, rainy field. His traction was better than that of the referee (seated) who signals the scoring.

Tewksbury continued to counter-punch, traveling 72 yards in six plays including a 23 yard run by Kasprzak and a 24 yard burst to the end zone by the seemingly-unstoppable back.

Late in the half Andover, faced with a fourth-and-13 at the Tewksbury 43, went for the first down and came up short.

Kasprzak bulled 10 yards and Rocco hooked up with Bill Fabiano on a 47 yard pass-and-run TD play. Kasprzak's PAT kick made it 32-18.

The Golden Warriors refused to buckle, driving 70 yards in six plays and scoring with five seconds left in the half.

The capper was a 33-yard TD pass from Stamas to Dennis Collins, who leapt over the back of a Tewksbury defender into the end zone.

The breakneck pace slowed in the third quarter as neither team scored.

Kasprzak, however, completed his career night with consecutive touchdown runs of two and 11 yards in the final period.

The first came early in the fourth quarter, capping a seven-play, 48-yard drive that started late in the third and carried over. Kasprzak had runs of 13, seven, six and two yards.

He also kicked the PAT after both tallies to make it 46-24.

Andover's final TD was punched in with one minute to play when Collins caught an eight-yard pass from Stamas.

Collins was the top Andover receiver with eight catches for 105 yards, evoking memories of Glenn Verrette and the Farnham brothers who produced such stats game-after-game in the mid-1970s and early 1980s.

Logan Maggio added three grabs for 29 yards, Keefe two for 24 and Hyde two for 12.

Both teams chalked up 18 first downs.

The 30 points were the most Andover has scored since a 34-32 loss to Chelmsford midway through last season, while the 46 points were the most allowed by an Andover team in more than four decades.

Tewksbury has touched the Golden Warriors for 120 points in their last three meetings, the Redmen also winning 34-28 in overtime last fall and 40-7 in 2000.

TMHS has now beaten the locals four straight years and seven of their last eight meetings.

"Nick Stamas had a monster game for his first time playing quarterback," said head coach Ken Maglio. "He never came off the field. He also returned punts and kickoffs.

"Dennis Collins played great along with Russell Stevens, Joel Keefe, Phil Perkins and Newman.

"A break here and there and it could have been a different outcome," said Maglio. "It was encouraging. The kids played well and we're looking forward to this week against Haverhill."

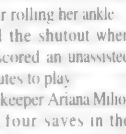
Andover returns to action tomorrow night under the lights at Haverhill Stadium (7 p.m.), facing a young Hillies' team that squared its record at 2-2 with a 14-3 win over Dracut last weekend.

Last year, on the way to a share of the MVC title and a berth in the Eastern Mass. Division 2 playoffs, Haverhill defeated the Golden Warriors 22-20 in overtime.

The rivals tied 7-7 two years ago and AHS last beat Haverhill in 1999 by a 41-22 score.

Although the teams have split their last 10 meetings, 4-4-2, Andover holds a 12-6-3 series edge since 1980.

Your Dental Health
by Richard D. Hopgood, D.M.D., F.A.G.D.



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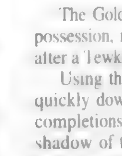

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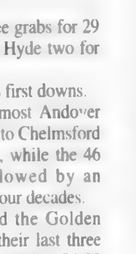

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AHS ROUNDUP

FIELD HOCKEY

Continued from page 20

Hillies at AHS.

Farnham tipped in a Jacqui Munro pass at 5:48 for the only goal necessary, and then sophomore forward Jamie Maltz converted off a Casper feed 15 minutes later to give the locals a 2-0 halftime lead.

Casper connected on a direct shot off a corner hit by Farnham at 5:51 of the second half.

Farnham's second goal, assisted by Casper, made it 4-0 at 11:55 and then Munro tipped home a through pass from junior forward Adrienne Shea at 14:31.

Goaltender Elissa Slovin made three saves for her seventh solo shutout and the team's 10th in 15 games.

Coach Maureen Noone highligted the play of forwards Carolyn Berberian, Allison Abreau and Shea, along with Capt. Katie Seero who once again moved up from defense to midfield.

Andover 1
Lowell 1

For the second time this fall pesky Lowell, which has a .500 record for the entire season, battled Andover to a 1-1 tie.

The Lady Warriors trailed 1-0 at halftime of the game at AHS, but tied it during the 10th minute of the second half when Stephanie Casper set up Jacqui Munro for the equalizer.

With six minutes left Andover had the potential winning goal, by Grace Farnham, nullified by the officials.

"They said the ball was deflected into the net by a Lowell defender and, unlike soccer (own goal), in field hockey you can't do that," said coach Noone. "We didn't see it that way but the ruling stood.

"Lowell gives us trouble because they always come out and play hard against us. They give that extra effort and we make the mistake of trying to play a finesse game against an aggressive opponent," said Noone.

Midfielder Krissy Levis, forward Jamie Maltz and defender Katie Seero were lauded for fine play by coach Noone.

Goaltender Elissa Slovin finished with five saves.

Andover 1
Tyngsboro 0

Junior forward Adrienne Shea netted the winning goal 13 minutes into the second half, and sophomore goaltender Elissa Slovin protected the slim lead for her sixth solo shutout and the team's ninth whitewash overall.

Jacqui Munro and Stephanie Casper were both credited with an assist on the clincher, a tip-in which followed a free hit and setup pass.

"We came out sluggish and picked up our play in the second half," said coach Noone.

Praised by the coach for their strong overall efforts were Casper and forwards Jamie Maltz and Carolyn Berberian.

GIRLS VOLLEYBALL

The Andover High girls varsity volleyball team must win three of its six remaining regular season matches to qualify for the Division 1 North Tournament for the 14th time in the last 16 years.

Andover, 8-7 overall and 7-7 in terms of tourney qualification, moved closer by defeating Westford Academy 2-1 in a non-league match Tuesday afternoon at the Dunn Gym.

That followed a 2-0 sweep of Tewksbury and a tough 2-1 loss to Haverhill in Merrimack Valley Conference action.

Schedule

The Lady Warriors play at MVC Division 1 co-runnerup Billerica (12-2) tonight, host non-league rival Newton South Saturday afternoon (3 p.m.) and travel to Methuen on Monday (4:30 p.m.)

Andover 2
Westford Academy 1

This one did not start out well for AHS as Westford, winner of just four matches in a weaker league, beat the locals 30-25 in the first game.

"We really struggled at the start," said Andover coach George Sullivan. "We didn't get ourselves ready to play.

"The loss woke us up and we put it in gear for the last two games. We were much sharper."

The Lady Warriors breezed in the second (30-14) and third (30-9) games to register the victory.

Sullivan called Meagan Merinder "the hero of the day" after she went 12-for-14 hitting and 5-for-5 serving, with four kills and three aces. She lit the spark in games two and three.

Ashley McLaughlin once again was tops in kills with eight, and she added three aces while going 25-for-33 hitting and 12-for-14 serving.

Also hitting the ball well were Cate Rauseo (8-for-12) and Adrienne Hinds (7-for-7, one kill).

Lauren Underhill was 14-for-16 serving with a season-high 11 aces, most of them coming in the third game.

Freshman Jen Merinder was 13-for-16 serving, with six aces, and Laura Lamontagne went 4-for-4 serving.

Katie Cail did not make an error as she finished 7-for-7 serving and 4-for-4 hitting.

The winners closed out the match with 25 aces, 14 kills and only eight bad serves in three games.

The Andover JVs (9-5) cruised to a 2-0 victory in the prelim. and leading the 30-10, 30-7 romp were setter Kerri O'Dea, Allison Caverly (hitting), Caitlin Jackson (hitting) and Shannon Fitzgerald (defense).

Andover 2
Tewksbury 0

It was a long time between blowouts for the Lady Warriors, but this one qualified as the locals rolled to a 30-16, 30-8 sweep at the Dunn Gym.

"We were able to substitute pretty freely. It was like a revolving door. In the second game we had three freshmen on the floor at the same time," said coach Sullivan.

Ashley McLaughlin led the hit parade with a perfect 23-for-23, seven kills and 6-for-7 serving.

Meagan Merinder was 7-for-7 hitting and 12-for-12 serving, with three kills and two aces.

Katie Cail went 9-for-10 serving, with two aces, and 5-for-5 hitting.

Lauren Underhill contributed 9-for-9 serving, three aces, 4-for-4 hitting and one kill.

Adrienne Hinds chipped in 10-for-10 hitting, with two kills, and 5-for-6 serving with three aces.

Cate Rauseo finished 3-for-3 hitting and 2-for-3 serving with one ace.

Other solid hitters were Kerry O'Dea (5-for-5), Stephanie Krey (4-for-4, one kill) and Samantha Kerivan (2-for-2, one kill).

Also contributing to the serving were Jen Merinder (7-for-8, two aces) and Laura Lamontagne.

The Andover JV-A team won the prelim, 2-0, with game scores of 30-12 and 30-8. Playing all-around strong matches were Caitlin Jackson, Kristen Pinksten and Erin Korte.

Haverhill 2
Andover 1

In a three-game match that took well over two hours and came to a frustrating conclusion for the Lady Warriors, host Haverhill rallied for the 26-30, 30-26, 30-26 victory.

"This is a devastating loss that could come back to haunt us," said coach Sullivan. "We may eventually wish we had this one for tournament qualification."

Andover was very sharp in the first game, but lapsed in the second game where it fell behind 7-0 and never caught up.

The locals bounced back in the third game and appeared headed for victory, holding a 23-19 advantage before Haverhill served three straight aces and wrestled the momentum away during an 11-3 closing run.

"We had it," said Sullivan. "But you can't take anything for granted."

The Lady Warriors finished with 41 errors, including 17 errant serves, in the three games.

"We had problems passing the ball — and working to correct that will become a priority in practice," said Sullivan.

Ashley McLaughlin finished 28-for-31 hitting, with eight kills, and 20-for-22 serving with five aces. She was also 12-for-16 in serve-receive.

Meagan Merinder chipped in with 25-for-26 hitting, six kills, 5-for-10 serving and 18-for-26 serve-receive.

Katie Cail went 10-for-13 hitting (one kill), 8-for-9 serving and 4-for-4 in serve-receive.

Cate Rauseo had two kills and three aces while going 7-for-7 hitting and 12-for-17 serving. She was also 10-for-15 in serve-receive.

Other strong hitters were Adrienne Hinds (9-for-10, three kills) and Lauren Underhill (14-for-17, four kills), while Hinds was also 14-for-15 in serve-receive.

Freshman Jen Merinder finished 9-for-12 serving, with three aces, and 5-for-9 in serve-receive.

The Andover JV-A crew dropped a 2-1 decision in the prelim.

GOLF

The fast-finishing Andover High golf team stretched its win streak through six matches by defeating Billerica twice, 247 to 258 at the Indians' home Country Club of Billerica and 247 to 276 at Indian Ridge CC on Tuesday afternoon.

The victories boosted tourney-bound Andover to 11-3-1 overall.

Schedule

Weather permitting, the Golden Warriors were scheduled to complete the regular season yesterday, after Townsman presstime, with a match at Indian Ridge CC against Tewksbury.

Brian Alberico and Andy Haak are expected to represent AHS at the annual MVC Individual Championships next Thursday at Haverhill CC.

At that competition 20 players, two from each of the 10 conference teams, battle through 18 holes of stroke play.

Andover has also qualified for the annual Division 1 North Team Tournament scheduled for next Monday at Far Corners GC in Boxford.

Andover 247
Billerica 258

Capt. Andy Haak and Jason Edelstein shared medalist honors for visiting AHS as both shot 39.

Brian Alberico checked in at 41, while other scores that counted on the team total were Andy Ahern at 42, Andy Santos 43 and Chris Kaminski 43.

Also playing for the Golden Warriors were Jeremy Cohen and Jon Shaw, both of whom shot 46.

Andover 247
Billerica 276

Brian Alberico was again the medalist, and he also beat par again with a one-under 35 at Indian Ridge, as Andover cruised to the 29-stroke triumph.

Also playing well for the locals, both shooting 40, were Andy Ahern and Andy Santos.

GIRLS SWIM & DIVE

There was never a doubt in either competition as the three-time reigning state champion Andover High girls swim and dive team improved to 10-0 overall and 7-0 in the Merrimack Valley Conference with a pair of recent lopsided dual-

Continued on page 22

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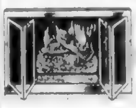

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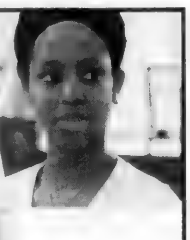

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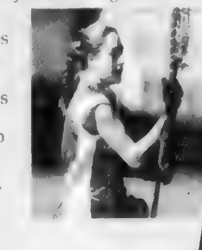

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AHS ROUNDUP

GIRLS SWIM & DIVE

Continued from page 21

meet victories at the Greater Lawrence Vo-Tech pool.

Coach Marilyn Fitzgerald's juggernaut routed non-league Reading, 105-76, and swamped MVC foe Nashua, N.H., 97-78, on Tuesday.

The Lady Warriors have now won 47 straight dual meets since a 100-83 loss to Chelmsford on Oct. 30, 1998.

The locals have also captured 56 of their last 58 meets and are 95-24 over the past 10 seasons.

Schedule

Andover swims at Methuen tomorrow afternoon and hosts Central Catholic next Tuesday (both 3:30 p.m.).

The locals will compete without four top swimmers tomorrow, as Caitlin Geary is on a college visit to Colgate. Holly Hinds is visiting the University of Richmond and Lauren Harlow is touring a Pennsylvania college.

Geary's top choice appears to be Colgate while Hinds likes both Richmond and UNH.

In addition, freshman Rita Gillan is flying to Colorado for a weekend of synchronized swimming at the Olympic Training Center.

The MVC title will be up for grabs in the regular-season finale next Thursday when Andover battles Chelmsford, also undefeated in league meets and 9-1 overall with a non-league loss to Acton-Boxboro.

Despite the showdown status of the meet, scheduled for the Lowell 'Y,' the Lady Warriors are a prohibitive favorite.

The annual MVC Division 1 Championship Meet is set for Oct. 31 at Lowell High (diving) and Nov. 1 at Haverhill (swim events).

Andover 97
Nashua, N.H. 78

Placing first in a state-cut time for AHS was Liz Mancuso in the 200 free (2:02.41).

Other individual winners included Jackie Leahy (200 IM, 2:25.65), surprising Liz Pallotta (200 IM, 2:25.65), Lauren Harlow (100 butterfly, 1:04.75), Jen McDonald (100 free, 1:00.20), Amanda Kaminski (100 backstroke, personal-best 1:14.47) and Holly Hinds (100 breaststroke, 1:09.82).

Runners-up were Caitlin Hamer (200 free, 2:03.69), Monika Eghbalian (200 IM, 2:28.41), Carolyn Cody (50 free, 28.19), Christina Casey (100 fly, 1:08.94), Courtney Hamer (100 free, 1:01.04), Caitlin Carpentier (500 free, personal-best 6:08.03) and Amy Caron (100 breast, 1:12.85).

Completing top three sweeps by touching third were Phuongnhu Nguyen (100 fly, 1:18.28), Lauren Grobicki (100 free, 1:05.57) and Amanda Saunders (100 breast, 1:21.56).

Casey Frost was third in the one-meter diving with 155.10 points, while Chrissy McSweeney placed [illegible] (120.55 points) and freshman Amanda Trerotola sixth (88.35 points).

Tracey O'Malley was third in the 500 free (personal-best 6:17.16) and Lydia Alovisetti fourth (personal-best 7:00.50).

Other fourths were earned by Rita Gillan (200 free, 2:25.03), Chrissy Caselle (200 IM, 2:50.91), Danielle Perry (50 free, 34.28) and Monica Chung (100 back, 1:20.65).

The locals won all three relays, including the 200 medley where Lauren Harlow, Hinds, Connie Brown and McDonald finished in 1:58.00.

In the 200 free the top quartet consisted of Caitlin Hamer, Courtney Hamer, Hinds and Lauren Harlow (1:50.88).

Touching first in the 400 free relay was the team of Monica Eghbalian, Mancuso, Candice Peak and Caitlin Doherty (3:59.31).

Placing second were the 200 medley crew of Peak, Caron, Doherty and Pallotta (2:00.00), along with the 400 free squad of Jamie Kapelson, Pallotta, Casey and Leahy (4:21.22).

Third-place AHS relays were 200 medleyers Matia Kostakis, Cody, Casey and O'Malley (2:09.93), the 200 free foursome of Saunders, Eghbalian, Kostakis and Leahy (1:57.66) and the 400 team of Dana Medaglio, Kostakis, Gillan and Nguyen (4:23.38).

Andover 105
Reading 76

Holly Hinds had a big day with a double win, placing first in the 200 free with a state-cut 2:01.75 and the 500 free with a 5:11.40 clocking.

Also victorious in state-cut times were Diana Harlow (200 IM, 2:16.91), Lauren Harlow (100 breaststroke, 1:13.10) and freshman Caitlin Doherty (100 free, 55.41).

UTexas-bound Connie Brown was an individual victor in the 100 butterfly (5[illegible]).

The Lady Warriors swept the one-meter diving with sophomore Andrea Coiro first (158.62 points), Chrissy McSweeney second (144.67 points) and Jackie Maye third (120.97 points).

First-place relays were the 200 free crew of Caitlin Hamer, Amy Caron, Hinds and Brown (1:44.06), along with the 400 free quartet of Brown, Matia Kostakis, Monica Eghbalian and Caitlin Hamer (3:57.15).

Other runners-up included Caron (50 free, sectional-cut 26.69), Candice Peak (500 free, state-cut 5:20.78), Diana Harlow (100 back, 1:05.06) and Carolyn Cody (100 breast, sectional-cut 1:06.50).

Second in the 200 medley relay was the team of Brown, Eghbalian, Doherty and Jackie Leahy (1:59.93).

Placing third were Eghbalian (200 IM, 2:27.97), Jen McDonald (50 free, 26.90), Liz Pallotta (100 fly, 1:07.66), Leahy (100 free, 1:00.34), Caitlin Geary (100 back, 1:05.84) and Dana Medaglio to complete another sweep of the 100 breast (1:17.85).

Touching third in the 200 medley relay was the foursome of Liz Mancuso, Amanda Saunders, Pallotta and Courtney Hamer (2:04.66).

Third in the 200 free relay went to Phuongnhu Nguyen, Rita Gillan, Monica Chung and Lauren Grobicki (1:56.56), while third in the 400 free was the foursome of Caitlin Carpentier, Jen Borden, Courtney Hamer and Hinds (4:11.34).

Jamie Kapelson placed fourth in the 500 free with a state-cut 5:38.53, which means nine AHS swimmers have state cuts and two more have sectional cuts in this event.

Christina Casey added a fourth in the 100 back (1:10.16).

Nailing down fifths were Chung (200 free, 2:26.66) and Kostakis (100 fly, 1:14.56).

Adding sixths were Borden (200 free, 2:27.94), Nguyen (200 IM, 2:46.94), Amy Kasparian (50 free, 35.37) and Danielle Perry (100 free, 1:18.25).

BOYS SOCCER

The Andover High boys varsity soccer team made it a little tougher on itself in terms of Division 1 North Tournament qualification, dropping a pair of recent games to a pair of traditional Eastern Mass. powerhouse opponents.

The Golden Warriors lost a rain-soaked 4-0 non-league decision to undefeated South South school Duxbury, and Tuesday night they were nudged 2-1 by Merrimack Valley Conference Division 1 leader Lowell under the lights at Lovely Field.

Those results left coach Mike Wartman's crew at 6-8-1 overall and 5-4-1 in MVC play, needing five points in the final four regular-season games to earn a berth in the tourney.

Schedule

Andover plays at Chelmsford this afternoon (3:30 p.m.) and travels to Central Catholic next Tuesday (3:30 p.m.).

The regular season wraps up next week with home games at Lovely Field against Dracut on Thursday (3:30 p.m.) and non-league Somerville Saturday night (7 p.m.).

Lowell 2
Andover 1

The Golden Warriors, who handed Lowell (9-1-2) its only loss of the season 1-0 back on Sept. 10, fell behind 2-0 at the half as the Red Raiders' Ken Pigeon netted both goals.

The locals dominated the second half, closing the gap midway through the period when senior forward/midfielder Mike Zammuto netted his team-high fourth goal of the season.

Jarrett Mackin and Dave Kaplan both picked up an assist on the tally.

With 15 minutes left AHS appeared to score the equalizer, but Capt. Anthony DiLorenzo's goal was wiped out by an offside infraction.

"The second half was our best 40 minutes of the season," said coach Wartman. "We controlled play — and even though we didn't come away with a point we had a lot to feel good about."

Junior goalkeeper Pat Twomey was sharp, making 15 saves, and others playing especially well were junior midfielder Tim Bengston and Capts. Nick Brucato and Mike Corey who alternated at the stopper and sweeper positions on defense.

Duxbury 4
Andover 0

The visitors showed their skill level from beginning to end as the Golden Warriors were blanked for the fifth time this fall.

Duxbury bolted to a commanding 3-0 halftime lead and was never threatened.

Pat Twomey made 10 saves in net, while senior midfielder Hisanori Yamaguchi and junior forward Tyler Hopkins were lauded for their solid play by coach Wartman.

CROSS COUNTRY

The Andover High girls defeated Methuen, 20-39, while the AHS boys dropped a 22-37 decision to the undefeated Rangers in Merrimack Valley Conference dual-meet action.

Those results left the Lady Warriors at 5-3 overall and the AHS boys at 3-4.

Schedule

The locals were at Central Catholic yesterday, after *Townsman* presstime, and travel to Tewksbury next Tuesday for the regular season finale.

The annual MVC Championship Meet is at Chelmsford (Oct. 26), while the State Coaches Meet (Nov. 2) and Eastern Mass. Division 1 Meet (Nov. 9) are both at Franklin Park in Boston.

AAU tryouts Sunday

Andover youngsters are invited to try out for the Team New England AAU Baseball Club's 11-under, 12-under, 13-under, 14-under, 15-under and 16-under teams for the 2003 season. Tryouts will be held on consecutive Sundays, Oct. 20 and 27, from 3-5 p.m. at Home Run Park in Lawrence.

Participation includes winter workout/baseball practices, conditioning program and AAU Baseball Tournament play in 2003.

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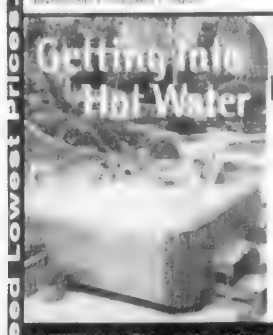

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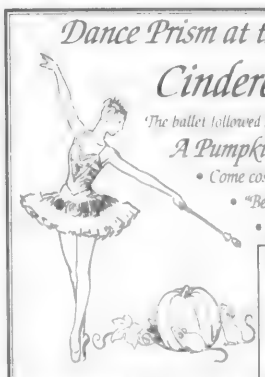

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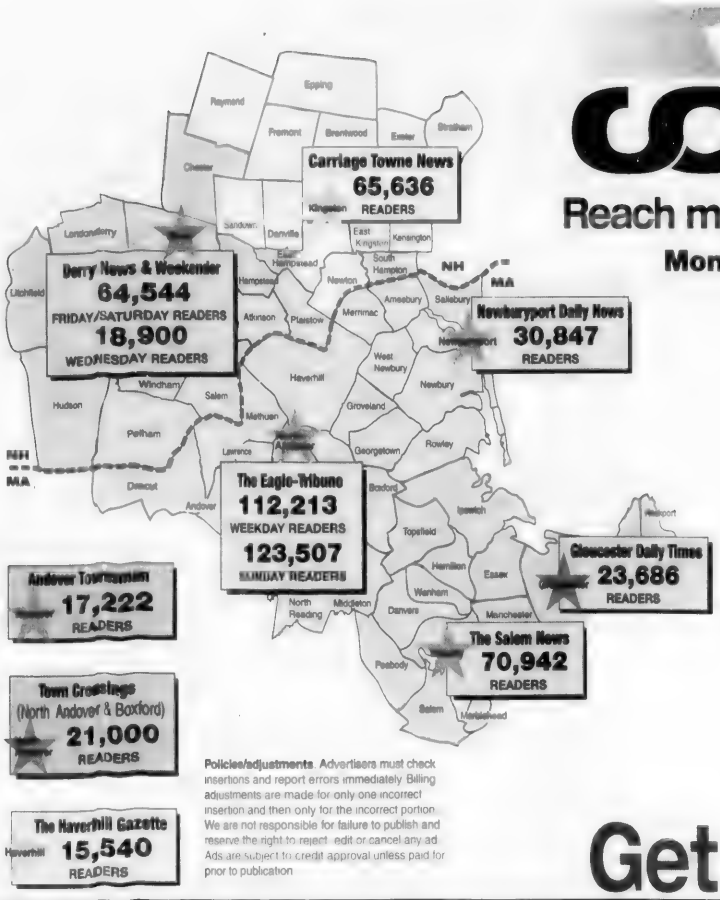

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Premises affected is located at 6 clark road and shown on Assessor's Map 138 as Lot 59. The application is available for inspection in the Office of the Inspector of Buildings during business hours, Monday–Friday 8:00 a.m.–4:00 p.m.

Christian Huntress
Chairperson
BallardVale Historic District

October 17, 2002

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In the ESTATE of HARRY F. MCKEON, JR.

Late of ANDOVER
In the County of ESSEX
Date of Death July 11, 2002

NOTICE OF PETITION FOR PROBATE OF WILL

To all persons interested in the above captioned estate, a petition has been presented praying that the last will of said decedent be proved and allowed, and that DOROTHY J. MCKEON of ANDOVER in the County of ESSEX be appointed executrix, named in the will to serve without surety.

IF YOU DESIRE TO OBJECT THERETO, YOU OR YOUR ATTORNEY MUST FILE A WRITTEN APPEARANCE IN SAID COURT AT SALEM, ON OR BEFORE TEN O'CLOCK IN THE FORENOON (10:00 AM) ON **NOVEMBER 12, 2002.**

In addition you must file a written affidavit of objections to the petition, stating the specific facts and grounds upon which the objection is based, within thirty (30) days after the return day (or such other time as the court, on motion with notice to the petitioner, may allow) in accordance with Probate Rule 16.

WITNESS, HON. JOHN C. STEVENS, III ESQUIRE, First Justice of said Court at SALEM this day, october 4, 2002.

Pamela Casey
O'Brien Register of Probate Court
November 17, 2002

Classified Index

2-10 Announcements
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51-75 Rentals
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101-148 Merchandise
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151-225 Service/Repairs
226-249 Transportation

Call 978-475-5300 to place yours today.

2-10 Announcements

2 Legal Services

Bankruptcy?
A FREE CONSULTATION
978-686-0108, Atty. Mark Ford

3A Lost & Found

LOST- Gray Tabby cat with stripes. Name is "Smokey." Young male. Maybe in wooded area, last seen between Shawsheen & Lowell St., in Andover. 978-475-6323

9 Special Notices

CLASSIFIED ADS BY E-MAIL. Now you can place your classified ads at your convenience. The Andover Townsman/Town Crossings have a new address. mapperti@andovertownsman.com. Send your classifieds 24 hours a day! We'll do the rest

FOR MORE INFORMATION and assistance regarding the investigation of financing business opportunities and work at home opportunities, "Town Crossing" urges its readers to contact the Better Business Bureau, Inc., 20 Park Plaza, Suite 820, Boston, MA 02116-4404

11-17 Financial

12 Business Opportunities

NOTICE
Some advertisements running in this category may require an investment

AN OPPORTUNITY TO WORK FROM HOME part/full time. Go to www.homebiztoolz.com 888-208-8088

HERBAL LIFE INDEPENDENT DISTRIBUTOR. Call for product or business opportunity 978-794-1844 or 800-458-2441

PRE-SCHOOL/ DAY CARE: Newburyport area, established 34 years, real estate included. $399k. 978-764-2001 z

We pay you to lose!
Up to 30lbs. in the next 30days go to: www.bethinfeelgood.com 888-208-8097

15A Money to Loan

Self Employed? Having difficulty getting a Mortgage? Call Alex
1-866-804-0808
MB2440 NH8595, Portsmouth Mortgage Company

15B Mortgages

Zero Down Payment
Call Vivian at Homestead 1-800-649-1614 Lic MA MB-1206

15C Credit Services

FINANCIAL Services available good or bad credit welcome. Specialize in business and personal loans. No fees. Bankruptcy accepted. Call us toll free 1-866-796-2915

18-24 Instructions

20 Private Tutoring

ACCREDITED EDUCATIONAL THERAPIST elementary - adult. Phonics, reading comprehension, writing composition, hand writing, math. S.S.A.T., S.A.T. Miriam Smith M.S.Ed. Orton Gillingham certified. 978-683-6129

A.C.E. MATH TUTOR - 20+ years teaching experience, Math Ph.D. Will tutor all levels. Middle School though College. Call 978-475-4285 eves

ENGLISH, foreign languages, math, biology, chemistry & physics, test preparation for SSAT, SATs, GRE, GMAT 91 Main St., Andover 978-475-5487 www.beavenandassociates.com

MATH TUTOR - Clear and patient help for the floundering, anxious, or ambitious learner. Harvard MA Call 978-475-7577

PRIVATE TUTORING Grades K-4. Remedial and reinforcement tutoring. Masters Degree in Special Education 978-475-5738

Speech Therapist
Specializing in preschool articulation and language delays has openings. Free screening. Call 978-475-4609

TUTORING BY EXPERIENCED TEACHER - Elementary and secondary levels. English, Math, Social Studies, Latin, French. Wellesley graduate 978-475-0966

21 Music & Dancing

DRUM LESSONS in the convenience of your home with experienced drum instructor. Berkley Graduate. Reasonable rates. 603-42-2870 www.johnmedeirosir.com

GUITAR TEACHER ACCEPTING NEW STUDENTS 25 years experience, music degree. All ages, levels, styles. Guitar rentals available. Bass lessons available. Your house or mine. For more information contact John 978-975-0335

LESTUDIO DE BALLET 978-470-1381 2 Dundee Park Andover. Ballet classes for adults and children

22 Instruction Miscellaneous

Automobile Driving
Allied Driving School, Methuen. Starts 10/15 & 11/19. 978-683-5512

PRIVATE YOGA Instruction Power Yoga / Ashtunga. Sculpt your ideal body. Call 978-852-1616 for availability.

TRACTOR TRAILER TRAINING CDL, Class A & B. Day & evening classes. Allied Career School, Methuen, 978-683-5370

VOICE LESSONS offered by local music teacher. After school hours available. Susan Spollett, 978-475-6356.

26-50 Real Estate For Sale

27 Commercial Property

GROVELAND, MA-For lease-Industrial Manufacturing Building. 30,000 sq. ft. on ground floor. Vacant and ready for occupancy $3.25 per sq. ft. triple net.

Olde Town Realty~Piccolo
978-373-5350 ● 978-372-0820
●www.oldetownrealty.com●

HAVERHILL-24,000 sq. ft. industrial building. $450k; 6700 Manufacturing building for lease, 5.95 NNN KRE Al Phaneuf 978-521-7800

METHUEN - Loop Business District. 6 room office condo. 1176 sq. ft. Plenty of parking. Convenient to 495 & 93. $ 79,900 Prudential Howe & Doherty 978-269-2282

PLAISTOW NH - Small office building. Center of town. Needs work. $129,900. 603-382-1669 or 603-234-1459

30 Businesses For Sale

LANDSCAPE CO. Turnkey, easy money maker. 50 plus accounts, includes equipment, fall clean ups in place. Serious inquiries. 978-374-9634

Houses For Sale

31MA Homes MA

AMESBURY, MA-

OPEN HOUSE
SAT. 2-3 & SUN. 1-1 - 79 Elm St., 9 room, 4 bedroom, 1.5 bath Victorian, hardwood floors, garage, $299,900 by owner 781-789-8477 brokers Welcome

ANDOVER, MA - OH 12-2pm Sun. 9 rooms, 4 bedrooms, 2.5 baths, cul de sac, Colonial, 2 garage, hardwood, central air, fireplace 17 Pole Hill Drive. FSBO $599,900 781-964-9500

ANDOVER, MA. Sunny 5 bedroom 3.5 bath Colonial in excellent condition. Finished walk-out basement, private level lot. $539,000. 50 Wildwood Rd. Owner 978-475-3396

ANDOVER NORTH: Wonderful home with 2/3 bedrooms, new kitchen, finished family room in lower level. Beautiful fenced yard. All offers considered. $349,900.

ERA Home & Family Real Estate
978-470-1999

ANDOVER Open House 1-3 - Adorable 5 room in town Colonial in impeccable condition. Hardwood floors, generous size, new bathroom, updated eat-in kitchen, farmer's porch, & new brick & cobblestone patio with flagstone wall $389,900. 22 Avon St. Call 978-470-1669.

ANDOVER- Open House Sunday, 12-4, 70 Stevens St. Cape with fireplace, hardwood floor, deck, & sunroom Reduced..... $324k. By owner 978-470-4633

HAVERHILL Beautiful West Meadow Townhouse, 2 bedroom, oil hardwood floors & tile. Mint. Pool, tennis. $184,900 603-767-5552

HAVERHILL/Bradford area Condos, 1 bedroom+ loft $119,900/Newly remodeled, 2 or 3 bedroom..... $125,000 New to market-Condex-3 bedrooms..... $187,900 New to market-Elegant colonial, 4 years young finished lower level..... $259,900 New Listing! Riverside, large, elegant, 2 family 6 & 6 with garage, ... $329,900 New listing! Large 2 family, on 1/4 acre, decks, 2 car garage..... $319,000 INVESTORS-6 units, loads or parking, lead certs... $399,000 Country locale-3 bedrooms, 1.5 baths, garage $259,900 ERA Brooks & DiAn Realty 978-372-1561/978-374-0144 www.erabrooksanddian.com

HAVERHILL, MA. 3 large bedroom Saltbox, 1.5 baths, new hardwood & carpeting, large finished playroom in walk-out basement, Corian kitchen, new wrap-around elegant farmer's porch, new roof & driveway, located across from beautiful golf-course on 1 + acre. Unbelievable location! $389,000. By owner, 978-521-8070.

HAVERHILL MA - For Sale by Owner. Colonial In Historic Highland area. 4 bedrooms, 1.5 bath, front to back living room with fireplace. 5 minutes to train. Great location. $235,000. 978-373-6209.

First Run
HAVERHILL, MA-

OPEN HOUSE
Saturday 11-3pm.
MOVE IN FOR THE HOLIDAYS!
New 2600 sq. ft. Colonial with 24 x 22 raised family room, from 26' kitchen, 3 bedroom, 2.5 baths, walk-up attic, walk-out basement. 2 car garage..... $409,900 New 2400 sq. ft. 4 bedroom Colonial. Fantastic floor plan, spacious kitchen flows to family room with corner gas fireplace, formal dining room and living room, 2.5 bath, 2 car garage... $389,900 Directions: Rte. 495 to Rte. 97 North, right on Glendale to Morningside Dr.
Arbor Glen Homes Inc.
978-697-4828

HAVERHILL-New to market-Condex-3 bedrooms, $187,900 BRADFORD AREA-Condos, 1 bed+loft $119,900/Newly remodeled 2 or 3 bed... $125,000 New to market-Elegant colonial 4 years young, finished lower level..... $259,900 New listing-Unique country home, hardwood, 5 yrs. young, acre of land ONLY ..... $299,900 New Listing-Large, 2 family on 1/4 acre, decks, 2 car garage..... $319,900 INVESTORS-6 units, loads of parking-lead certs. $399,900 Country locale-3 bedrooms, 1.5 baths, dead-end, garage. $259,900
ERA Brooks & DiAN Realty
☎978-372-1561/978-374-0144☎
www.erabrooksanddian.com

HAVERHILL, Two three families. 1 Garfield Street, $289,000; 2,3,4 Bedroom; 1-3 Ashworth Ter., $249,000, 2/2/1 bedrooms. 978-808-8456

LAWERENCE So. Adorable colonial Open floor plan with large living room, modern kitchen with new appliances, modern bath, 3 beds upstairs. Fenced in yard & off street parking. ..... $189,900 METHUEN-5 room cape In Marsh Corner School district. Modern kitchen & baths, all hardwood. $244,500 HAVERHILL- 7 room Colonial in mint condition. eat in kitchen, formal Dining Room & Living Room. Tiled foyer, 3 bedrooms plus finished basement. $262,000 Call Lynne at Remax Preferred 978-689-2880 x110

LAWRENCE, MA - A-1 Shape. 4 room, 2 bedroom, 1.5 bath Townhouse. Fully applianced kitchen, large living/dining combination. Priced to sell ..... $110,900 REMAX PREFERRED Grace, Jen or Liz 978-689-2880 x3142

METHUEN - Homestead Acres, 8 room, 4 bedroom Colonial. 2 fireplaces, 2 car garage, in-ground pool $374,900

HARKINS R.E.
978-475-1121

METHUEN - Large 2 family, 12 rooms, garage, nice yard, parking, much more. $314,900 Swan Realty 978-688-2326

METHUEN, luxury 1 bedroom starts $1050. 2 bedroom starts at $1125. Minutes from 495 & 93. Washer/dryer, central a/c, wall/wall, private deck, pool, clubhouse, business center, 24-hour fitness center. Short term available call 978-975-1001 www.appletonsquare.com

METHUEN, MA - The perfect family home. Completely remodeled, fully applianced oak kitchen, formal living & dining room, 3 bedrooms, 1.5 baths on extra large corner lot ..... $249,900 REMAX PREFERRED Grace, Jen or Liz 978-689-2880 x3142

NO. ANDOVER, MA- 9 room, 4 bedroom, 2 full baths condex on dead end street, new roof & siding, new kitchen & bathrooms, hardwood & tile floors, $339,900. Call 978-687-7064 or 978-337-2986

NO ANDOVER,MA New Listing Well built, updated Cape in established library area. Newer windows, furnace and roof, near schools $349,500 Nancy Drummond 978-689-2880 X310 RE/MAXPreferred

SALEM, MA By Owner Sat/Sun Oct. 12 & 13 From 1-3 8 Scotia Street, Salem, MA

OPEN HOUSE
Witchcraft Heights area on dead end street in great neighborhood. 4 bedroom Colonial, 2 private decks, woodstove, maintenance free exterior. $279,000..978-741-2321

SALISBURY-OCEANFRONT why pay condo fees when you can own a totally renovated, cozy 3 bedroom, 2 bath home with incredible views throughout. Asking $375,000 978-556-9565 owner

TOPSFIELD - 4 bedroom home on attractive street with "cul-de-sac" Remodeling in process Call Attorney Bill Evans, 978-887-2166, 978-500-0034.

31NH Homes NH

ASHLAND, NH - 12+ acres with 3 bedroom mobile home, 14x70, heated full cellar, heated oversized 2 car garage, 1 mile to I93, 3 miles to Plymouth center, and 10 minutes to White Mountain Golf Course, close to Squam Lake. For appt. 603-642-8849 from 8 a.m.-6 p.m

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32 Condos/Townhouses

DERRY NH - Newly remodeled 2 bedroom condo with private balcony. $99,900 Owner broker. Call.....603-537-1772

LAWRENCE,MA 12 Acton St Modern construction in small complex. 2 bedroom condo, separate utilities (gas)parking, laundry. $67K. Call Cambridge Realty 978-688-6368 or 978-852-2856 to see model unit

PLAISTOW $179,900 2 bedroom 1.5 bath, partially finished basement, quick closing available, condo fee $150 603-382-9864

34 Mobile Homes

SALEM MANUFACTURED HOMES
Retirement Park Salem, NH
2000 Skyline. 2 bedrooms, 2 bath/appliances stay. $104,000 1990 Burlington 2 bedroom 14x70, 1.5 baths..... $89,000 Others homes available! Call for info 603-898-2144

36 Lots/Acreage

ANDOVER MA - Acre lot Ready to build on $379,900 Property Consultants
978-687-9300

CHESTER, NH- 20 minutes I93 & airport, lovely area, approved 3.5 to 5 acres with 290' frontage, wooded lots with septic design, ready to build. $120k-$150k. Berge's Real Estate 603-893-8686 ext. 202

DERRY, NH - 6.5 acres on Derry/Windham line. Beautiful lot on a quiet country road. Close to major routes. $125,000. Agatha at RE/Max Omega Group 603-494-7622.

HAMPTON FALLS, NH - Rte. 88, surveyed, buildable, approved, 2 acre corner lot. Very desirable location. $199,900. 207-752-0016.

HUDSON, NEW HAMPSHIRE, 9 lots available. Duplex approved. Town water & septic. 1 + acres. Road will be paved by end of October. $150,000 + 603-870-8136

North Andover-Buildable lot ready to go Call for details! $259,000 Burke Real Estate 978-682-2416

WHITE Mountains, Stow, ME, River frontage, mountain views, electricity, paved road, 10 acres. $32,000. 13 acres, $42,000. 978-372-9182

39 Wanted Real Estate

MOBILE HOME WANTED Extra large on private one. Salem, NH area or close. Write Box W-205 c/o Classified Connection PO Box 100, Lawrence, MA 01842

41 Real Estate Services

LAWRENCE - Listings for homes for sale wanted. New real estate office. Brenner R.E. Located where Essex St's two way. 978-590-3079

51-75 Rentals

52 Houses for Rent

ANDOVER - Available immediately. Spacious Colonial 9 room, 5 bedrooms, 2.5 bath. Handy location, short term only. $2000 plus utilities. Prudential Howe & Doherty REALTORS 978-269-2226

ANDOVER - Beautiful 9 room home, 4 bedrooms, 2.5 baths, no pets, $3000 per mo. Prudential Howe & Doherty REALTORS 978-269-2222

ANDOVER,MA South School area 3 bedroom fenced yard, pets ok, $1700 plus utilities 1st, last, security/references 978-475-3481

ANDOVER - Near town, lovely 6 room home, 3 bedroom, private fenced yard and pool! Will consider short term $ 995 per mo. Prudential Howe & Doherty REALTORS 978-269-2224

BEVERLY,MA 3 bedroom, 2 car garage, private setting deck, yard, washer/dryer, furnished if needed $2000/mo + utilities. 978-927-5549

DERRY, NH -3 bedroom house, fenced-in front yard. Washer/ Dryer hook-ups. Off street parking. $1250. Call 978-828-1792 or 603-437-5590.

EAST KINGSTON, NH-3 bedroom, 2 baths, living room dining room, 2 car garage. Private, 3 acre lot. Pets ok $1500/month. 603-642-5128

GLOUCESTER, MA year round rental in newer home in Lanesville. Spectacular ocean views, sunsets, loaded with hardwood floors, and tile, open floor plan. $2000/month plus utilities. 978-771-9909

HAVERHILL-3+ bedrooms, close to highway. Wood stove, huge backyard, 2 car garage, lawn care, $2100, 1st last, $1000 security. 12 mo. lease. 781-640-1245

NEWBURYPORT, South End 1 bedroom house quiet large lot new washer/dryer fridge, large 3 season porch living room, eat-in kitchen study, approximately 2 miles to beaches $ 600+ utilities 978-499-7722

NORTH ANDOVER MA - Totally updated 7 room farm house with 3 bedrooms, 5 baths, beautiful granite kitchen $2500. Stone Ma Real Estate 978-475-0077 X202

SALEM, NH 3 bedroom 1.5 bath, fireplaced living room, deck, oil heat, garages, pet ok 6 month lease $ 800/mo Peter RE Mgmt 603-437-0771

WINDHAM, NH 3 150 sq ft 4 bedroom, 2 1/2 bath sunroom, fireplaces, garages, many upgrades $ 3,000 monthly Peter RE 603 437 077

52A Wanted Houses to Rent

EXECUTIVE WANTS TO LEASE HOME Call 978-546-2905

53 Condos/Townhouses

ANDOVER- Condo, beautiful 1 bedroom, close to major highways, deeded parking heat & hot water included Ready Now 1st, last & half month's security. No pets $1150 978-807-0280

ANDOVER, MA - Spacious bedroom Balmoral Condo 4th floor, 2 off street parking spaces. No pets $1200. heat/hot water included Available now. 617-846-4505.

DERRY, NEW HAMPSHIRE, renovated 2 bedroom condo, balcony, heat and hot water included $1200 Rose. 603-537-1772

DERRY, NH: Large, 1st floor, 2 bedroom condo at Hoadcroft, all new appliances laundry on premises, convenient to stores. No pets, non smoking $950 a month. Owner/broker, 603-432-3604

HAVERHILL, MA -2+ bedroom townhouse-Skylights, fireplace, deck, cellar, quiet wooded area, parking, no pets $1350+ 978-374-4784

HAVERHILL, MA-BIG 1 bedroom downtown, exposed brick/beam, security, storage, no pets, elevator, parking. $825 heated. 978-374-4784

LYNN,MA Spectacular views of ocean/Boston Skyline. Up dated 1 bedroom oceanfront condo. $1200/mo includes utilities & cleaning service (no phone/cable) 781-477-9233

METHUEN-Danbury Place, spotless 2 bedroom, parking, by Loop, only $950 heated! 978-374-4784

METHUEN, MA 2 level 2 bedroom 1.5 bath near Rte 93 495 very secure $950 mo + utilities no smoking no pets 978-682-9587 for appointment

NO ANDOVER 1 bedroom condo. Plenty of parking. Pool, tennis. $875 no utilities First last + security. Available 12 978-683-0452

SALEM NH large Condo 2 bedroom Air heat laundry parking. Near 93 & shops $990 No dogs 603-894-5300

SALEM, NH Rockingham Commons, 2 bedroom condo central ac, washer/dryer $1100 781-453-0867

TEWKSBURY, MA - Indian Ridge Townhouse near 93, 5 rooms 2 bedrooms, 2 baths, garage overlooks wood $1600 per month. Available now. Prudential Howe & Doherty REALTORS 978-269-2222

53A Duplex Rental

DERRY NH 3 bedroom, 1.5 bath, basement, yard, oil heat Petfok $1400 a month Peter RE Mgmt 603-437-0771 www.peterre.com

APARTMENTS

55M Wanted/ Apartment to Rent

NEED ASSISTANCE? Bathroom? Will trade living assistance plus cash for living space Charlie 978-682-0939

55MA Rentals MA

AIMCO ROYAL CREST ESTATES
NORTH ANDOVER, MA
- Spacious 2 bedroom & oversize closets
- Gated community
- Fitness center/clubhouse
- Walk to shopping area
- 100 landscaped acres
- Snow removal

CALL FOR WEEKEND SPECIALS 978-682-7200

ANDOVER 2 bedroom, 2 bath, lovely apartment at The Andover $1400 Call David 978-470-4948

ANDOVER - 2nd floor, 3 bedroom, 1 bath, fridge & stove, Rte 28 easy walk to train. $1350+ utilities 1st/last/security... 603-264-5151

ANDOVER-3 rooms, A/C, washer/dryer, appliances, parking, lease. $850 No pets/smokers. 978-689-4479

ANDOVER In-town 3 bedroom, 1.5 bath, in two family home. Available 10/1. On-site parking. $1600/mo. + utilities. 978-479-3177

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CURRENT GRAND MARQUIS, TOWN CAR, BUICK, OLDSMOBILE, CADILLAC OWNERS....TAKE AN ADDITIONAL
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Attractive 1 & 2 bedroom apartments situated on Merrimack River, close to 93/495. Spacious modern and fully applianced. Clubhouse, pool, tennis court's & fitness center. No Pets. Open Mon-Sat 10-6 Sun 12-5. One Bedroom Starts at $1,190. Visit us today at RiverVIEW COMMONS 460 B Winch Dr, Andover. 978-681-0100.
CORCORAN MANAGEMENT COMPANY

HAVERHILL,MA 1 or 2 bedroom, clean & quiet building, parking, laundry room, $850/mo 1st, last, references must. 978-521-1374.

HAVERHILL, MA 2 bedroom $.00 3 bedroom $.300 plus utilities 1st, last, security deposit required 978-521-3974

HAVERHILL, MA, 2 level, 2 bedroom with modern kitchen/bath deck, parking. $950, no utilities 978-6[illegible]

Near train. Call 781-234-7200 after 6 p.m.

HAMPTON BEACH WINTER [illegible]

978-374-9979

METHUEN Beautiful 1 & 2 bedroom, secure building, wall to wall, A/C, laundry on premises, appliances, off street parking. $850 & $950 with heat. GOOD CREDIT REQUIRED. No Fee. No Pets. 978-922-7800

METHUEN MA - 1 bedroom, [illegible] 1st & last. Separate utilities, no pets. 2 & 2 bedrooms, [illegible] 1st & last. No pets. Separate utilities & [illegible] available now. Steve 978-470-1843.

METHUEN, MA- bedroom modern complex, utilities included. Parking. $835/mo. 978-683-6682

METHUEN MA - Broadway St. 2 bedroom, owner occupied, off street parking, [illegible] bath, wood floors, no pets, no smoking, utilities included. $[illegible]/month. 978 794 9674

METHUEN MA- COUNTRY quiet, 1 bedroom near The Loop, new carpets, parking, $650 heated, no pets, no smoker. Lease. 978-657-8458

METHUEN, MA - Spacious 2 bedrooms, hardwood floors, dining room, enclosed porch, newly renovated appliances, prestigious area of Methuen. A gem! 1st floor. No pets. Credit check, references. $495 month, includes utilities. Call 978-687-3068

METHUEN
Two Bedroom
apartments available in beautiful, renovated historic M. Building. Heat not water. Central AC included. Fitness center, laundry facilities, ample parking, broadband internet cable service available. $1200 mo. 2 story, 3 bedroom Townhouse $1650, variety of unique floor plans available. 978-683-0092. OPEN HOUSE SAT & SUN 9:30AM TO 2PM

METHUEN
Washington Place Off Rt. 213 Near The Loop
bedroom $750 available Dec. 1st. $550 available now. Heat hot water included. Easy access to highways. Pool, playground, laundry facilities, on site maintenance. Attic storage bins.
978-475-4569
extension 16 or [illegible]

Two bedroom 2 bath, sunny garden apartment at Heritage Green. $1,[illegible] 978-475-4948

LAWRENCE/Methuen line 3 bedrooms, appliances, fenced yard, off-street parking. No pets. Near shopping. $925. 978-683-9989 508-414-3555

★ ★ ★ ★ ★
LAWRENCE, NO-
Modern 1 & 2 bedroom apartments available NOW!
Bedrooms located in Andover, South & N. Bedrooms located in the Prosperity [illegible] 978-475-[illegible]
* Must Have Good Credit and References. *
★ ★ ★ ★ ★

NEWBURYPORT- sunny spacious, 2 room condo, bath, parking and laundry. Atop gracious High St. Victorian. $900 + utilities. Fee paid by tenant. Corcoran Rental 978-463-0454

NO ANDOVER 6½ room 2 bedroom 1 bath in 2 family home. Off street parking, renovated. No utilities, non-smoker. $1100... 978-689-3742

NO ANDOVER 1 bedroom apartment, heat, appliances, parking included. Nice neighborhood. No pets. No smoking. $[illegible] 978-685-[illegible]23

NO ANDOVER Antique Duplex. 1 bedroom. Residential neighborhood. ..... $1300/mo. Stratton Realty 978-975-3713

NO. ANDOVER Gorgeous, spacious, rehabbed 3 bedroom in 3 family. New kitchen/bath, new hardwood floors. $575 & 7[illegible] 794-6636

NO ANDOVER MA Stuart Village Apts. 1 bedroom condo, quiet, small complex. Parking. No pets. $850+ utilities. 978-794-0690

NORTH ANDOVER - bedroom apartment, downtown Water Road. $850 + utilities. No dogs. 603-673-0839

NORTH ANDOVER - Near Merrimack, 1 room, 2+ bedroom updated. $1500 per mo. Prudential Howe & Doherty REALTORS 978-269-2265

PEABODY MA 2 bedroom Townhouse near Northshore Mall. $1,[illegible] month, including heat/hot water. Non-smoker. No pets. Call 978-532-0796

PEABODY MA 2 bedrooms, washer/dryer hookups. No utilities. Off-street parking. $[illegible] month, 1st last & security. [illegible] 978-532-5129

ROCKPORT MA near round shop. 2nd floor, 1 bedroom, parking, walk to town. $685 + utilities. No pets. 978-546-7899

SALISBURY 2 BED[illegible] quiet country, [illegible] heat, hot water [illegible] security, refer[illegible] No pets. $ 675 mo. [illegible] immediately 978 348 2604

SALEM MA Lafayette Street, Historic 4½ room 2 bedroom, washer/dryer, heat/hot water, parking. $1,095/mo. 1st, sec, $850/mo 978-248-0554

SALISBURY North BEACH, MA Quiet neighborhood, year round 2 bedroom, [illegible] parking $ 200/mo + utilities. Suitable smokers/pets. 978-465-9989

LAWRENCE - Showsheen [illegible] rooms 1st floor, renovated, parking. $695 978-682-8948

SOUTH LAWRENCE, MA, South Union St - 1 bedroom modern complex, utilities included, parking. $825/mo 978-683-6682

TOPSFIELD,MA - Just move in. Bright, sunny & cozy 1 bedroom, large deck, off street parking. $950/mo no utilities included 978-887-6011

TOPSFIELD, MA new furnished 5 bedroom home. 3 car garage, 3.5 baths, sunroom, 2 acre lot. $4,000+ utilities. No smoking/pets. 25 miles to Boston. Available Jan 1 suite Jan 2003. 978-56[illegible]-270

55NH Rentals NH

DERRY- A large selection of 2 bedroom town homes. All include garage, full basement, loft space & nice yard. No pets. Starting @ $1395

DERRY Contemporary Studio & 1 bedroom. Air, laundry & storage. Convenient to I-93. $700 $800/monthly. PATERRE Mgmt 603-437-077[illegible]

DERRY NH 2 bedroom in 4 family, gas/electric heat, from $895/month. Pater R E Management 603-437-077[illegible] www.paterre.com

DERRY NH Inside Estates. Newly remodeled 2 bedroom, heat & hot water included $ 850/monthly. Pater RE Mgmt 603-437-077

DERRY, NH Island Pond Small 2 bedroom cottage. Private community beach. 1st, last, & security deposit. $900/mo. No smoking. 603-893-9449

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KINGSTON, NH 4 room, heat, hot water, appliances, no pets, security, lease. Available now. $850/mo., 603-382-0850

LONDONDERRY Bedroom apartment. All utilities included. Security deposit, non-smoker, no pet, references required. $725/month. Available [illegible] 603-434-8062

LONDONDERRY 2 bedroom 1 bath Townhouse style Duplex, deck, washer/dryer hookups, newly renovated, finished basement, private, on-site Great school district. $ 95+ 207-363-3[illegible]

NEWTON, NH Plaistow Line, 2 bedrooms including heat, hot water, appliances, parking. $975. 978-270-4462

PLAISTOW 2 bedroom duplex. Heat, hot water included. Parking, no pets or smokers. 1st, last & security. $995. 603-382-5694

SALEM 2 bedroom condo, clean & quiet. Many updates. Balcony, near 93. $950+ up, includes heat/hot water. 1yr lease. No pets 603-893-5726

SALEM NH 2 bedrooms apartment, totally renovated. $1275/mo. Includes heat, hot water, non-smoking, no pets. Security deposit required. 603-887-6776

SALEM,NH - 5 room 3 bedroom. No pets. $1200 per month plus utilities and security deposit. Call 978 697 4467

SALEM,NH - Arrington Road, access 2 bedroom home with large deck & hot tub. Short walk to "the beach". $1200, 1st, last, security. Credit card & reference. Call 978 62[illegible] 220

First Run
SALEM NH Beautiful bedroom includes heat, hot water, garage. $750. Also, 1 bedroom Townhouse. $950. No pets. Lease 978-687-[illegible]459

SALEM NH - Luxury apartment, ideal for mature professional or other. No pets. No smoking. $1100/mo. Utilities not included. 1st + security. References + credit check required. Available [illegible]/4. 603-479-8497 after 5 pm.

SALEM, NH ONE Bedroom apartments from $950. Includes heat, electric & hot water. No pets, smoking building. Security deposit required. Available now. 603-887-6776

56 Vacation Places

ADVERTISE YOUR VACATION RENTALS here for positive results. For as [illegible] $1[illegible] per week you can have your property listed here. Simply call 978-475-5900. One of our classified customer representatives will be happy to take your ad. This is the ideal time to list your winter ski properties.

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56A Seasonal Rentals

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N. Salisbury Beach, MA- Oceanside, furnished 2 bedroom townhouse cottage. Beautiful, private yard. 2 minutes to beach. No smoking/pets. Now-May. $700 + utilities. Seymour RE 603-893-8830

SALISBURY BEACH MA- Oct-May. Cozy 3 bedroom furnished cottages. $750/mo includes utilities (no phone). 978-462-8050 or 978-407-[illegible]

SALISBURY BEACH- Winter Rentals, 2 & 3 bedroom apartments. Available Sept-May. 1st, last, security. Call 800-825-4889

SALISBURY oceanside view from new [illegible] unit. $950/mo. includes cable, utilities, gas & electric. Not included 4 bedrooms, 2 twins, 2 doubles, queen sofa, 1.5 baths. No pets. Please contact Wendy 508-523-0960

SALISBURY & Seabrook Beach 1 & 2 bedroom units. Oct June. Starting at $65/mo. Tom Saab Assoc. 978-465-5[illegible]6

57 Commercial Property

ANDOVER, MA downtown- 1700 sq. ft. retail. High traffic and high exposure $2200/mo. 978-479-3137

ANDOVER - NO. ANDOVER line 2700 sq. ft. in professional office building. Great location and parking. Call 978-686-1111.

DOWNTOWN METHUEN commercial office or industrial space available 2600 sq. ft. to 15,000 sq. ft. Call 978-470-3545.

HAMPTON FALLS, NH Retail/office space for lease. Shoppers Village, Rte 1. Great parking and signage. $750 + utilities. 603-929-2999

Haverhill Ward Hill
39,000 sq. ft. $6.95 per sq. ft. triple net
Also available Hale St. 10,000 sq. ft., 8,000 sq. ft., 3,000 sq. ft. $5.50 per sq. ft. Call 978-372-005[illegible]

LAWRENCE, MA INDUSTRIAL PARK- 2,500-12,000 sq. ft. of light Manufacturing / Industrial space available immediately. CALL DAVE MORIN @ BROOKS PROPERTIES for details
603-894-1104

LOWELL, MA 13,000 sq. ft., 3 loading docks, easy I-495 access. $5.50/sq. ft. NNN. Minco Corp 978-499-9700

SHED SPACE
2200 sq. ft. unheated. $800/mo. 978-372-0055

58 Office To Share

LYNNFIELD MA 2 furnished windowed offices, conference room, receptionist, kitchen, fax, copier, & postage, free parking, discount for new attorneys. Lynnfield Woods Office Park Rte. 28 & Rte 1. Call Elizabeth 781-596-7002

59 Offices To Rent

ANDOVER - ATTRACTIVE DOWNTOWN BUILDING. OFFICE & PROFESSIONAL suite to sublet for or part time. Call 978-475-2182

ANDOVER CENTER Office & Retail locations. Singles & suites sizes from 50 sq.ft. 5000 sq.ft. Subdividable. 978-475-6732

ANDOVER NO. Jefferson Park Rt. 1 Full service individual offices $295/mo. High speed internet connection. 978-685-5440 www.officesuites.com

ANDOVER
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Druth Commercial Real Estate, Inc.
978-474-1144

ANDOVER Professional Office Space For Rent. November occupancy. 1 Elm Square 978-470-2929

ANDOVER - Small office space available from 500 sq. to over 900 sq. ft. in Post Office Ave. Downtown district. Call 603-204-5[illegible]

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NO ANDOVER First class office space. 500 - 10,000 sq.ft.
Everest Partners
978-536-9961

NO ANDOVER office condo at desirable Rte 114 location. 650 sq. ft. $2050 per month. 978-689-0282

SALEM, NH - individual offices/suites. Available on Sales Rd. Please contact Denis Tuney CPA at 603-894-4333

60 Warehouse Space

ANDOVER Downtown- 1000-20,000 sq. ft. Storage warehouse space. Call 978-423-9678 978-265-3[illegible]22

65 Rooms For Rent

A+ Clean, Quiet Rooms On site manager. Free cable $85/week & up. Deacy House. 978-975-5103. Windsor House 978-686-8980

PLAISTOW NH - 2 rooms private bath. $550 each. Half utilities. Quite dead end st. 1st and last. Call... 603-382-0545

66 Furnished Rooms & Apartments

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68 Roommates/ Housing to Share

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GROVELAND,MA Share 2 bedroom mostly furnished with responsible non-smoker. Storage available, parking and other conveniences - Sorry no pets. $450+ half utilities, 1st last deposit. Own phone/cable 978-521-[illegible]085

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METHUEN, MA quiet residential area. 25x25 suite, own bath with shower, share kitchen, off street parking, room for storage if needed. $700/mo. shared utilities. 978-725-0[illegible]63

METHUEN roommate to share beautiful clean 2 bedroom Victorian Condo with professional. Parking. $700/mo. 617-794-9280

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SALEM, NH A quiet country home. Room for rent. All utilities included. Washer/dryer. $500/mo. Non smoking. Mike 603-898-597[illegible]

76-100
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83 Professional

Administrative Assistant
We seek senior administrative assistant for a temp to perm position in Beverly, MA. This position requires a professional person with demonstrated proficiency in PowerPoint and MS office applications. Duties will also involve scheduling meetings, travel arrangements, filing and data base management. Extensive interface with Executive level management of this fortune 500 corporation will also be required. If you are looking for a challenging position that will utilize your computer and organizational skills then please contact us today.
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Growing consumer products manufacturer has an opportunity for a hard working detail-oriented individual with knowledge of MRP systems. This position requires strong clerical skills and experience with word processing and spreadsheet software. The successful candidate will have the ability to create manufacturing & purchase orders, enter production & provide clerical support to manufacturing operations. Packaging experience helpful. Please respond to:
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c/o Eagle-Tribune
PO Box 96
Lawrence, MA 01842

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Part time needed for busy Methuen law office. 20 hrs. Monday-Friday. Salary commensurate with experience. Send resumes to P.O. Box 239, Methuen, MA 01844.

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JOB Fair
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When: **22 October 2002**
Time: **2-7pm**
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Looking for a great place to work? One that the people you work with think the same as you do? Do you want great pay and benefits? The Academy Manor, Genesis ElderCare is the place for you. We are looking for RNs & LPNs. All shifts. We are offering a **New Base Pay Rate** with shift differentials. A new Tuition Assistance Program to help nurses to improve and increase their nursing skills. So if you're looking for a change come to Academy Manor Job Fair. There will be door prizes drawn and refreshments. Interviews will be offered on the same day. For more information call or visit
Dennis Dineen
Academy Manor
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Andover, MA 01810
1-978-475-0944

85 Medical

Clerical Assistant
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CNA or CPN
Needed a few days each week to assist physian in out patient facility. Call 800-442-4793 for interview

Dental Assistant
Experienced, mature individual to work 4 to 4.5 days in a busy progressive Methuen dental office. Excellent benefits. Salary based on experience. Ask for Michelle at Drs. Trcianello & Wainwright 978-685-2511

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Looking for experienced full time Dental Assistant to join our busy dental team. Excellent full time benefit package. Please fax resume to Joelle at 978 686-4824

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DENTAL HYGIENIST Highest pay, solo, leading edge infection control, full benefits including retirement. Motivation, high standards required. Full or Part time. Take look you deserve. 978 352 842 or fax 978 352 5995

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Needed part-time for busy Methuen dental office. Excellent salary and benefits. Fax resume at 978-682-674 or call 978-682-0336 to schedule interview.

EKG TECHNICIAN
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Medical Assistant
Busy family practice looking for certified bilingual medical assistant. Experience a must. Fax resume to Denise 978-688-9233

MEDICAL RECEPTIONIST
Busy surgical practice seeks a highly motivated customer oriented individual to join our front desk team. Full time. Previous medical office experience preferred. Send resume to Jane Kirkpatrick, 288 Groveland St., Haverhill, MA 01830.

Medical Records
Clerk Full/part time position for busy family practice in Southern NH. Send resume to Box M-20229 c/o Eagle Tribune PO Box 100 Lawrence, MA 01842

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No nights or weekends! This is a full time position in the cardiology department of Rivers de Medical Group, Lowell, MA. Good telephone skills essential for extensive telephone triage. Minimum 1 year cardiology or acute care experience is required. Competitive salaries and benefits with a pleasant work environment. Please fax resume to 978-441-6075. Attn: Practice Administrator email sfauvel@riversidemed.com

Transcriptionist & RN - CMA
Part time positions for dermatology cosmetic practice. Please fax resume to 978-744-7072 or email hvanweiss@hotmail.com

87 Business

Administrative Assistant. Support successful financial planner in N. Andover. Must be organized. Experience should include investments, life insurance, MS Office 2000, the internet & ability to learn industry software. Part/full time. Fax 978-688-0749 email rogoneassoc@aol.com

Business Assistant
Work with President of mortgage company, Salem, NH, as his assistant. Must be computer literate, knowledge of Excel & Word, personable, dependable. Call Mr. Gagnon 603-890-8900; fax resume first to 603-890-8901.

MEDICAL CODING SPECIALIST
with Veryses experience for a busy medical practice. Send to Ad #M-20165, c/o Eagle Tribune, PO Box 100, Lawrence, MA 01842

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91A Sales/Retail

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93 General

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2 years experience. 40 hours $9-7 an hour. Prep work and cooking various dishes according to menu and customers. To apply see Manager 45 - 47 Pelham St., Methuen MA 978-686-[illegible]22

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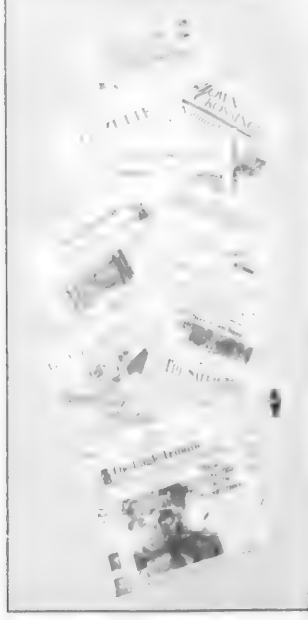

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[illegible]

Switchboard Operator -
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[illegible]

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MAINTENANCE MECHANIC

Full-time position for large residential community in North Andover. Wee-rounded maintenance experience on high standards of workmanship required. Must be available to rotating emergency call schedule and snow removal as needed. Competitive salary with full benefits package. Submit resume with cover letter to: Property Manager, 10 Wood Ridge Dr, No. Andover, MA 01845 or fax 978-687-6616. No phone calls please.

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Newmans Furniture

Seasonal, PT smiling customer service. Apply in person Newmans Furniture, Downtown Haverhill, MA

NOW HIRING at your Plaistow NH Wal-mart.

Pharmacy Technician

Opening Weekdays
Please apply in person at the pharmacy. 58 Plaistow Rd.

OPEN HOUSE & JOB FAIR

IPSWICH BAY GLASS CO
420 Newburyport Turnpike
Rowley, MA 01969
OCTOBER 26, 11 AM – 1 PM
Applications will be taken, on site interviews & tour of facility. Job opportunities include: Metal Fabrication, Composite Panel Assembly, Shipping & Receiving & General Help. Helpful attributes: basic math skills, good work ethics & ability to work well with others, dependable & available to work Over Time, Saturdays included. Full benefits package offered & are part of a Union Contract.

OUT SIDE DISMANTLER
Must have own tools. Experience preferred but will train the right person. Must be dependable. Apply in person to Anchor Used Auto Parts, 140 West St., Lawrence

PAINTER

Responsible, clean cut Painter wanted for interior & exterior work. Must have own transportation 978-360-3722

Parts Technician

Energetic individual to manage business unit. Immediate opening. Take charge individual for growing parts distribution unit for dealer for largest school bus manufacturer. Responsible for internal/retail sales, inventory management, ship/receive, customer service and marketing. Hands on, growth potential. Parts experience not required. Factory and on job training. Competitive salary and benefits, good environment. Apply in writing to: Jeff, Coastal Bus & Equipment Sales, Inc., P.O. Box 752, Rowley, MA 01969

Patsy's House Daycare, has PT openings for qualified applicant. Must be dependable & love children. 603-898-5655

Prep Cook

Full time daytime hours. Apply in person Borrelli's Italian Deli, 300 Merrimack St., Methuen 978-687-2306

PT CUSTODIAL HELP
Mornings, must be dependable and a self starter. Some physical labor required, references also. Please send letter of interest to Ad# MI9557 Eagle Tribune PO Box 100 Lawrence, MA 01842

PT/FT DELIVERY PERSON, valid license required Start immediately. Apply in person at Casey Paper, 200 Merrimack St., Haverhill

QC INSPECTOR

Must have CMM experience. Full time & benefits. Call 978-546-1331

RECEPTIONIST

GUARDSMARK, INC. has an immediate full-time position available in Haverhill, MA. Full-time benefits include company-paid medical premiums, group term life insurance, matching 401(k). Uniforms and training provided at no cost. Minimum age 21. High School diploma or GED required. Guardsmark, Inc. is the largest employer of former FBI agents in the world. Interested applicants should call 617-723-0445 to set up an interview. EOE

Receptionist

Part time, 12-5pm daily. Duties include filing, reception word processing, and more! $10/hr. Call Gina @ 800-394-2263 for more information.

RECEPTIONIST

Part time, 20 hrs. Duties include answering busy switchboard, filing, data entry, typing, Microsoft word, and Excel a plus. Email or fax resume to 978-465-6653 statest@piperp.com

Receptionist

Position available in a fast paced growing company. Duties include answering a multi line phone system, greeting vendors & customers, and typing proposals and quotes. Ideal candidate should possess a basic knowledge of MicroSoft Word & Excel. Knowledge of glass a plus, but will train the right individual. Candidate should enjoy working with the public, must be detail oriented and have a positive attitude. Competitive benefits package available and salary negotiable. If interested, please forward resume to Wendy Anderson at Ipswich Bay Glass Company, PO Box 511, Rowley, MA 01969.

Restaurant

Very busy new Italian restaurant needs more help, all positions. Apply in person:
ZINGARELLA'S
170 Rt. 101, Bedford, NH

RETAIL MANAGEMENT

Retail Management Without The Retail Hours, No Nights. Storage USA Has Immediate Openings For Assistant Managers In The Haverhill, MA And Salisbury, MA Area. Full Benefit Package Includes Paid Training, Vacation, Holiday, And Sick Pay, 401k With Company Match, Medical And Dental Insurance. For Immediate Consideration Please Fax Resumes To: 978-462-4658, Or Call 978-462-8882 To Set Up An Interview. EOE

ROOFER

Must have 2 years experience in commercial roofing. Must have vehicle. 978-685-7761

● SAUTE COOK
● LINE COOK ● FRY COOK
● Waitstaff ● Bartenders
Premium wages
Apply in person, ask for Mike
Casa Vecchia Restaurant
8 Hampstead Rd., Salem, NH

SECRETARY/ RECEPTIONIST

Full time
Carlson GMAC Real Estate seeks dependable person for busy sales office. Computer skills required, must have customer service experience and pleasant phone manner. Please fax resume to: 978-927-3047 or email: beverlyreceptioist@carlsonre.com .... EOE

SERVICE TECH

For sewer, drain and septic business. Excellent opportunity for the experienced or non experienced individual. CDL drivers, drain cleaners, others invited to apply: Call 1-800-345-6677

Snow Shoveling/Blowing

Dependable, with own transportation. Must be available 7 days a week, 24 hrs. a day $20/hr For more info call 978-777-2552.

Staff Supervisor

needed full time for adult phone call center in the Northshore area. Seeking mature, reliable person with management experience. Competitive Pay & Top Benefits Medical, life insurance, profit sharing plan and more! Call Liza 1-800-304-2055

TATOO ARTIST

Salem, NH, own equipment, call after 1 PM
603-890-1325

TELEMARKETERS DREAM! Appointment Setting Only!

Expanding our phone room! Looking for 5 reliable, outgoing people P/T & F/T available, nights a must.
$200 Bonus after 30 days
No experience, no sales involved. Ask for Melissa at 877-870-9596

Telemarketing Manager

Mass leading home improvement company seeks telemarketing manager. The right individual can expect to earn $50K+ annually. Salary + commission. Experience is required. Here's your opportunity. Ask for Max. 978-459-1190

Tow Truck Driver

Clean driving record a must. Must be dependable. Apply in person, Anchor Used Autoparts, 140 West St, Law 800-829-2328 or 800-382-5235

Tow Truck Driver

Experienced & reliable. Full time days. Salary based on experience. Call 978-374-0311.

WAREHOUSE COMMISSARY
Help wanted in Salem NH. F/T, P/T. Good pay. Ask for Nick Senior.
Call 603-894-7397

Warehouse/Driver

Immediate opening for CDL local delivery driver/warehouse worker. Full benefits plus overtime. Call John 781-932-1126 at United Refrigeration Inc.

WAREHOUSE

If you have WAREHOUSE and FORKLIFT experience, there may be an opportunity waiting for you. We are a packaging and distribution facility in the Lawrence area with openings for dependable, shipping, receiving and warehouse help. Please stop by & fill out an application.

IDEAL BOX COMPANY

200 MERRIMACK ST.,
LAWRENCE MA 01843

99 Child Care Providers

A FRIENDLY, warm environment for your child, No. Andover, full time, infants to 5 years, preschool curriculum. # 202030. 978-258-1506

Licensed Daycare has full time openings. Infants thru kindergarten. Call Patsy's House, Salem, N.H. 603-898-5655

99A Child Care Provider Wanted

BABYSITTER needed 5 days per week, 3:30 – 6. Two girls, 6&10. Near West Elementary. Andover. Cell 978-758-6399 or 508-926-0519 days.

First Run

EXPERIENCED in home PT child care provider needed for two young children. Please call 978-470-4938

PART time nanny / mothers helper wanted for busy Andover family. Must be mature, responsible and have own transportation. Excellent salary. References required. Call 978-475-0857

99B Child Care Providers Licensed

A KID'S PLACE Home Day Care FT / PT care for all ages. Nurturing & structured environment with AM Pre-school program. Meals included. 5 years experience. Catherine 978-988-9643 license #196427

ANDOVER Second Family Day Care. Loving Mother and experienced teacher has a special place for your child in my home. Arts program. Local references. License #203916. Judy 978-475-3342.

DAYCARE openings at Heidi's Home Care. On Shawsheen St. Tewksbury. Certified teacher & licensed daycare provider. Small child provider ratio. Teachers no payment during summer. License # 204600. 978-640-0608

PATTI'S PLACE – Highest quality family day care since 1980 – experienced & loving staff. Limited fall full day openings. Interviewing now for 1 full time infant & 1 part time 3/4 yr old opening. Lic #202543. 978-683-5104

QUALITY live-in child care. Average cost per family $255 for 45 hours of care per week. E.F. AuPair US Government Regulated Agency. Call Paula Keefe 978-683-4563

99C Child Care Providers Non-Licensed

ALL CHILDCARE PROVIDERS IN MASSACHUSETTS ARE REQUIRED TO BE LICENSED. Only NH Childcare Providers May Be Licensed Or Non-Licensed

LIVE OUT Nanny CPR, First Aid, PNO Training, non-smoker, mother of preschooler desires a position of 20+ hours a week. Have own vehicle, light laundry and errands. Would like a position that involves playdates, and community activities.

101-148 Merchandise

102 Articles for Sale

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■ Designer Ladies jackets/ tops. Approximately 50... From $6 to $12 each. Size 4-10 Call 978-683-5313

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GOKART – Carter 2 seater, 10hp motor, like new HONDA snow blower excellent condition Both items $1200 each Call 978-317-7041

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GRACO Packnplay $35, Exersaucer $35, highchair $15, walker $10, After 5pm 978-469-9606

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LAWNMOWER - Snapper Rider, 8 hp, complete. Can be serviced or for parts. $50. 603-898-9239 Call 3-9 weekdays

■ LAWN Mower with bag Excellent condition. $45.
978-475-7045

MOVING EQUATOR Washer/ Dryer 1 piece unit made in Italy. Used 4 times. Paid $1250 at Sozio. Sell $600. China cabinet, fruitwood, glass shelves, lights. $400. Grandmother clock, oak, $300. Broyhill loveseat $100 & Sleeper sofa, double, $150. Call 78.-593-4935

■ NO DOUBT Tickets at Worcester Centrum Sun. 10/20, 7:30pm. Great floor seats, 2 for $99 978-973-8239

OFFICE chairs (2), photocopy stand, Pentax 1000 camera & lenses. Unopened Disney videos. 725 Stereopticon cards & 2 viewers. Star log magazines. Unopened Disney Trivial Pursuit. Unopened Disney laser disc Fantasia, sewing machine, slide viewer, & more! Buy it all for $2000 or call for individual prices 978-681-6606

OFFICE DESK 6 drawers, Mahogany style wood, 60"lx 30dx29h, excellent condition, $75. 978-688-5508 Andover

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88 piece Yorktowne service/12 (blue/white) $97 603-432-0774

POMPANOOSUC MILLS dining room set, 84" dining table, 6 chairs, buffet. Paid $7000, asking $3000. Whirlpool washer/dryer 2 years old, paid $750, asking $300. 978-409-1661.

POOL CUE Meucci Model MTC – 4, 2 shafts, 1 never used. Retails for $1000 Selling for $700. 978-430-6263.

QUEEN BEDS (2) - $200 Matching coffee table set, $50. Large oriental rug, $50 Or best offers. 781-592-4877.

■ Recliner Dusty Rhodes $50. Red wood picnic table with benches $25. Boys 20" bike $15. Call 978-689-99/

REFRIGERATOR Compact 13cu ft. 24wX22dX60h 2 years old used 1.5 Perfect for small apartment, summer home etc. $199....978-556-0968

RIDING Lawn Tractor - 14/42 cut. Great condition. $400. Sears walk behind snowblower, 3.5 HP, 2 cycle, 20". $100. Upright 5' Imperial heavy duty freezer 3 shelves. $175. 603-635-8712

SEWING Machine, SEARS PORTABLE, 25 years old, hardly used, carrying case, extras. $95. 603-437-5601

SHOWCASE – Paid $700. $500 firm. Cash Register. Paid $350. $250 firm.
Call 978-682-2123

SOLID Oak pedestal dining table with leaf and 6 arrow-back windsor chairs, like new, a steal at $600. Solid oak 6 drawer dresser and separate oval mirror, perfect condition, $300. Large oak armoire with 2 doors and 2 drawers, $200. Pretty coffee table has dark green base with 2 drawers and glass top over display area, large square, $150. Call 978-740-2428.

SWING SET – Original price $395 Asking $95 Brand new Palm Pilot, $375 value, asking $125. Scott, 603-437-2520

THEATER – DJ stuff, 500 watt speaker, $150/pair, rope light, $50, road case, $250, velour curtains, $150, aluminum dolly $175. 978-774-3035

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Celtics ($80)/ Bruins ($53) face value, all games available. Dick Jr. 978-815-5925

TIRES, (2) snow P215-75R15 mounted on 6 lug Dodge rims, 1 year old. $250 for pair. 603-898-2177

■ TIRES, (3) P185/75R13 (snow), P175/80R13, 185/70SR13 (on Rim), $10/each. 603-329-6895

TIRES- 4 Nokion NRW-H, 225/60R15. BMW Snowtires on Rims and Hubcaps. $110 ea. Nearly new! 978-640-1013

Tuxedo, man's, worn once, size 46 regular, Etienne Caron, $97 Call 978-689-3830

TWO REPLACEMENT WINDOWS:
20 and 3/8" X 64.5" Brand new. Will sell for $100 for both. Call 978-372-4808

■ WEB TV Brand new in box, also comes with wireless keyboard. $75
978-521-5372

WILLIAMS Propane Space Heater. 36,000 BTU's. Used only one season. Asking $500. Call 603-434-1737

WOOD STOVE, Ashley, good for a garage Call for details. Asking $200 or best offer 603-659-6269

WOODSTOVE - Old Mill, steel, airtight, brick lined, fire view, excellent condition. $300. 603-893-3311.

14 GALLON HEXAGON Fish tank with stand, & all accessories $75 978-688-8636

3 HONEY pine This End Up twin size beds, bought 1998 brand new, excellent condition, paid $800. each, will sell for $425. each or $1,200., all 3 603-382-2653

3'x40' CEDAR FENCE with gate, $60/best. 30 gallon fish tank $50/best. 2 door rabbit cage $40/best. 978-372-8606

102A Free Articles

TEXAS OAK BAR, with two bar stools, formica top 20" x 50", $175; if interested call 978-475-9572.

103 Household Goods

AIR CONDITIONER, Whirlpool 5k BTU's used 1 season, $79 best offer 978-546-0148

BARRISTER BOOKCASE - Oak, 4 shelves, glass front enclosure, $150. Call Kathy at 978-683-5105.

BED-Brand new, Queen, Still in wrap. Deluxe orthopedic pillow-top mattress set and frame. Cost $899. Sell $325 603-641-1940

BED King or Full "Serta" mattress/box/frame. New still in plastic. Cost $1600. Sell $300 King. $475. Can deliver. 603-431-6556.

BED Queen - black iron canopy. Orthopedic. Mattress/box/frame New - still in plastic. Cost $1195; Sell $375 can deliver 603-433-6026

BEDROOM SET '40's Cherry French Provincial full headboard, dresser, bureau, night stand & mirror Excellent condition. $975. 978-521-2544

BEDROOM Set 8 piece cherry wood, 4 post bed or (sleigh), dresser with mirror, Men's chest, 2 night stands (all Dovetail). Never opened Still boxed Cost $5800 Sell $2000. Armoire available. Can deliver. 603-433-8464

BEDROOM SET - Full/queen mirrored hutch headboard & matching 6 drawer bureau, night stand.$450. 978-468-6075

BEDROOM SET – Moving Quality French country queen size bedroom set. 6 pieces include Armoire & desk $2500. Call for info leave message 978-281-3311.

■ BUREAU, child's
4 deep drawers, like new.
$45.
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CHILDREN'S BEDROOM Set, white, matching, 2 twin beds, bureau, dresser, desk, vanity, mirror, lingerie bureau, bookcase, $600/best Maytag large capacity WASHER $100. Whirlpool electric large capacity DRYER, like new $200.
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Couch/love seat

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DESK, large, oak, $50. Small entertainment center, $25. Fridge., $100. King size soft sided water bed, $100 Best offers. 978-474-9292.

■ DESK, walnut woodgrain, 3 drawers with generous storage, good condition. $75 or best. 603-362-8246

DINING ROOM-Cherry wood, table, 6 chairs, lighted China hutch, mint condition! ... $925 781-592-4644 after 2pm

DINING ROOM Hitchcock maple set: China cabinet, tables with 3 leaves, 6 chairs, rush seating, custom table pads, mint condition $2,600 603 425 6367

DINING ROOM set cherry wood. 96" table with 2 leafs. 8 hand carved ball & claw chairs, lighted china & buffet. Never opened. Still boxed Cost $11,899 Sell $2500 Sideboard $350 Can deliver. Call 603-433-6504

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(5 piece) Cherry $125,
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DINING ROOM SET – Solid oak, oval table 72" X 42" with 24" extra leaf. Claw foot pedestal style with 4 oak chairs. Custom made tie-on cushions. Must see. Sell $600. Call 978-521-5348

DINING Room Table seats 10

Thanksgiving

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KENMORE Washer & Dryer $60 apiece $99 for the pair runs good 603-887-4981

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Microwave, Sharpe excellent condition $30, 2 forest green afgans/$15.00each 978-374-9274

MOVING - MUST SELL! Queen bedroom set, solid natural cherry $475 Contemporary glass-top table & 4 chairs, $85 Glass-top coffee table, $45 Halogen floor lamp, $40 978-525-2918.

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Pfaltzgraff York Town service for 8 also includes wine glasses $50.00 978-92 9245

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TABLE & chairs, solid rock maple, 42" round, pedestal with 2 leafs that extend to 66" with 4 Windsor back chairs. $400. Solid rock maple teacart with drop leaf on side, extends to 37.5" $100. 978-774-2892

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All glass curio cabinet, gold trimmed $75 603-362-9955

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Moving must sell!
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WASHING MACHINE, Maytag portable, self-contained, works great, $300. Wedding ring set $100. 978-258-7738

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WING CHAIR $75 4 silk pillows $35 each; 6 pair drapes $50 each Armoire Ethan Allen $2000. 978-470-0274

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Eves., 603-887-3930

5 Piece Henry Link Wicker Furniture Structurally sound. floral design $850 or best offer Cal 978 468-1220

107 Fitness/Sports

Boflex Motivator

Barely used. $1,000 or best offer Call 603-974-1003

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ANDOVER, MA - 15 Apache Ave [illegible] Household items, butcher block cart, furniture, children's clothes, Nintendo games

ANDOVER, MA [illegible] Sat. 10/19, 9-2pm. Household items, toys, clothes. Some-

Autumn Yard Sale

Giant Yard Sale

Giant Yard Sale

Estate Sale!

BRADFORD-Yard Sale! Saturday, October 19, 8 am-3 pm, Household items, toys, books, jewelry. Avon [illegible] 100 Muriel Terrace

DANVERS, 6 Putnam Street, Sat., Oct [illegible] items, all kinds, children's toys, clothing, small appl.

11 Ray St. Rain date Sunday

[illegible] Rain or Shine!

Ward Hill Church Fair. White Elephant Sale, bake & remembrance table.

LAWRENCE - 83 Farnham St. Two Family Yard Sale Sat. 10/19 & Sun. 10/20 9-3pm. Clothing, household items, kids stuff, baby items, miscellaneous

LAWRENCE South, MA - 21 BURKE ST (off Salem St.) Sat. 10/19, 8-2pm. Multi Family. A little bit of everything. No early birds

LAWRENCE S. Yard Sale 2 Kids Lane. Sat. Oct. 19, 9-2. [illegible] items, kids toys, china [illegible] more

LONDONDERRY NH [illegible] Rain/Shine. Computer, video games, toys, clothes, house-[illegible] McAllister Dr. (Rte 102 across from Post Office.)

LYNN, MA Hampton Bath & Kitchen 400 Lynnway Saturday, Oct. 19, 9 AM- 2

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MANCHESTER [illegible] Sat. 10/19 9-2pm Rain date 10/20 Community Yard Sale. Clothing, [illegible] Rain date [illegible]

MANCHESTER, MA EAST MANCHESTER AVENUE Community yard sale [illegible] Rain date [illegible] East St. Rte [illegible]

MANCHESTER, MA MOVING GARAGE SALE Fri. 10/18 & Sat. 10/19, 8am, 2 Laura Lane, corner of [illegible] Drive. [illegible] information

MANCHESTER, MA. [illegible] Dr. Home furnishings, furniture, [illegible] FAMILY [illegible] Rain date [illegible]

MANCHESTER, MA Sat. 10/19 & Sun. 10/20 9-3 [illegible] Antiques & collectables, clothes, toys, household, towels, linen. Sensational stuff! Pleasant Street [illegible]

MANCHESTER, MA - Sat. 10/19 9am to noon. Rain date Sun. 10/20. Heritage at North Andover Assisted Living, 700 Chickering Rd. Small items, furniture, TV, toys, clothes, household items, etc. No early birds.

NEWBURY, MA - 40 Green Street 9am-3pm, Sat. 10/19. Various items No early birds please!

NEWBURYPORT, MA - 17 Bevis Drive. Sat., Oct. 19, 9-2 p.m. Big screen TV, marble dining room set, sofas, rooms full of 50's memorabilia. NO NO NO SALE

NEWTON, MA ESTATE SALE Sat. 10/19 9am-5pm. Moderately priced antiques, furniture, glassware, frames, paintings, tools, and wide-ranging collectibles, household contents. Rain or Shine

NO. Andover-2 FAMILY Sat. 8-2, 480 Rey St. & 59 No. Cross. (Summer St.) BABY items, toys, books, clothing, crib, HOME items, LADIES & MENS Clothing & Maternity.

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NORTH ANDOVER, MA, 24 Woodcrest Dr., Sat. & Sun., Oct. 19 & 20, 8 AM- 2. HUGE SALE! furniture, tools, electrical supplies, household items & free stuff

PEABODY, MA. 2 Perkins St. (off Lowell St) Sat. Oct. 19, 9-3pm. Craft supplies, candles, clothes. A little of everything.

PEABODY, MA 489 Lowell St. Sat. 10/19, 8am - until. Raindate Sun. 10/20

MULTI FAMILY

LOTS OF OLD STUFF!

PEABODY, MA Sat 10/19 9-2 Moving Sale - Cleaning out the closets. Come & get it! Clothing, books, etc. etc., 53 Chestnut St. (Peabody square look for the signs)

PEABODY, MA - Saturday October 19, 9-pm Rain date Sunday October 20. Neighborhood Yard Sale. Arlene Lane off Tremont St. Furniture, toys, clothes, too. Something for everyone.

PEABODY- Sat 10/19, 9am-3pm. Rain date 10/26. X-mas, household, furniture, clothing, craft items and much more. 4 Curwen Road. Something for everyone!!

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NEWTON, NH - 87 Amesbury Road. Sat. 10/19 9-3. Dark dining set, couch & loveseat, bureaus, lamps and more

SALEM, MA 4 PARLEE ST. (Highcrest Heights) Sat. 10/19, 9-2. Rain date 10/20. Furniture, baby items, records, toys, house hold, clothes, etc.

SALEM, MA Saturday, 9-3 Rain date 10pm Raindate Sunday 10/20. Books, women's clothing, housewares. No early birds. 3 Gardner St.

SALEM, NH. 26 Matthew Dr. Sat., Oct. 19 8:30 AM. 30 Large Sale, household items, baby clothes, some furniture, toys, lots more

SALEM NH 6 Lanking Dr. Sat. 10/19, 9 - 3. Furniture, clothing and computers.

SALEM, NH 8 Briarwood Dr. (off Zion Hill Rd) Sat. 10/19, 7am-10 am only. Bikes, skis, sports, desk, filing cabinets, 9 x12 rug, large dog kennel, kids books & games, linens & much more!

SALEM, NH Multi Family Yard Sale 62 North Policy St. Sat. Oct. 19 8:00am to 1:00pm. Antiques, household items, kids items, clothes, equestrian items, etc.

SALEM, NH Sat. 10/19 8-3 Rain or Shine Estate & Yard Sale Follow the signs from Exit 2 Rte 93 to 10 Sycamore Ave.

SALISBURY, MA. 5 Trout Way, Sat. & Sun., Oct. 19 & 20, 9 AM - 2. MOVING SALE. Frdge, electric stove, dryer, washer, furniture, home interior, everything must go!

TOPSFIELD, MA Sat/Sun Oct. 19 & 20, 9-3. Multi family. Furniture, paintings, jewelry, silver plate, kitchen stuff, women's 16-18W, Christmas decos, 178 Washington St

WEST BOXFORD, MA Sat. 10/19 9-3. Rain date 10/20. Something for everyone. MacDonald Dr. Rte 33 N. Boxford Village. Small to Grandiose. Follow signs.

WINDHAM, NH, 33 Mockingbird Hill Rd., Sat., Oct. 19, 9-2 PM. MULTI-FAMILY. Furniture, musical instrument, vintage bikes, household appliances, many children items & much more. Rain Date Sun. Oct. 20, 9-[illegible]

WINDHAM, NH Alpine and Fernwood Roads Sat. Oct. 19th 9am-3pm. Neighborhood yard sale. 7 families. Something for Everyone!

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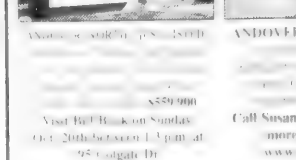

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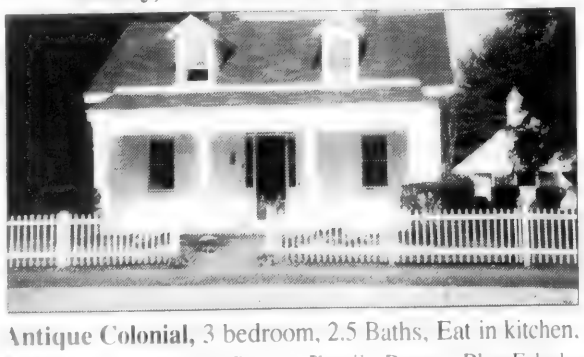

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FORD Taurus SE 1998 - 4 door sedan, excellent condition & all options, well maintained. New tires 50K. $7295 603 893 0[illegible]2

FORD Windstar 1996 GL Runs great Original owner 4 k Well maintained all records Fast $2200 603 642 583[illegible]

JEEP WRANGER SPORT, 2000 yellow loaded, only $ 3K miles. $[illegible] 978 [illegible] 6666

JEEP WRANGLER 1998 Excellent condition one owner, many extras $1 500 or best offer Call 978 686 0748

LINCOLN Continental 95 Berry grey 68K miles, keyless extras new shocks, great condition $7500 978 744 6258

LINCOLN LIMO 1985 White runs great! Fun To Drive Great conversation piece $ 350 Call for details 603 329 80[illegible]

LINCOLN Mark VII '90 5.0 powerful engine white, new tires, runs good, $2000 or best offer 978-28[illegible] 5909

LINCOLN Towncar Signature 99 Gold fully loaded, 6 disc CD player, 39K miles. Mint condition. $17,999 or best offer 603 362 8335

MERCURY, 1985 Ford V8 engine 4 door Asking $500 or best offer 603 642 4222

MERCURY COUGAR, 1989 V6, low miles, runs great CD player $ 200 or best offer Call Mike 603-233 388

MERCURY Marquis 1994 LS Excellent condition, fully loaded, CD/AC alarm auto start, leather $5995 best offer Mark @ 603 362 300

MONTE CARLO LS COUPE 1986 66,900 original miles, family owned Great condition $1900 best 978-532-2397

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OLDS LSS 1996, loaded, excellent condition, 1-owner. CD player, new tires, service records, 37K, $8500 978-887-0966

OLDSMOBILE [illegible] 42K miles non smoker $7000

CHRYSLER Imperial '92 [illegible]K miles $5000

CADILLAC Brougham 90 new [illegible] $3000 All great condition 978-697-5213

PLYMOUTH [illegible] 1993 Limited edition white silver, V-6, 7 passenger, very good condition! 36,000 miles. $2295 Call 978-470-0726

[illegible]

SATURN SL1 1995 4 cylinder, automatic, well maintained, very clean 101K highway $3,000/best 978-609-0998

SATURN SL 1994 5 speed, [illegible] exterior grey cloth interior, 95K, new battery, good condition $ 500 best offer. 978 470 27 9

SATURN SL 1996- Maroon 4 door Looks great, drives great $3000 or best offer. Must sell 603-329-4336

SATURN [illegible] miles, automatic, A/C, ABS, power steering & brakes, dark green, very good condition $5600 978-764-1132

SATURN SL 94-Auto. 4 door, 135K miles, gold, drives & looks fine throughout $1300/best offer 978 777-8484

[illegible] 1993 green, good dependable car, recent tune-up, new tires & brakes. $2200 Pat 978-590-9536

[illegible] dependable, new muffler. [illegible]

229 Foreign Cars

[illegible]

BMW Z3 2.3 2000 - 5 speed, 85K miles, silver / black leather, CD, heated seats, power top, immaculate garaged toy. $27,900. 978-356-1667

DAEWOO LEGANZA 2001 SX, fully loaded, excellent condition, runs like a charm! Silver exterior/gray leather interior 25K, $15,000 603 679 9827

EAGLE SUMMIT WAGON, 1994, 5 speed, AC, power doors, cruise, 99K, good condition [illegible]

HONDA 1989 Prelude - $4,000 miles, 5 speed, runs great, needs nothing Clean solid body No rust No rot $2,500 firm Call 6 7-5 0-47 9

HONDA 1992 Accord - Only $3850 Recent work done, runs good Low mileage for this 10 yr. car 124,500 Call 978 682 9502 after 4 pm

HONDA ACCORD EX 1990 5 speed, ac, sunroof, power windows, 227 highway miles, $[illegible] offer 978 6[illegible]4 3875

HONDA ACCORD LX 92 4 door 5 speed 5K sport wheels [illegible] alarm garaged, [illegible]

HONDA ACCORD SEDAN, [illegible] Auto CD owner, [illegible] miles good condition, $[illegible]

HONDA [illegible] 1998 4 door, [illegible] windows & locks A[illegible] tape player 29K highway $6300 603 898 7672 or 603 [illegible] 2 89

HONDA [illegible] DX [illegible]

HONDA CIVIC [illegible] 1997 [illegible] 4 door sedan [illegible] miles great cond [illegible] 978 [illegible]

HONDA Civic DX 1997 - Red, [illegible] 603 4[illegible]

HONDA CIVIC EX, 1995 good [illegible] hood dents, [illegible] runs great new tires $[illegible] 978 927 6[illegible]

HONDA CIVIC SEDAN LX 1995 Red fully loaded A[illegible] condition $4[illegible] best offer Call 978 [illegible]

HONDA Civic Si 2000 Black [illegible] VTEC [illegible] miles [illegible] exhaust [illegible] suspension [illegible] Show car Mint $1[illegible]

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Colonial in well established neighborhood near town and commuter routes Newer kitchen appliances, jalousie 3-season porch fireplaced living room and large dining room with hardwood flooring. 4 bedrooms with ample closet space up (4th bedroom on 3rd floor). Level well kept lot, patio and storage shed. **$429,900**
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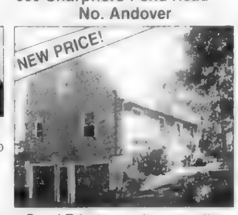
585 Sharpners Pond Road No. Andover



Frank Addonizio

Young 7 room Cape! Private country acre setting. Convenient location. Large 1st floor master, +3 good-sized bedrooms up. Fireplaced livingroom; spacious dining room; maple kitchen playroom, 2 car garage and large deck **Entertaining offers between $399,900 and $434,900**
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23 Flint Circle - Andover

Jamie Dixon

3 bedroom Ranch on quiet street in downtown neighborhood! Newer kitchen and baths, fireplaced living room and dining room Lower level [illegible] and office. Lovely screened porch with deck access convenient to town and schools A must see! **$329,900**
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View @ www.AndoverHomeSales.com

15 Stafford Lane - Andover

Ed Bloom

Gorgeous Colonial on cul-de-sac in Andover Country Club location! New Custom Kitchen fireplaced family room, oversized great room 4 bedrooms including a Master Suite Private fenced yard with Built in pool finished lower level playroom plus 3 full 2 half baths [illegible] option One of Andover's premier neighborhoods **$834,900**
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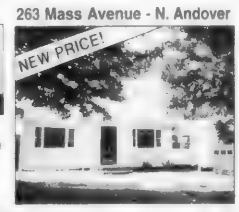
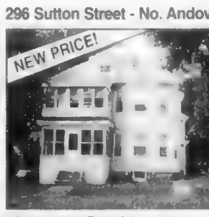
263 Mass Avenue - N. Andover



Jeff Peterson

Well built Cape Tasteful renovations in 2000 Oak kitchen, two full baths, lower level family room, attached garage and breezeway. Gleaming hardwoods adorn first floor. Nice yard area with privacy. **$329,900**
Call Jeff Peterson 978-475-2100 x105
View @www.AndoverHomeSales.com

296 Sutton Street - No. Andover



Jeremy Cyrier

Vinyl sided two-family home Beautiful wood trim work, lead paint compliant, parking for 8 cars Unit 2 has a 3-seasoned porch, hardwood floors, fresh paint walk-up attic, and updated kitchen and bathroom. **$389,900**
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HONDA DEL SOL [illegible] 5 speed, 200k [illegible] great $2,950 [illegible]

HONDA PRELUDE [illegible] Auto, A/C, [illegible] locks, cruise, [illegible] spoiler [illegible] start & alarm [illegible] Performance [illegible] $9,300 [illegible]

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LEXUS

MAZDA 1995 626 LX White [illegible] cylinder, automatic, power windows/locks, airbags, A/C [illegible]

[illegible] 32, 17k miles, Michelin tires, spruce green/parchment [illegible]

[illegible] $10,500 617-710-0503 or 439-7533

MITSUBISHI GALLANT 1995 [illegible]

Must Sell Now! [illegible]

NISSAN [illegible] Sentra GXE [illegible]

SAAB 1993 900S - 3 door, 5 speed, red/tan leather, excellent condition exterior & [illegible]

SAAB [illegible] AERO [illegible] 1994 Red 5 speed with [illegible]

SUBARU OUTBACK 1995 - Auto, AWD, [illegible]

[illegible] automatic, very [illegible] excellent. $595. Stock # 062 Call 603-329-6105

TOYOTA COROLLA 1989 Runs good, needs rear struts, 76k [illegible] $750 [illegible] 8364

TOYOTA COROLLA 1997 5 speed, [illegible] great, very well maintained [illegible]

TOYOTA COROLLA [illegible] 1996 - Automatic, AC, good shape. Call to see. [illegible]

TOYOTA Tercel, 94, 2 door, 4 speed manual. Runs great, well cared for. Alpine am/fm CD $1950 best 603-437-2955

VOLKSWAGEN PASSAT [illegible] 8 turbo, 5 speed automatic transmission, tan leather, sunroof, all power options, silver, $8,900 603-382-3436

VOLKSWAGEN PASSAT 1993 GLX VR6 black sedan, auto, power locks, tinted windows $2500 best. Call 978-258-0484

VOLKSWAGEN Passat GLS Turbo, 2000, 5 speed manual transmission, [illegible] power, 6 CD changer, excellent condition. $14,000 or best offer. 978-346-8650

VOLKSWAGEN JETTA 1988 5 speed, good condition. Snows included. Maintained, inspected. $650. 603-895-3122

VOLVO 740 Sedan 1989, auto, 72K power windows, heated seats, sunroof, new tires, excellent condition. $4000/best offer. 978-499-7940

VOLVO 740 WAGON 1986 - 4 snows, new front end/ shocks/struts/plus. Reliable. $2200/best. Rick, 978-535-1885.

VOLVO 850 GLT '93 Great condition, new transmission, many extras. Motivated seller $4700 Call 603-425-6330

VOLVO 850 GLT Sedan 1993, 34K miles, power windows, locks, good condition. $3,900 or best offer. Days, 978-609-083, evenings, 978-546-3335

VOLVO 940 GL 1992, 98k, red/black leather, sunroof, alarm, always maintained by owner. $6500 978-593-4935

VOLVO XCountry Wagon AWD '98, hunter green, beige leather, 62k, warranty $18,500/best 978-927-5457

VW 95 RED JETTA 111k, excellent condition, a/c, cruise, tilt, am/fm cassette, new brakes, paint, tires, exhaust $4250. Call 978-475-6887

VW BEETLE 1999-RED, GLS model with only 50k miles. Power windows and locks, CD changer, auto, runs great and looks great! Fun car to drive, great car for teen drivers. Asking $9,500 or best offer 978-521-4686

VW Jetta 1998 Wolfburg Edition. 5 speed, sunroof, CD - 6 player, black beauty. Mint condition. $8775 or best offer 603-362-889

VW JETTA GL 2002, 5-speed, manual transmission, A/C, alarm, 3 miles per gallon, $14,200 By Owner 978-388-7145

VW NEW BEETLE, 99, key lime green, 6 CD player, loaded, 67,500 miles, beautiful condition. $9,300/best MUST SELL!...978-744-8312.

230 Trucks

CHEVY 1993 S10 short bed, 5 speed, 4 cylinder, bedliner, topside rebuilt, 160k. 1 owner $2,000 firm. 978-465-7430

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ANDOVER - $529,900
[illegible] Dir: 4 Danforth Cir.

OPEN SUNDAY 1-4!
NORTH ANDOVER - $659,900
[illegible] Dir: 1475 Great Pond Rd.

OPEN SUNDAY 1-4!
ANDOVER - $499,900
Expanded Gambrel in Cross Street School District. [illegible] McAnally. **Dir: 19 Brown St.**

OPEN SUNDAY 1-4!
METHUEN - $239,900
37 Booth Rd. Light and bright [illegible] renovated 4 bedroom [illegible] freshly painted, refinished [illegible] bath, town services. [illegible] Call Colleen [illegible] 978-475-2201

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METHUEN - $249,900
12 Landing Dr. Contemporary 5 room Townhouse in desirable "Landing" area. Fully applianced kitchen, a/c, 2.5 baths, patio, deck, 1 car garage. Call Bunny Maren 978-475-2201

OPEN SUNDAY 1-4!
ANDOVER - $369,900
11 Prospect Rd. Four bedroom Colonial with many nice features and improvements, fireplaced living room, 2.5 baths, screened porch, wooded lot. Call Joe or Trina Ippolito 978-475-2201

OPEN SUNDAY 1-4!
NORTH ANDOVER - $299,900
[illegible] **Dir: 1 Berkeley Rd**

OPEN SUNDAY 1-4!
ANDOVER - $619,900
[illegible] **Dir: 8 Sheffield Cir.**

OPEN SUNDAY 1-4!
ANDOVER - $289,900
[illegible] Audrey Orren 475-8600 [illegible] **Dir: 58 Maple Ave. #1**

OPEN SUNDAY 1-4!
NORTH ANDOVER - $399,900
31 Upland St. In-town 3-4 bedroom [illegible] upgrades [illegible] floors, custom kitchen, 2 full baths, 2 [illegible] Call Gretchen Papineau 978-475-2201

OPEN SUNDAY 1-4!
ANDOVER - $399,900
15 York St. 1st ad! In-town Colonial at Shawsheen Village across from the playground. 7 rooms, fireplace, hardwood floors, dining room with built-ins. Call Roberta Platt 978-475-2201

OPEN SUNDAY 1-4!
ANDOVER - $474,000
8 Twin Brook Cir. Classic 4 bedroom Colonial, beautiful new kitchen, all hardwood, enclosed porch, 2 car garage. Large lot on end of near town cul-de-sac. Call Joan Ponti 978-475-2201

OPEN SUNDAY 1-4!
ANDOVER - $299,900
[illegible] Dir: 55 Red Spring Rd.

OPEN SUNDAY 1-4!
HAVERHILL - $389,900
[illegible] wonderful neighborhood! [illegible] 8600 x123. **Dir: 20 Tenadel St.**

OPEN SUNDAY 1-4!
LAWRENCE - $269,900
New construction! 25 Lot subdivision [illegible] homes. 3 home styles to choose from. Eleanor Turke 475-8600 x163. **Dir: Wood Lane to Mt. Vernon Woods.**

OPEN SUNDAY 1-4!
ANDOVER - $509,900
4 Montclair Ave. Spacious 9 room [illegible] family room, oversized sunroom, 2.5 baths. Call Maureen Keller 978-475-2201

OPEN SUNDAY 1-4!
ANDOVER - $519,900
74 Summer St. Lovingly maintained and updated in-town 5 bedroom Colonial with [illegible] kitchen 3 full baths, a/c, finished 3rd floor, 2 car garage. Call Sandy Bobvas 978-475-2201

OPEN SUNDAY 1-4!
ANDOVER - $499,900
2 Windemere Dr. New Price! Near town 9 room Colonial in neighborhood setting near Sanborn School. Heated sun room, fireplaced family room. Call Donna Shay 978-475-2201

OPEN SUNDAY 1-4!
LAWRENCE - $219,900
[illegible] 475-8600 [illegible] Dir: 23 Dunstable St.

OPEN SUNDAY 1-4!
NORTH ANDOVER - $799,900
[illegible] downstairs, sun room, scrn porch, granite & stainless appliances. Town [illegible] **Dir: 80 Pine Ridge Rd.**

OPEN SUNDAY 1-4!
ANDOVER - $294,900
[illegible] room, updated kitchen and hardwood floors. Dot Hardock 475-8600 x164. **Dir: 23 Topping Rd.**

OPEN SUNDAY 1-4!
ANDOVER - $575,000
7 Mulberry Cir. Walk to new elementary [illegible] Spacious living room and fireplaced family room, 2.5 baths, 2 car garage. Call Joan Ponti 978-475-2201

OPEN SUNDAY 1-4!
N. ANDOVER - $599,900 & up
Chestnut St. (between Blueberry & Woodlea) New construction, 4 bedroom, [illegible] floor study, gas fireplace in family room, 2nd floor laundry, desirable country road. Call Jon Maren 978-475-2201

OPEN SUNDAY 1-4!
NORTH ANDOVER - $609,000
119 Granville Ln. 5 bedroom Colonial on manicured acre lot. Open concept cathedral ceiling kitchen/family room, 2nd family room with fireplace, in-ground pool. Call Paula Tuttle 978-475-2201.

OPEN SUNDAY 1-4!
ANDOVER - $379,900
[illegible] Dir: 12 Theodore Ave.

OPEN SUNDAY 1-4!
NORTH READING - $809,900
[illegible] Bellen 475-8600 x150. **Dir: 14 Oscar's Way.**

JUST LISTED!
ANDOVER - $779,900
[illegible]

OPEN SUNDAY 1-4!
GROVELAND - $619,000
278 Washington St. 1st ad! Lovely 2 [illegible] Colonial, cathedral ceiling [illegible] family room [illegible] wood floors [illegible] patio [illegible] Call Sandra Papineau 978-475-2201

OPEN SUNDAY 1-4!
BOXFORD - $625,000
7 Pine Plain Rd. Beautiful 10+ room expanded Cape [illegible] freshly painted and many updates! Call Bernadette Gibson 978-475-2201

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NORTH ANDOVER - $629,900
125 Coachmans Ln. Traditional on the outside but with pizzazz on the inside! Dramatic [illegible] open foyer, newer kitchen, 2.5 baths, family room plus study and cathedral ceiling sunroom. Call Bunny Maren 978-475-2201

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ANDOVER - $569,900
[illegible]

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NORTH ANDOVER - $429,900
[illegible]

JUST LISTED!
ANDOVER - $439,900
[illegible]

OPEN SUNDAY 1-4!
NORTH ANDOVER - $659,900
79 Rocky Brook. "House Beautiful" [illegible] Colonial with beautiful [illegible] Call Gretchen Papineau 978-475-2201

OPEN SUNDAY 1-4!
ANDOVER - $669,000
3 Brentwood Cir. Beautiful 10+ room Colonial with hardwood floors, 2-tier deck, sunken family room with Berber w/w, stone fireplace & skylights! Call Libby Webb 978-475-2201

OPEN SUNDAY 1-4!
ANDOVER - $669,900
34 Lincoln Cir. E. Cul-de-sac neighborhood! 10 room Contemporary Cape with 2 car garage, walking distance to high school. Cathedral ceilings, 1st floor study/office. Call Bunny Maren 978-475-2201

JUST LISTED!
NORTH ANDOVER - $679,900
[illegible]

KITTREDGE CROSSING!
NORTH ANDOVER - Starting prices under $200,000
[illegible]

OPEN SUNDAY 1-4!
ANDOVER - $675,000
19 William St. Historic "Brick" [illegible] 9 rooms [illegible] Call Bunny Maren 978-475-2201

OPEN SUNDAY 1-4!
NORTH ANDOVER - $699,900
39 Weyland Cir. Stunning transitional Colonial [illegible] 5,000 sf of living area! 12 rooms, [illegible] fireplaced [illegible] Popular neighborhood. Call Terry McAvoy 978-475-2201

OPEN SUNDAY 1-4!
BOXFORD - $850,000
12 Mortimer Rd. Fantastic 10 room antique Colonial on 6+ rolling acres complete with small pond, barn, pastures, orchard, 3 car garage. Stunning cathedral ceiling kitchen/family room/sunroom! Call Sandra Pinkham 978-475-2201

NEW PRICE!
NORTH ANDOVER - $126,900
[illegible]

NEW PRICE!
ANDOVER - $649,900
[illegible]

JUST LISTED!
ANDOVER - $484,900
[illegible]

OPEN SUNDAY 1-4!
ANDOVER - $1,099,000
81 Reservation Rd. Award winning [illegible]

OPEN SUNDAY 1-4!
ANDOVER - $1,229,900
9 Acorn Dr. Fieldstone Meadows! [illegible] rooms, 4.5 bath Contemporary with gourmet kitchen, ultra master suite, heated garage, abuts conservation land. Call Ellie Gallagher 978-475-2201

OPEN SUNDAY 1-4!
ANDOVER - $1,499,000
10 Warwick Cir. Exquisite 12 room Colonial on cul-de-sac walking distance to Andover C.C. Enticing water views, pond frontage, abuts conservation. Call Barbara Sullivan 978-475-2201

CHEVY 1995 Z71 Silverado 4x4, loaded, 64k, plow, great condition. $11,500/best offer. Must sell winter's coming. Mike, 978-794-2592

CHEVY 3500 Bucket Truck with utility body. Body in excellent condition, height 28 ft. $6,000/best. 978-851-5329

CHEVY S10 1997 - 5 speed, $2500 or best offer. Good condition. Call 603-382-3102.

CHEVY S-10 PICKUP, 1998 Extended Cab, Automatic, 2X4, 83k, A/C, Stereo. Getting Married-Must Sell! Asking $7,000. Call 603-887-7205

CHEVY Silverado 4x4, 2000, Flareside, all leather, all power, exceptional condition $22,000 978-687-3536

DODGE 1991 Dakota truck - standard, a/c, 88k miles includes cap. Runs great. $950. 781-581-5448 or 781-581-9937

DODGE Ram 250 4x4, '88, 8' plow, 4 new tires/front end, aluminum cap, needs some work... $2,000/best offer 508-314-4851, 978-282-4463

FORD F-150 2001 Black, V8 short body, 4WD, auto., A/C, CD, cruise, remote starter, manufacturers warranty, 7K miles $18,000. 603-887-6015

FORD F250 '88 4 wheel drive, Fisher plow, cruise,bed liner am/fm cassette, dual tanks, 8 cylinder, receiver hitch, 74K miles, $4800, 978-927-8185

FORD F250 '88 4 wheel drive, Fisher plow, cruise,bed liner am/fm cassette, dual tanks, 8 cylinder, receiver hitch, 74K miles, $4600, 978-927-8185

FORD Ranger XLT, 1993, 5 speed, 7 bed/liner, no rust, must see, 97,000 miles. $4,000. 978-774-4448

FORD S350 Dump Truck '86 2 wheel drive, newer motor $2500/best..... 978-921-9074

GMC Sonoma 1998 dark green, 60K miles, 4x2, 5 speed, great truck. First $4995 takes it. 603-437-6437

GMC Z-71 1989 Sport side, 4x4, 350 engine, sharp truck. Must be seen! $5500 Call 603-425-7480

● KENWOOD K100, 1979 $4000 Stock 1
● TRACTOR TRAILER Peter Built 352, $4000 Stock 2
● INTERNATIONAL model 9670 1981 $4,500. Stock 3
● MAC DUMP TRUCK B61 1959, $5000. Stock 4
● SCHOOL BUS Ford 1988, $2,500 Stock 5
978-689-8297

MACK R Model Dump '75 237 5 speed 12/F 23/R 1986 cab plus Baker snow plow. Great condition $14,000/best offer 978-683-1400 Leave message

230A 4x4s / SUVs

CHEVY 1987 Blazer 350FI - turbo 400 transmission, all heavy duty. Great condition $3500/best offer 978-546-9969

CHEVY 1990 Suburban 4x4, V8, 160k miles, well maintained, new radiator Reduced! $2800. Call 603-362-5879 or 603-265-9000

CHEVY 3500, 1998, 1 ton Dually, X-Cab, 4x4, auto, Silverado package, 5.7, V8, Trailer Hitch, 1 owner, $17,500/best. 603-382-5322

CHEVY BLAZER '992 asking $2500 or best offer runs well, very good shape. 978-374-1267 leave message

CHEVY Blazer 1992, full size, loaded, 4x4. Non-smoker, mechanic owned, 83k on new motor, mint! Must see! $7500/best 603-378-0437

CHEVY Blazer K5 '80 454 engine high performance cam, 6" suspension, 3" body lift, 35" tires, $3500. 603-437-4557

CHEVY CAVALIER '998 - 2 door, automatic, CD player, excellent condition $2495 603-475-2715

DODGE DurangoSLT Plus 99 Excellent condition! Black, loaded with extras, leather, 3rd row seating, 46K original owner miles, complete maintenance. $14,950. 978-462-6634.

FORD 1997 F150 Lariat 4x4 - extended cab, 53,000 miles, $15,000 or best offer. Please call 978-922-8897

Ford Bronco 1990

Auto., V8, 4X4, runs excellent. Needs paint. $1500. #3 978-807-6931 or 978-689-4050

FORD BRONCO II, 1989 push button 4 WD, new seat covers, new grill, brand new drawbite trailer hitch, 164K miles, needs a few repairs Great winter vehicle. $1500 978-335-1566

FORD ESCAPE XLT 2002 Silver, 6,000 miles, loaded all power Under warranty Asking $19,400/best 978-745-1303

FORD Expedition 2000 Eddie Bauer package. Loaded with moonroof, 27k. Excellent condition $23,750. 603-890-6225

FORD Explorer 1993, XLT, 4WD, 132K, remote auto starter, power windows, mirrors, lock, rear window defrost, brakes replaced, tires year old, in good condition, well maintained. Call 978-453-2137 evenings, asking $4500/best

FORD Explorer XLT 1996 - 4x4, green with gray leather interior, moon roof, CD, new brakes 83k $9500 978-465-9512

FORD Explorer XLT 1998 4 door, all power, red, 40K extended warranty. Excellent condition. $12,000 978-921-9230

FORD EXPLORER XLT 2000 40K miles, loaded, leather, warranty to 75K miles, excellent condition, $16,900/best offer. 978-283-7077.

FORD F250 XLT '97 Extended cab, 3rd door, V8 Triton, loaded, liner, running boards,average miles, 2 tone $12,900.. Stk#181.. 978-686-0080

FORD Ranger (full size)'78 Plow frame, 8' bed, rebuilt transmission, too much to list! Ready to work! Must sell $1700. 978-445-6773 after 5

GRAND Jeep Cherokee 1994 - 4X4, 140k miles. All power, stereo/CD. Runs great. $4875 Call 978-388-4798 after 5pm.

ISUZU Rodeo 1992 4X4, 120k, Mint Condition! You need do nothing but drive it! Asking $4000 Must sell! 978-683-6137

ISUZU RODEO 1993, V-6, 4x4, 5 speed, low miles, great condition in/out, priced for quick sale. $3000 978-762-6145

JEEP Cherokee 1988 - 157K miles, dark blue, 6 cylinder, 4X4, CD player. $1495 Call 978-774-5764

JEEP Cherokee Classic '99 deluxe package cd/stereo a/c mint condition, 74K highway miles, $10,500....978-373-3452

JEEP CHEROKEE Sport 1989, 4 WD, runs excellent, 4.0L engine, 5 speed manual transmission, great tires and is excellent in the snow Great vehicle for the price $2000. Call Paul 978-688-0011

JEEP WRANGLER 1989 - 30K miles, good condition, $3500 Can be seen at 5 Rolling Hill Ave., Plaistow, NH 978-372-1886

JEEP WRANGLER 1992, hard top with bikini accessories, only 94K miles. $2500 or best offer 603-898-2946

JEEP WRANGLER 1997 Hard/soft tops, 56k, 5 speed, Alpine CD, Polk 6x9 American racing wheels $9k/best. 978-744-3285 after noon.

Landrover Discovery 1995, white, runs great, good condition 109k, $7500 or best offer 978-474-1829

Mazda '94 Navajo

4WD - Get ready for winter with this 2 door sport SUV!! Excellent condition, all power, 1 owner, only 67k $6500/best offer. 603-666-0693

MAZDA MPV 1992 Great condition. Remote start. New 2002 exhaust, A/C, radiator, water pump, timing belt 33K. $2950/best 978-580-0014

NISSAN XTERA XE 4x4 2001 25k, bronze/beige, power windows/locks, ac, am/fm /cd, tow package excellent condition $18,700 or best offer, N. Andover 617-921-8336

Oldsmobile Bravada 1997 4 x 4, V6, automatic, leather, CD, tow package, alloy wheels, good tires 1 owner $10,000. 978-388-1883

SILVERADO 2002 1500 4WD, regular cab, V8, auto.., a/c, brand new! 200 miles 3-36K Manufacturers warranty. Reduced to $19,900 603-770-3760

TOYOTA 1999 Pick up 4X4 bedliner, am/fm cassette, white, auto. Excellent shape 73K miles. $9100. 603-887-5693

TOYOTA 95 PICKUP- 4 WD, 5-speed, extended cab, bed liner, end cover, bumper guard, rain shields, new tires, low mileage, mint condition, $7000. 603-378-9177

231 Vans

CHEVY G20 WORKVAN 1995. Good condition with shelf units in rear. $2,800 or best offer. Call 978-265-2423

CHRYLSER Town & Country LXI '98, black/gray leather, tinted, traction control, roof rack, a/c $10,300. 978-317-3808

DODGE CARAVAN 1989 102k, condition, rebuilt transmission, wood grain panel2.5L turbo, all power good, $800 Beverly 978-921-0635 evenings

DODGE CARAVAN, 1990 - AM/FM/tape, A/C, tinted glass, real clean, runs great $1400. 978-465-5432.

DODGE Caravan, 1994, needs some work on transmission otherwise good condition, 193K, $1200/best. 603-382-2077

DODGE CARAVAN 1998 - AC, cassette, runs great, 62k miles, 3 year warranty left. Asking $8,000. 978-258-7738

DODGE GRAND CARAVAN, 2000 power locks, windows, CD, tinted privacy glass, roof racks, 37K highway miles, new tires & brakes, remote start, well maintained, looks & runs like new. $12,900 or best offer. 603-490-6215 Londonderry.

DODGE GRAND CARAVAN SPORT, 1999 - Great family car, new brakes, new tires, 87K miles, $9,995 978-462-1458

DODGE MINI RAM Cargo Van 1985 very clean, runs strong, 4 cyl., auto, fm/cd, needs muffler $750 os is 978-683-5728

FORD Conversion E150 '93 High top, Black, loaded, TV, 129K miles, 7 passenger, clean, $3900 978-590-4444

FORD E250 ELECTRICIANS VAN, 1998. Triton V8, A/C, Adrian steel custom shelves & racks, many extras. 70K miles $8,000. 978-356-1377.

FORD Econoline 1990, cargo van, 6 cylinder, ¾ ton, many parts, needs transmission, $97 603-458-1088 after 6 pm.

FORD VAN E250 - 1997, Contractors package. Storage shelves, drawers, security screens, security system 47,445 original miles. Excellent condition. $9,250 Call after 5, 978-774-7269.

FORD Windstar 1995, 8 passenger, 85K, auto, A/C, full power, excellent condition, $3495 #1 Call 978-686-2211

FORD Windstar 1998- 4 quad chairs, traction control, loaded with extras. Great winter car $6900 603-329-6819

FORD WINDSTAR 1998-Ton great condition, 103k miles, power windows & locks, A/C, rear air, privacy glass $6000 978-691-5326

FORD Windstar '98 V8, auto North Woods package,loaded traction control, 60K original miles, $8995; Stock #271 978-686-0080

FORD WINDSTAR GL 1998, power everything, 100K miles, runs excellent, new tires, immaculate. $6900. 603-898-9483

FORD Windstar LX '2000

Drive this one away!

24K miles Red Lots of extras $12,000.... Call 603-893-0640

Gladiator sapphire series glaval van 1996 4 captian seats, foldable sofa, white 31k miles warranty, $15,500 Call 603-458-1062

GMC 1986 Vandora 3500 14 ft cube van - automatic, fiberglass body. Less than 2,000 miles on new motor. $2500/best. 978-902-4876.

MERCURY Villager GS '97 Green, cruise, roof rack, am/fm stereo cassette, 130K highway miles, very good condition $5000... 978-521-5865

MERCURY VILLAGER LS 1993 - V6, loaded, rear A/C, heat, radio, 116K, clean, runs new. $2,995. 603-635-8042.

NISSAN QUEST 1993: all power, A/C, CD, leather, sunroof, cruise, clean in/out, 109k $4700. 978-922-2682

PLYMOUTH Grand Voyager '995 - V6, automatic, a/c, 7 passenger, excellent condition $2500 #2. 978-807-6931 or 978-689-4050

PLYMOUTH Grand Voyager 1999-All power, dual sliding doors, 42k miles, Perfect condition! $14,800 978-546-9540

TOYOTA Sienna LE 2000 27K miles, 5 door, loaded, 7 passenger. $17,500/best offer Call 603-893-9232 after 5.

232 Motorcycles/Mopeds

HARLEY DAIVDSON 1968 FXR - very fast, a real trick! New parts, lots of chrome Must see! 978-372-6010

HARLEY DAVIDSON, 1991 - 1200XL. Custom paint, SS carburetor, very low mileage, too many extras to list $9,000/best reasonable offer 603-887-8084.

HARLEY Davidson FXR, 1988, New paint, S&S carb, Cam, new pipes, Fast! Runs great. $8900/best. Bob 603-382-0605

HARLEY DAVIDSON Sportster 1200S, 2002, only 600 miles, Jade Sunglo green, detachable windshield, passing lights, detachable sissy bar, forward controls, bike cover. $10,500. (Tewksbury) 978-697-3859

HONDA VALKAYRIE 1500CC 1998. Low miles, black, lots of chrome, custom Corbin seat, 6 into 6 exhaust, too much to list, showroom condition, must sell. $9000/best. Day Ed 978-689-0100; eve.978-373-4061

I BUY Motorcycles, Mopeds & SCOOTERS. I will pick it up & pay you cash. Call 1-800-509-2390 www.thecollectabletrader.com

KAWASAKI NINJA ZX600R 2002-Mint condition. a steal at $6800/best. Free 2 matching helmet plus mans large jacket Josh 603-890-1594 leave message

KAWASAKI SUPER Sherpa 250, 2001, brand new, digital speedo, On/Off road bike, Hardly Ever Ridden, $2200/best. Call 603-642-6031

2000 HONDA CR50 - EXCELLENT CONDITION. BARELY USED. $800. Call 603-890-6225

2001 HONDA CBR F4I - 3,000 miles. Silver and black. Excellent condition. $5,000 or best offer. Call 978-777-9231.

238A Recreational Vehicles

AEROLITE Travel Trailer, 21', 1997, Clean, no pets, no smokers, awning, bunks, bath, heat, A/C, microwave, drop down bunk over dinette, sleeps 5. $6,900./best. 603-434-1508

ATV, 9 mo. old Yamaha Kodiak, excellent condition, 401cc, liquid cooled, automatic. $3750/best 603-382-1998

HONDA 2000 Foreman, 4x4, ES, 450 cc, 4 WD in excellent condition, less than 100 hours and 450 miles, 5 speed electric shift, ITP chrome wheels/black water tires (have original tires & rims, never used) $4800. 978-469-9292

HONDA 250EX, 2001, 5 speed with reverse shaft drive, like new, less than 20 hours on this machine. $3,200. or best offer. Methuen, 978-337-7837, cell, Mike.

HONDA 300EX, 2001 5 speed with reverse. Good condition. $3,400. or best. 603-642-6194.

HONDA 350 Rancher '01 Runs great. Excellent condition $3800 or best offer 603-235-9334

POLARIS Sportsman 500, 1998, 4 wheel drive, only 700 miles, over $1,000 in extras $5,000. 603-642-4739

YAMAHA RAPTOR 660, 2001 5speed, Excellent condition Must sell! Very Little Use $5,500. or best reasonable offer 603-642-6194

238B Snowmobiles

ARCTIC-CAT 2002 ZR800 CrossCountry EFI, Black Cover with spare drive belt & spark plugs. 1 yr on full warranty, $6250. 603-548-5279

ARTIC CAT COUGAR 550, 1997 liquid cooled, 3,700 mil, real clean, nice running machine. $2400 eves or anytime weekends 603-382-5003

Package Deal

SKIDOO MXZ800 '01 Low miles. POLARIS Indy 440 '96 Covered Trailer 0 White $10,000 complete 978-265-5008

SKIDOO 2002 Legend SE 600, 726 miles, tilt steering, SCOOBY DOO suspension, electric start, electronic reverse, precision skis, accessories and more. Show room condition $6800 603-893-9980 or 603-498-3307

Snowmobile & ATV Show

Nov 1,2,3 @ Rockingham Park

2001 ARTIC CAT ZR 800 - 1500 miles, 144 picks, heavy duty springs, helmet & cover. $6,300 Mike 603-425-7830

2001 ARTIC CAT ZR 800 LTD Edition, studded track, reverse, 1100 miles, hi perf air cleaner, over $9700 invested $5995. 603-887-4349

238C Campers for Sale/Rent

FLEETWOOD ELK HORN 2000-Pick-up camper, for 6 foot truck bed. CD stereo, electric jacks, fully self contained, excellent condition New was $16,800. asking $10,800 978-283-0936

MALLARD Motor home, 24', Class C. Only 52K, fully equipped, sleeps 7 ..... $8995. "& That's Cheap!" 603-437-3372

NAM/RV RENTALS-

Call 978-688-7168, 9-5 PM or 603-432-2173 after 5 PM

239 Trailers for Sale/Rent

CAMP-LITE Pop up tent trailer '97 Model 2206SL 22 ft with slide out Sleeps 6 comfortably, table/seats convert to bed. 16K btu heater, gas stove for in or outside, fridge ac/ac or gas, sink, shower, 6 gal water tank, gas water heater, roof rack, screen room. Must be seen. Only $4900 603-893-8825

TRAILER, new double jetski trailer $750 603-382-3825

TRIAXLE BACKHOE Trailer with Pintel hook, good condition, asking $1500 or best offer Call 603-382-9854

242 Wanted Vehicles

SELL YOUR 95 OR NEWER VEHICLE TODAY! www.selluscars.com Call 800-426-3595

243 Wanted Junk Cars/Parts

$ RUNNING AUTOS BOUGHT $ Junk Cars Removed For a FEE WING'S USED AUTO PARTS Call 978-851-7100

244 Car Care

DETAILING: Autos, truck, SUVs, vans. Winter protection. Reasonable prices. Call Al, 978-764-5144

245 Auto Parts/Accessories

■ RIM (1) used, for early 1990 Lincoln Mark VIII $50 978-975-9816

SNOW TIRES Dunlop Graspics, 165/80/13 mounted & balanced on VW Rims. 1 pair for only $75..Call 603-893-6350

■ TIRES (2) BF Goodrich HLMH-T radials with rims P205-70R14 $75. 978-682-1078

247 Garages & Storage

MULTIPLE STORAGE AREAS AVAILABLE Boats, RVs, Motorcycles, Cars Prices and sizes vary. Call for info 603-362-5169

Kathy Boshar joins management team at Prudential Howe & Doherty!

Kathy Boshar, former manager of the DeWolfe office located in North Andover, brings many years of industry experience, success, & accomplishments to the company. Kathy was the Executive Director of the Northeast Association of Realtors, Executive Director of the Residential and Rental Housing Divisions within the Greater Boston Real Estate Board and is a life long resident of the Merrimack Valley. Additionally, Kathy is involved in many local organizations-including the Lawrence Rotary Club, the Lawrence Boy's Club and serves as a director for the Lawrence Savings Bank, Kathy was responsible for automating the Multiple Listing Service and is the recipient of many industry awards and certifications.

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LAWRENCE, 1st Ad!
Prospect Hill Two Family Home
1st flr unit has 5 rm ~ 3 BR ~1 BA
2nd flr unit has 4 rm ~ 2 BR ~ 1 BA
Potential in partially fin lower level
Walk up attic ~ Vinyl sided & windows
New listing by Charlie Zappala x281
czappala@andoverliving.com

METHUEN, 1st Ad!
Quaint Colonial
6 rm ~ 3 BR ~ 2 BA ~ 1400+sf
Updated kit ~ HW in liv rm & din rm
New windows, vinyl siding heat sys
Full basement ~ Porch ~ Gar & more
New listing by Charlie Zappala x281
czappala@andoverliving.com

ANDOVER, 1st Ad!
MEREDITH VILLAGE!
Elegant Townhouse ~ marble foyer
Sunken liv rm w/HW & FP
Cath ceil mastr ~ 6/3/2 ~ 1400+ sf
Close to train, town, hi-ways & YMCA
A new listing by Mehr Tabassi x225
mtabassi@andoverliving.com

ANDOVER, 1st Ad!
In Town Location!
Charming ~ Quaint ~ Quiet
6 rooms ~ 3 bedrooms ~ Colonial
Lovely garden and brick patio
Washer, dryer, & refrigerator included
New listing by Anne Sinkinson x222
asinkinson@andoverliving.com

METHUEN, 1st Ad!
LAUREL WOODS!
Stand alone unit w/6/3/2 ~ 1500+sf
Custom kit ~ FP liv rm ~ 1st flr mastr
2nd flr laundry ~ CA ~ 2 car gar
Perfect for empty nesters or starter home
New listing by Charlie Zappala x281
czappala@andoverliving.com

ANDOVER!
Phillips Estate Condominiums
15 Garden style ~ 1, 2, 3 bedroom units
Elegant appointments thruout
Near Phillips Academy & town
Residences priced at $265K - $395K
Another listing by Jack Hewitt x228
jhewitt@andoverliving.com

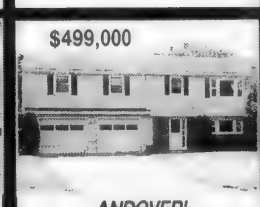
NORTH ANDOVER!
Just move right in
Great contemporary Colonial
7 rm ~ 3 BR ~ 2.5 BA ~ 1315+ sf
Kitchen w/raised panel pickled cabinets
HW floors in LR & DR ~ Spacious LL room
A listing by Peg Patenaude x266
ppatenaude@andoverliving.com

NO. ANDOVER, 1st Ad!
Delightful In-town Cape!
Nicely set on a corner lot ~ 9/5/2.5
HW ~ Fenced yard ~ In-ground pool
PVRM #39 Seller to consider
offers in range $369K - $428,876
A new listing by Chris Doherty x230
cdoherty@andoverliving.com

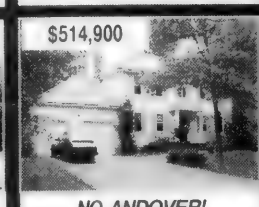
ANDOVER!
Prime Location ~ Beautiful lot!
This wonderful lot has gentle slopes
Near Baker's Meadow & abuts AVIS
Surrounded by nature w/a country feeling
Minutes to town, schools & highways
A listing by Chris Doherty x230
cdoherty@andoverliving.com

ANDOVER!
Historic Shawsheen Village
Charming center entrance Colonial
Lots of character & detail ~ 6rm ~ 3 BR
Beautiful staircase ~ Arched driways
Just minutes to bus, stores, schools
A listing by JoAnne Breau x202
jbreau@andoverliving.com

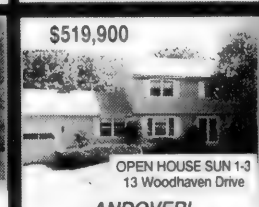
ANDOVER!
Absolutely Gorgeous Grounds
8/4/2.5 Ranch ~ 2800+ sf ~ 2 car gar
Updated kit & baths ~ All rms are spacious
Lovely built-in bookcases in FP liv rm ~ HW
LL w/FP fam rm, 1/2 BA, indry & cedar clst
Another listing by Kirk clarke x226
kclarke@andoverliving.com



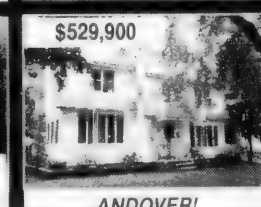
ANDOVER!
Location ~ End of cul-de-sac
10 rm ~ 5 BR ~ 2.5 updated baths
South/Doherty schools ~ Move in condition
beautifully updated kitchen ~ FP fam rm
wrap-around deck ~ in-law potential
A listing by Deb Perrone x206
dperrone@andoverliving.com



NO. ANDOVER!
Franklin School District
8 rm ~ 4 BR ~ 2.5 BA Colonial
Large kitchen with center island
2 car attached gar ~ Lovely parcel of land
Immediate occupancy! Freshly painted
A listing by Kathy Cyrier x224
kcyrier@andoverliving.com



ANDOVER!
Garrison Colonial!
8/4/2.5 ~ 2 car garage ~ beautiful lot
Smashing stone fireplace ~ Walk-out LL
Formal rms are great for entertaining
Jalousie porch ~ Acre+ lot on private circle
Another listing by Beth Poulo x221
bpoulo@andoverliving.com



ANDOVER!
Terrific Intown Location!
Updated & well maintained 9/4/3 Co
Newer addition ~ lrg fp fam rm & mstr
Newer cherry kit ~ frml din rm & liv rm
Walk to town, park & shopping
A listing by Martha Erdem x218
merdem@andoverliving.com

ANDOVER!
Rare opportunity at Hunter's Ridge
Wonderful end unit townhouse
Fireplaced Liv Rm ~ Formal Din Rm
2 BR each w/own baths ~ Lovely eat-in kit
HW floors ~ Scrnd porch ~ Lovely views
Another listing by Mary Gillmartin x248
mgilmartin@andoverliving.com

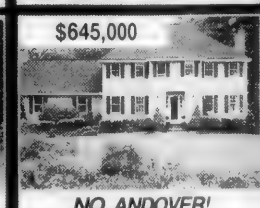
NO. ANDOVER!
Super location ~ totally updated Col
8 rm ~ 4 BR ~ 2.5 BA ~ full bsmt
maple kit w/granite ~ sliders to porch
Fam rm with flo to ceil brick masonry FP
Annie Sargent School ~ new tilt in windows
A listing by Sue Papalia x209
spapalia@andoverliving.com $549,900

ANDOVER!
Picture Perfect Cape
Just unpack & move in! 2030sf
7 rms ~ 3/4 bdrms ~ 2 full ba ~ FP
Built-in amenities ~ HW ~ New kit & bath
Encl porch ~ deck ~ Great backyard
A listing by Chris Doherty x230
cdoherty@andoverliving.com

NO. ANDOVER!
Col on Priv 2 acres built in 2001
9/4 BR/2.5 BA ~ 2900 sf ~ 2 car
Gleaming HW ~ maple cabs ~ marble
VRM 44 Seller to consider offers in
Value Range Marketing $519K-$598,876
A listing by Kathy Cyrier x224
kcyrier@andoverliving.com

ANDOVER!
Young 9 rm Col is Loaded
Beautifully landscaped 1.32 acre lot
3/5/3/1 plus 743 in lower level
VRM 44 Seller to consider offers in
Value Range Marketing $519K-$598,876
Another listing by Deb Moore x238
dmoore@andoverliiving.com

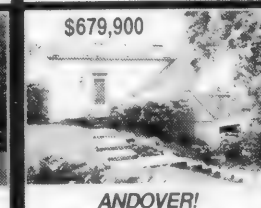
ANDOVER!
Location, Location, Location!
Beautiful 1.5 acre estate setting
7 rms ~ 3 bdrms ~ 2 ba ~ 2650 sf ~ FP
Brick patio overlooking in ground pool
Close to twn ~ Walk to Schools
Another listing by JB Doherty x212
jbdoherty@andoverliving.com



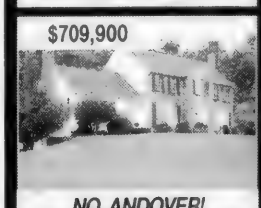
NO. ANDOVER!
Wonderful cul-de-sac Neighborhood!
Beautifully maintained Col on 1.5 acres
9+ rm ~ 4+ BR ~ 2.5 BA ~ 3200+ sf
23x23 fam rm w/cath ceiling, built-ins, FP
Lovely foyer ~ Walk-out LL w/2 fin rms
A listing by Anne Sinkinson x222
asinkinson@andoverliving.com

ANDOVER!
Desirable Indian Ridge Area!
Beautifully set back on quiet road
In-ground pool ~ mature trees ~ private
9 rms ~ 4 bdrms ~ 2.5 BA ~ 3500+ sf
Game rm w/bar & pool table ~ Hot tub
A listing by Doug Howe x229
dhowe@andoverliving.com

ANDOVER!
Abuts AVIS land
Gorgeous home w/approx 3300 sf
8/4/2.5 Colonial ~ Spacious, sunny rooms
HW firs ~ FP fam rm ~ Lrg marble foyer
Oak cabinet kitchen ~ End of cul-de-sac
A listing by Kirk Clarke x226
kclarke@andoverliving.com



ANDOVER!
Phillips Academy Area
Extraordinary custom built home
8/3/3 ~ first floor master
2x6 constr ~ Lrg deck ~ Brick walks
Gorgeous natural setting w/mature trees
A listing by Sheryl Doherty x216
sdoherty@andoverliving.com



NO. ANDOVER!
Desirable Bear Hill Area
Stately brick front 11/4+/3.5 Colonial
top quality const ~ Huge center island kit
Cathedral ceiling fam rm ~ Screened porch
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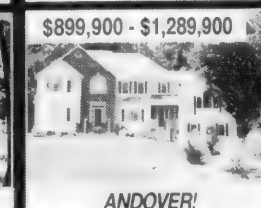

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HOME DECOR

Why people choose to work with an interior designer

By Thea Shapiro

Redecorating a house can be a daunting task: What colors should be used? How should things be placed so they are pleasing and comfortable? Should the living room have one couch and two chairs or two couches? If these questions become overwhelming, it might be a good time to consider working with an interior designer.

"Interior designers help people save money,"' says Barbara Reichter, president and owner of Andover Interior Designs.

"Sometimes people will buy the wrong scale for the room," says Reichter. "For example, a couch may look the right size in the showroom, but when it gets delivered and put in the living room, it looks too big. That can be an expensive mistake. If the couch has been custom-covered, you may not be able to return it."

The other expensive mistake people will sometimes make, adds Reichter, is adding a little something to one room and then a little something to another room, but never giving any one room all the attention and work it needs.

Working with an interior designer has many benefits, says Reichter. Designers have access to items that can't be bought in a store, including more fabrics and wall coverings than a person might find in any one shop. Sometimes the items someone is looking for can only be bought through a designer. In fact, even do-it-yourselfers will often need to order certain products from an interior designer, she says.

Most importantly, good designers have developed a sence of what works and what doesn't. It's not that people can't learn how tall a table lamp or a bed-side table should be, or what kind of lighting works best in any given space — but most may not want to take the considerable time required to learn. Skilled interior designers offers expertise in arranging rooms; they know how to use color, texture, and patterns to bring interest to a room.

Starting out, the most common approach to designing a room is to first prepare the backdrop (walls and ceilings), then add from there. But there is no set pattern to the decorating process. Some designers begin by selecting color and patterns, others star with the floors, and still others may start with one focal point in the room — for example, they'll use a piece of art or furniture that the client already has as a jumping-off point. Sue Adams, owner of Sue Adams Interiors has said, "There are times where the style is dictated first, such as in a room that has large volume (i.e. high ceilings, lots of cubic feet and large scale furniture)."

Reichter recommends having a budget or a dollar figure in mind when working with an interior designer.

Decorating an entire house can take up to two years. Doing one or two rooms at a time often makes the most fiscal sense. Those with a limited budget in the $500 to $2,500 range are better off hiring a consultant who can draw a plan of the space, outline furniture purchases, and select fabrics and colors. Then the homeowner can implement the plans.

Things to expect

Work with a designer should begin with a meeting where the client's expectations are written up and agreed upon by both parties. As with any contractor, a written contract is a good idea, says the American Society of Interior Designers (ASID). Designers should guarantee the things that go into the rooms they design says Reichter; if something is not right, the designer needs to make it right. Once the contract is signed, the designer will give the client preliminary drawings that give an idea of how the room will look. Once the client approves these drawings, the designer follows up with a more detailed set of floor plans and elevations, as well as photographs of furnishings, fabric swatches and paint chips. Nothing should be ordered without the client signing the order (unless discussed previously). Generally, a 50-percent deposit is required. Because furniture orders can take at least eight weeks or longer to be delivered, an entire project can take four to six months or longer to complete, Reichter says.

See story about hiring an interior designer on page 6A.

ALL PHOTOGRAPHS BY TIM JEAN

Left: Babara Reichter, president and owner of Andover Interior Designs, showing one of many fabric samples. Above, interior designers offer many choices of fabrics and paints. Top photo, a space for the client to get a taste of what Reichter's design sense is like.

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Inspect heating systems before winter

(WMS) - How can homeowners be sure their furnace is operating at peak efficiency and providing maximum comfort? The only way to be certain is to have it checked this fall by a certified, licensed heating, ventilation and air conditioning (HVAC) technician.

While choosing "the right" contractor may take some time and effort, it could pay big dividends this winter when the furnace will be put to the ultimate test. Here are some tips from the Trane Home Comfort Institute.

Most states require licensing, but not all states require certification. So be sure that any contractor being contacted can document that he/she is a certified HVAC technician. Ask the dealer if the technician is NATE (North American Technician Excellence) certified. NATE certification requires testing for knowledge and proficiency.

• Inquire about their training and experience and their membership in contractor associations. Also verify their reputation with the local Better Business Bureau. It should know if there are homeowner complaints about the business work.

• Request references. Former customers should be eager to give a candid report card on the contractor's work.

• Also ask the contractor if it carries liability and workers' compensation insurance. This insurance will protect the homeowner in the event someone accidentally damages the system or sustains an injury on the job.

• If possible, select a contractor who has been factory-trained to work on the brand heating system in the home.

• Obtain cost estimates from several candidates who are qualified to work on the system Be wary of a contractor who offers an unrealistically low price.

• Insist that the contractor issue a written, signed estimate if a routine maintenance check results in a recommendation to make repairs or to replace a part. If the furnace is still covered by a warranty or service contract, make sure the contractor explains the terms of the warranty or service contract so that it is clear what is covered and what is not.

• Once a contractor is selected to handle the inspection, be sure to tell him/her of any problems with the furnace. This will help them make a correct diagnosis and recommend the necessary repairs.

If substantial, costly repairs are required to get the furnace through the winter, consider replacing the unit with a new total comfort system. Many of the newer systems feature a furnace with hinged doors for easy replacement of the air filter, and are designed to work with an electronic air cleaner, humidifier and programmable thermostat.

Quick tips for basement remodeling

With a little preparation and planning, refinishing your basement can be simple.

(ARA) — Need a place to entertain the guys and house the pool table? Want to rid the family room of toys from tots and teens? Remodeling the basement is the easiest and most affordable way to add value and additional living space to a home.

Depending on skill level, some people may need to hire a professional contractor to help out with parts of the project. However, with a little preparation and planning, refinishing the basement can be simple.

• Plumbing and patching - If the plan calls to install a bathroom or a wet bar, plumbing needs to be the first priority, since pipes may need to be installed beneath the cement floor. Once all plumbing is installed, be sure to patch all cracks in the floor and walls. Use a low-odor, polyurethane sealant when sealing cracks in the foundation.

• Block in beauty and security – If the basement is not already equipped with glass block windows, it may be a good idea to have them installed now. Glass block windows not only provide aesthetic appeal and light transmission, but also provide added security from intruders.

• Electrical – Once the plumbing system is in place, it is time for the electrical system. Be sure to install a sufficient number of electrical outlets and telephone lines to accommodate televisions, lamps and computer modems. And don't forget the cable lines.

• Walls – Drywalling is the easiest way to cover cement walls to create a smooth surface. Be sure to use a low-odor, fast-grabbing adhesive to create a secure bond and to reduce the need for difficult nailing into the cement block. Once the drywall is in place, an adhesive can be used to adhere baseboards and wainscoting over the drywall. These decorative accents will not only add beauty, but also functionality to the walls by protecting the drywall from dents or scratches from flying cue balls or toy car crashes.

• Drop the ceiling – When it comes to ceiling choices, acoustical tiles are a safe bet. Not only are these tiles aesthetically pleasing, but they will also provide easy access to utilities for the rest of the house.

• Flooring – Since the floor of the basement is in direct contact with the ground, it is most likely going to be cold. Installing a subfloor between the concrete and flooring surface will provide a warmer, dryer environment for the new basement living area. In addition, it will provide a smooth, secure surface for a carpet or other flooring choice.

Courtesy of ARA Content

Fixing up the bathroom

By Barbara Schmidt
For News USA

(NUI) – Most of people can imagine their own glorious bathroom if space and cost were no object. They'd have their own private sanctuary where they could escape.

In reality, however, many have a small bathroom that they share with a spouse or other family members. Nothing shatters the dream of respite faster than toothpaste globs at the bottom of the sink, crusty medicine cabinets and collections of scummy shampoo bottles.

Creating a comfortable, functional bath that accommodates two isn't as difficult as one might think. Here are some tips for designing or remodeling a shared bathroom space to make it work everyone:

• Double up. Installing two sinks is a simple way to keep the peace, allowing both people to brush their teeth while their partner shaves. For added comfort, install the sinks at different elevations to accommodate individual heights.

• Adjust the fixtures. If installing two sinks is not an option, make sure the height of the fixtures is comfortable for both of people. Many manufacturers now make sinks and toilets in various heights to meet the needs of different users.

• Enhance the shower. Add a second showerhead opposite the original to transform a simple shower into a spa experience. A second showerhead adds more rejuvenating steam.

• Add some luxuries to make sharing easier and more comfortable. Install a whirlpool tub that's big enough for two, to enjoy alone or together. Add a built-in stereo with auto settings for CDs.

• If space permits, include separate areas for privacy in a shared bath. Separate rooms for the toilet or bidet provide privacy while allowing both peolple to use the bathroom at the same time. Add a private steam room or sauna for absolute privacy and relaxation.

Finally, make sure that everyone using the bathroom has a say in the design and decor of the room.

Barbara Schmidt is a designer Copyright© 2002 NewsUSA

When sharing a bathroom be sure the fixtures are at a comfortable height for both people.

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Home improvement tips

Buying bedding

Purchasing bedding items can often be confusing. Faced with a department store full of prints, patterns and pillows, how does one know where to start to outfit the bedroom? According to bedding expert Jennifer Hamilton of Home & Garden Television, there are certain tips you can follow. Here are a few:

• Hold up a sheet to the light to determine its quality. Light will not shine through a high-quality thread-count sheet.

• Only buy preshrunk flannel sheets or else the fitted sheet might become too small after one washing.

• Cotton sheets are described by thread count, which literally means the number of threads in the cloth.

• When filling a decorative sham, always buy an inexpensive queen-size pillow. It fills the sham completely – even in all the corners.

Displaying collections

What would the house be without all of the knick knacks, treasures, collections and photographs to make it truly home? As we go through life we manage to collect all kinds of objects to put on display.

Oftentimes we cannot display it all, so it's best if to determine before starting to decorate what has potential and what should be put into storage.

Arranging accessories does not have to be difficult. With a few guidelines anyone should be on the road to success. Here is what to should look for, courtesy of <www.WomensForum.com>:

1. Evaluate items for color, perspective and height.

2. Accessorize one area at a time from the collection.

3. Vary the heights of the objects to be used together to stagger the altitude. Groups of three often work best. One of these can be greenery.

4. Do not line up two or more items of the same size unless arranging the interior of a china cabinet. Even in the china cabinet, think about breaking up the line of plates by placing teacups in front for dimension.

5. A clever way to add height to an item that is too small is to sit it upon two or three stacked books or a box.

Conquer Clutter

(WMC) – Take inventory: Grab a pad and pencil and walk around the home. Make a list of what items are definite keepers and those that could be donated, given to friends or thrown out.

Storage central: For certain items, consider a storage unit. Most towns have a storage business nearby, and for a monthly fee people can purchase a unit and store whatever they need.

Get organized: Department stores have aisles devoted to organizational products. From under-the-bed storage containers to hangers that hold double the amount of clothing. Don't underestimate the power of a closet organizing system. These items can free up wasted space by offering a few well-placed shelves and racks.

Invest in space savers: Shelving is an ideal way to lift clutter from the floors and furniture. By installing bookshelves and other similar items things can be condensed to one area of the room, rather than having them strewn all over the house.

Organization can be attractive: If pets or children leave toys around the house, choose a central location where they can be stored. A large wicker flowerpot with handles can double as a toy bin, and won't be an eyesore when company comes over.

With a little ingenuity you can find a way out of the clutter that constantly consumes the home.

Using fabrics: Decorating with texture and patterns

(WMS) - Fabrics have long been a designer's best tool for creating beautiful rooms. Whether the fabrics are vividly colored or neutral, patterned or plain, small or large in scale, there is perhaps no other single element that does more to set the mood of a room and create a lasting impression.

• Don't hesitate to use one strong pattern in a room whether it be a large-scale floral, paisley or other design. To maximize its impact, combine it with more subtle, understated fabrics and wallpaper.

• Fabrics are a great option for furniture that doesn't need to be replaced. Re-upholstering a good quality sofa with something new will update a home and be an excellent investment. If the dining table is sturdy and in good proportion to the room, it can be covered with a fitted or unfitted table cover.

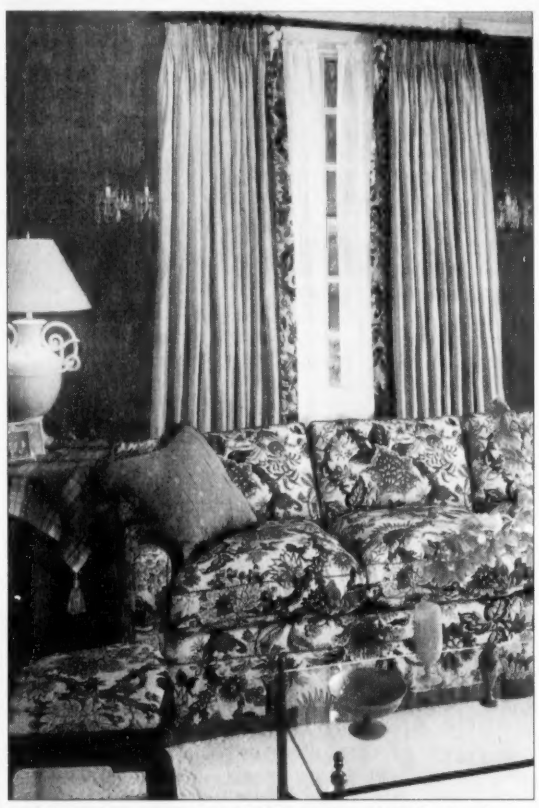
• Certain rooms look best when using one strong pattern on several surfaces. Many fabric collections offer coordinating wallpapers. This works especially well if the pattern is fairly simple with relatively few colors.

• Window treatments are often the focal point of a room, and there is a wide range of fabric possibilities to make the most of them. Choose from delicate sheers that let in lots of light, rich damasks, brocades or velvets for a formal look, opulent silks that billow gracefully, or colorful prints.

• Rooms will have a more pulled-together look if the main fabrics are repeated. For example, if a dramatic pattern is used on an upholstered piece, use the same pattern elsewhere as an accent a contrast banding on a solid drapery, or a pillow on solid or textured upholstery.

• For an especially luxurious look, use an interesting pattern to upholster the walls. Fabrics can be applied flat to the wall, or a quilted look can be achieved by applying a layer of polyester batting under the decorative fabric.

• When choosing fabrics for major pieces of upholstery, don't feel the need to match too many pieces – that can look boring. One possible decorating scenario is to combine a pattern like a floral in one of the pieces with one or more solid or textured piece and then add another in a coordinating stripe or check. The pattern mix gives a room a more energetic and up-to-date look than one with matched furniture.



A striking, large-scale floral fabric on the sofa is the focal point of this elegant living room. The print is dramatically set off against red walls, and creamy draperies

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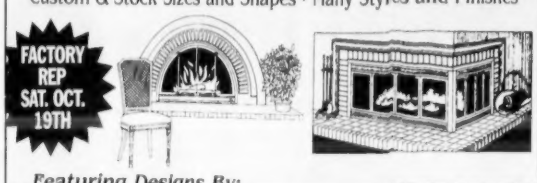

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Make buying windows a once-in-a-lifetime experience by choosing well

(WMS) – If it's time to replace some windows, do a little research. There are about 600 window companies to consider. How can homeowners begin to choose among them?

Many people think all windows are created equal and will quickly settle for something that looks nice and is affordable. They may find themselves buying windows again not too many years later.

Here's a way to make it a once-in-a-lifetime experience: Choose windows based on features that will save energy, time and money, and will also last. It's easy, just pay attention to the ratings by independent organizations. Their evaluations give an objective means for comparing all the windows on the market, and can help identify those offering the best value.

Listen to the window authorities

Windows are tested and rated in accordance with the specifications and standards established by several different organizations, including the American Architectural Manufacturers Association (AAMA), the National Fenestration Rating Council (NFRC), Associated Labs, Inc./Insulating Glass Certification Council (ALI/IGCC) and the Energy Star Window Program. There is helpful data from these groups listed right on a window label, in product literature or on the Internet. This information can assist the buyer in evaluating every facet of window performance, from weather performance, to energy efficiency and even soundproofing.

Weather performance is important

Windows are tested for air and water infiltration. A low air-infiltration rating means people won't feel cold air streaming in.

Windows with the right glass can help improve a home's energy efficiency, and significantly increase comfort and satisfaction for years to come.

For example, the minimum AAMA/WDMA air infiltration standard is 0.30 cubic feet per minute per square foot. Water infiltration ratings work the opposite way. Windows with higher ratings are more likely to keep the windows dry.

Compare energy efficiency ratings

There are various energy efficiency ratings that will help window buyers understand how the windows will affect their heating and cooling bills.

Compare a few windows to see significant differences. The standard measure of a window's thermal efficiency is its U-value, the rate of heat flow through the glass. The lower the U-value, the better the insulating properties of the window. For example, windows with double-pane glass has a total window U-value of 0.52.

Warm-weather performance is important, too. A measurement such as Solar Heat Gain Coefficient can help buyers compare. This measures the amount of direct solar radiation that passes through a window and heats up the home. The lower the rating, the less solar heat the window will allow to pass through. That double-pane window would be rated 0.56.

Look for the energy star

Another important feature to consider when looking at windows is the Energy Star label. This program is a partnership between the US Department of Energy and the window and door industry. It identifies those products that save energy and, therefore, save money.

Energy Star products typically exceed the energy efficiency of other new products by 20 percent or more. And, some utility companies offer rebates on Energy Star-labeled windows purchased for your home. Call the local utility to find out if these rebates are available in one's area.

Check the warranty

And finally, read the warranty. Most important, make sure the window company offers protection for this once-in-a-lifetime purchase. Warranties range widely in the industry.

■ PRESS RELEASE ■

Designer tips on window treatment

Sue Adams answers often-asked window treatment questions. In her twenty years of interior design experience, Sue has found the following issues regarding window treatments to be common challenges to the homeowner. Located here in Andover, Sue Adams Interiors is one of the area's premier design firms.

Q. Do all the window treatments in the room have to be the same if all my windows are different?

A. Windows are a lot like human beings – they come in different shapes and sizes. In order to enhance the beauty and hide the flaws, the treatment should be designed around window shape and style. Therefore, different treatments can exist in the same room. The unifying factor is the fabric or fabrics you select. For example, you may experience a challenge in a room where you have sliders, palladian and double hung windows. If you have dynamic color or pattern to your fabric, the eye will follow the color or the pattern around the room. One design element can also be a unifying factor such as a hand-painted drapery rod or a trim.

Q. Should I pick the style or fabric of the window treatment first?

A. Generally speaking, fabric should be picked first because certain fabrics lend themselves to certain treatments better than others. For example, an upholstery weight fabric does not drape well and may be better used on a cornice board. A silk fabric, on the other hand, drapes beautifully and can be used in a variety of treatments where an elegant look is required such as formal drapery panels that puddle to the floor. Cotton florals may not be as formal and may look best in less sophisticated settings. There are times where the style is dictated first such as in a room that has large volume (i.e. high ceilings, lots of cubic feet and large scale furniture). In this case, a heavy large scaled window treatment such as a shaped cornice board may be a better choice. You would, therefore, look for a fabric that lends itself to a shaped cornice board such as most wovens or upholstery weight fabric.

Q. Is there a right or wrong way to hang window treatments?

A. Most people prefer to have the glass showing in order to allow as much light as possible into their rooms. Hanging top treatments almost to the ceiling with the bottom edge slightly below the top of the window frame gives height to the room and allows for the maximum amount of light to come in. When using side treatments, try starting your treatments from the inside of your wood frames and working out. A side panel may extend as much as twelve inches beyond the window frame. This also makes the window appear larger and oftentimes more elegant.

To view selections from Sue Adams' portfolio, visit <www.sueadamsinteriors.com>.

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Dining areas are the place for friends and family

(ARA) – The dining area may be a gathering place for eating casual meals and doing homework, or it may provide an elegant setting for formal dining. No matter what the function, it can easy to update the look of the room with this season's versatile and interchangeable dining pieces.

"Kitchens are becoming a multi-functional gathering place, while dining rooms are becoming less formal," says Greg Mononen, product developer for Arhaus Furniture. Home furnishing trends are leaning towards all-purpose style, quality and function. "Watch for dining furniture that can easily transition into either a formal or casual setting," he suggests.

Personalize the dining space

A new approach to dining furniture is to buy pieces that coordinate but do not necessarily match. "Today's homeowners are putting together eclectic furniture groups that don't resemble sets. They want their dining areas to look like they've evolved over time, similar to a collection of antiques," says Mononen. "This approach gives the home a more personalized feeling."

He recommends using design details to tie a look together when mixing different pieces. For example, the leg detail on a table or chair can determine if it will coordinate with other furniture. Shapely wrought iron curves, hard-carved pedestals or straight Spartan legs will give the furniture a collective look without being exactly the same. Scale can also make a difference in creating a balanced look. For example, larger chairs should go with a larger table.

Another approach to merging different pieces is to mix finishes and colors. Traditionally, designers have shied away from combining dark and light finishes. However, today's styles encourage the mixing of contrasting finishes using similar tones and unique textures. Try using a copper-top sideboard to compliment the warm tones of a distressed pine table.

Natural materials and finishes

This season, watch for dining furniture, such as stone, marble, porcelain and copper (Yes, these materials make wonderful, resilient table tops). Durable woods, like cherry, maple, pine and poplar are also making an appearance. Dining chairs can be found in rattan or upholstered in leather, rich tapestries or cotton slipcovers. These hearty materials not only add elegance and style to a room setting, but they can also withstand the wear and tear of everyday use.

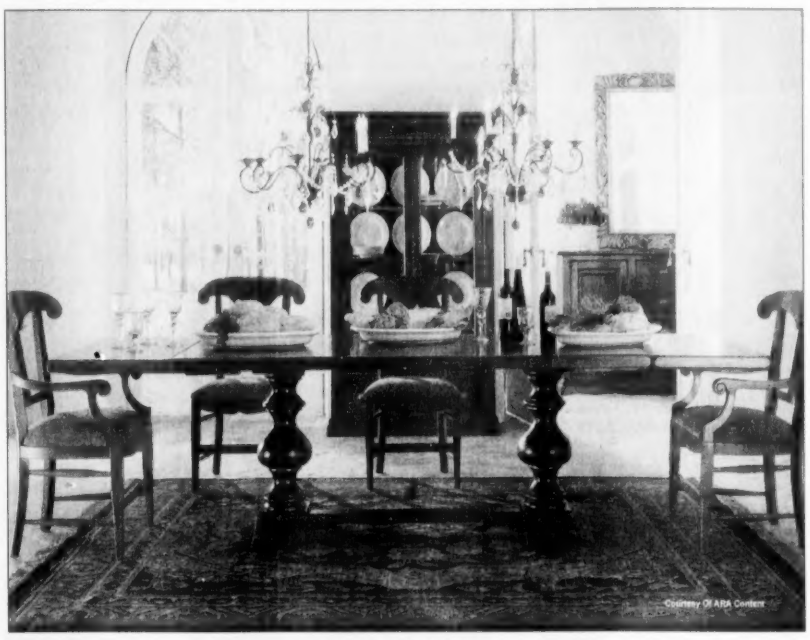
"Leather is big in dining right now because it is so durable and easy to maintain," he explains.

Distressed finishes can help bring out the depth and personality of natural materials. An example is a French Cherry dining collection featuring a rich, deep finish that is the result of a labor-intensive, fifteen step antiquing process.

Old is new again

The grace and elegance of the Victorian era are defining current dining trends. Turn-of-the-century styles are updated with a modern twist. For an interesting look, a dining table influenced by a Louis XV French antique may be combined with a contemporary leather side chair. Or, a hand crafted, antique-styled sideboard may share dining quarters with a sleeker, modern table and bright, colorful upholstered chairs.

"The look is more refined and delicate than the heavy, rustic feel of the last several seasons," says Mononen. "We are seeing much more European tailoring in dining furniture." Furniture is enhanced by details such as cabriole legs, shapely aprons, Cameo-backs, hand painted doors, hand carved bases and inlayed marquetry tabletops.



Homeowners can create their own recipe for a dining area .

Dining table tips

According to the design experts at Arhaus Furniture, look for the following when purchasing a dining table:

Size: Allow 30 inches around the table to give ample room for walking behind chairs.

Shape: As an alternative to the rectangle, try an oval or square table for flexibility.

Style: Refectory (expands from the ends), drop-leaf, flip-top, or removable leaves are some of the most popular expandable options.

When shopping for dining chairs consider:

Proportion: Pair high-backed, wide chairs with a hefty table. For a more delicate table, use smaller chairs.

Seats: Tapestries or rich chenilles are perfect fabrics for seat pads in the dining room. Kitchens may need the clean-up quality of a rush or cotton seat pad.

Versatility: Try using slipcovers over a wooden chair to seasonally change its look, and for easy cleaning.

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How to hire an interior designer

This article is from the American Society of Interior Designers (ASID). For more information on hiring and working with qualified designers visit their Web site <www.asid.org>.

What is the role of the client in the design process?

The client needs to think about what they want and need before contacting an interior designer.

The first step in this process is to consider some questions that an interior designer will ask :

For whom is the space being designed?

What activities will take place there?

When will the house be put up for sale ?

What is the time frame?

What is the budget?

What image should the space project?

Consider the positive and negative aspects of the space.

The more information provided, the more successful the designer will be in meeting the needs and expectations of the project. Reference other visual images (photos, postcards, corporate logos, magazine photographs) or environments that reflect the aesthetic and functional criteria of the job.

The second step is to interview designers. Interview several designers to become familiar with differences in personality, style and business methods. Take this opportunity to acquaint the designer with some of the ideas for the project. Keep in mind the client-designer relationship is a close one, so it is important to be able to work closely with the person that is designing the space. Look for someone who will listen.

Ask to see the designer's portfolio and request a list of relevant experience and client references. During an interview:

Inquire about the designer's education, training, experience, professional affiliations and other credentials. Ask about other services the designer can provide and what can be done to optimize the cost of the project.

Discuss project duration or deadlines and what the designer's availability is for taking on the project within the desired timetable. Establish parameters for updates and on-going communication. Discuss the designer's fee structure.

Overall, look for educated and accredited interior designers who can demonstrate their creativity and talent.

The third step is to hire the designer. Once several designers have been interviewed, take time to compare their estimates. Don't base the decision on price alone. Keep in mind that differences in each proposal reflect variables such as level of service and quality of merchandise. After the designer is hired, address specific project needs and goals. During this process, the design professional will: communicate concepts and articulate ideas in a clear and concice way so that there is no misunderstanding between client and designer.

The more input provided from the client, the easier it becomes for an interior designer to respond with additional ideas and to create spaces that will meet the aesthetic, functional and budgetary goals.

Are contracts important?

Contracts are very important because they define the scope of the project. A contract can specify who will be responsible for what, how long the project will last and what the budget limits will be. It is in the client's best interest to have a signed contract before any work begins or any money is exchanged.

How much is this going to cost?

There are many variables including the size of the project (one room or whole house?), quality of products selected (custom or prefabricated cabinets?), and the timeframe given to complete the project (two weeks or two months?). Developing the budget is a partnership between the client and the designer.

Be honest with the designer about the budget. A professional designer assesses the needs of the project and helps determine where to spend and where to save, prioritizing expenses while creating an interior that is within the budget. Also, remember that not everything has to be completed at once. The designer can develop a long-range plan, establish a list of priorities and determine a time line for accomplishing the project.

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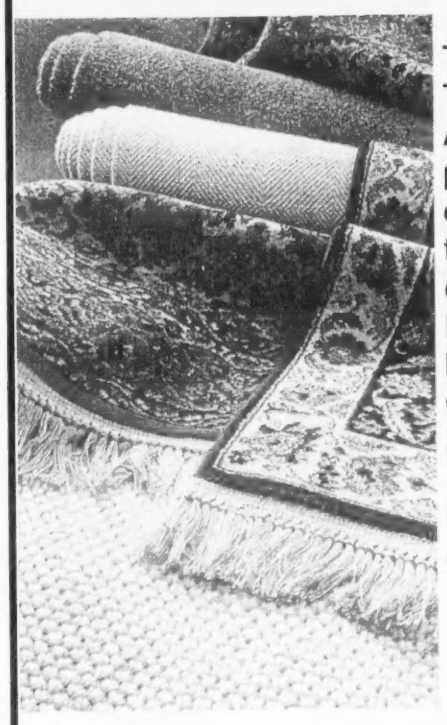
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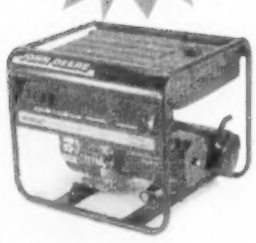

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